## charles river

## Charles River Announces Third-Quarter 2008 Results

November 5, 2008
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- Third-Quarter Sales Increase 9.0\% to \$342 Million
- Third-Quarter GAAP EPS Increase $1.6 \%$ to $\$ 0.63$ and Non-GAAP EPS Increase $10.1 \%$ to $\$ 0.76$
- Company Updates 2008 Guidance

WILMINGTON, Mass.--(BUSINESS WIRE)--Nov. 5, 2008--Charles River Laboratories International, Inc. (NYSE: CRL) today reported its results for the third quarter and first nine months of 2008. For the quarter, net sales increased $9.0 \%$ to $\$ 342.2$ million from $\$ 314.0$ million in the third quarter of 2007. The Research Models and Services (RMS) segment reported very strong sales growth, partially offset by slower growth in the Preclinical Services (PCS) segment. Foreign exchange contributed $1.5 \%$ to the net sales growth.

On a GAAP basis, net income for the third quarter of 2008 was $\$ 44.7$ million, or $\$ 0.63$ per diluted share, compared to $\$ 42.8$ million, or $\$ 0.62$ per diluted share, for the third quarter of 2007.

On a non-GAAP basis, net income was $\$ 53.9$ million for the third quarter of 2008, compared to $\$ 47.3$ million for the same period in 2007, an increase of $13.9 \%$. Third-quarter diluted earnings per share on a non-GAAP basis were $\$ 0.76$, an increase of $10.1 \%$ compared to $\$ 0.69$ per share in the third quarter of 2007. Non-GAAP earnings per share in the third quarter of 2008 excluded $\$ 7.6$ million of amortization of intangible assets related to acquisitions; a net charge of $\$ 0.7$ million related to the Company's dispositions of its legacy preclinical facility in Worcester, Massachusetts, and its Vaccine business in Mexico; expenses of $\$ 1.1$ million for costs associated with evaluation of bolt-on acquisitions we decided to forego; and a charge of $\$ 2.9$ million resulting from a deferred tax revaluation related to the Company's convertible debt. For the third quarter of 2007, non-GAAP earnings per share excluded $\$ 8.4$ million of amortization of intangible assets and stock-based compensation related to acquisitions and a charge of $\$ 0.8$ million related to pre-acquisition Inveresk stock compensation taxes, partially offset by a $\$ 2.0$ million gain on the sale of real estate in Scotland and a benefit of $\$ 0.9$ million resulting from a deferred tax revaluation.

James C. Foster, Chairman, President and Chief Executive Officer, said, "Demand for our portfolio of RMS products remained strong in the third quarter, while demand for PCS services softened. Our clients are continuing to invest in drug discovery and development, but they are facing a range of unprecedented challenges from drugs losing patent protection to the availability of funding for small biotech companies. To address these challenges, our clients are restructuring their businesses, reprioritizing their drug development pipelines and shifting focus to drugs in late-stage development. These actions are leading to significant and accelerating study slippage and delays, pushing work from 2008 into 2009. They are continuing to outsource, but due to heightened cost controls and year-end budget constraints, are spending in a more measured way. We expect these conditions and headwinds from foreign exchange to continue. As a result, we now anticipate our overall 2008 sales and earnings will be lower than our previous forecast."

Mr. Foster continued, "We believe that these market conditions are temporary, and will improve as pharmaceutical and biotechnology companies refocus on the drugs in early development. In the meantime, we are aggressively managing expenses and capital spending, while maintaining an intense focus on supporting our clients with our unique portfolio of products and services which spans the development pipeline from early discovery through proof of concept. Our balance sheet is strong, with $\$ 213$ million of cash on hand and a favorable debt to equity ratio. Despite this period of softer demand, we are confident that we will maintain our position as a premier provider of essential products and services to the drug development industry."

Research Models and Services (RMS)
Sales for the RMS segment were $\$ 165.7$ million in the third quarter of 2008, an increase of $14.1 \%$ from $\$ 145.2$ million in the third quarter of 2007. Sales growth was driven by strong global demand from pharmaceutical and biotechnology companies for research models and services, as well as in Vitro Detection products.

In the third quarter of 2008, the RMS segment's GAAP operating margin was $30.6 \%$ compared to $31.4 \%$ in the third quarter of 2007. The lower margin reflected a greater proportion of services in the sales mix, as well as higher operating costs, particularly in North America. On a non-GAAP basis, which excluded charges of $\$ 0.6$ million for acquisition-related amortization and $\$ 0.3$ million related to the disposition of our Vaccine business in Mexico, the operating margin was $31.1 \%$ compared to $31.6 \%$ for the same period in the prior year. Non-GAAP results in the third quarter of 2007 excluded $\$ 0.4$ million of amortization related to acquisitions.

## Preclinical Services (PCS)

Third-quarter 2008 net sales for the PCS segment were $\$ 176.6$ million, an increase of $4.6 \%$ from $\$ 168.8$ million in the third quarter of 2007. Growth was driven by expanded capacity in Nevada, which provides significant expertise in large-model safety testing, as well as certain specialty toxicology areas. The PCS sales growth was partially offset by study slippage and delays as a result of pharmaceutical and biotechnology companies' restructuring and pipeline reprioritization and negative foreign currency translation.

The third-quarter GAAP operating margin was $17.2 \%$ compared to $17.8 \%$ in the third quarter of 2007 , due primarily to slower sales growth partially offset by expense management. The segment's profits were also affected, as expected, by the additional costs associated with the transition to the new preclinical facility in Nevada. On a non-GAAP basis, which excluded $\$ 7.0$ million of acquisition-related amortization and a charge of $\$ 0.4$ million associated with the Company's disposition of its Worcester, Massachusetts facility, the operating margin declined to $21.4 \%$ from $21.8 \%$ in the third
quarter of 2007. The Company divested the Worcester facility in the third quarter of 2008.

## Nine-Month Results

For the first nine months of 2008 , net sales increased by $13.1 \%$ to $\$ 1.03$ billion, from $\$ 912.6$ million in the same period in 2007. Foreign exchange contributed approximately $3.2 \%$ to the sales growth rate.

On a GAAP basis, net income was $\$ 140.0$ million, or $\$ 1.98$ per diluted share, for the first nine months of 2008 , compared to $\$ 117.5$ million, or $\$ 1.72$ per diluted share, for the same period in 2007.

On a non-GAAP basis, net income for the first nine months of 2008 was $\$ 160.1$ million, or $\$ 2.26$ per diluted share, compared to $\$ 134.3$ million, or $\$ 1.97$ per diluted share, for the same period in 2007. For the first nine months of 2008, non-GAAP net income excluded $\$ 22.8$ million of acquisitionrelated amortization, a charge of $\$ 4.2$ million primarily related to the Company's disposition of its Worcester, Massachusetts facility, expenses of $\$ 1.1$ million for costs associated with evaluation of bolt-on acquisitions we decided to forego, a charge of $\$ 2.9$ million resulting from a deferred tax revaluation related to the Company's convertible debt, and a gain of $\$ 3.3$ million as a result of the curtailment of the Company's U.S. defined benefit pension plan. Non-GAAP net income for the same period in 2007 excluded $\$ 24.5$ million of amortization and stock-based compensation costs associated with acquisitions, a charge of $\$ 1.7$ million related to the decision to accelerate the exit of the Worcester facility, and a charge of $\$ 0.8$ million related to pre-acquisition Inveresk stock compensation taxes. Non-GAAP results also excluded a $\$ 2.0$ million gain on the sale of real estate in Scotland and a benefit of $\$ 0.9$ million resulting from a deferred tax revaluation.

Research Models and Services (RMS)
For the first nine months of 2008, RMS net sales were $\$ 507.1$ million, an increase of $17.4 \%$ from net sales of $\$ 432.1$ million in the same period in 2007. The RMS segment's GAAP operating margin was $31.3 \%$ in the first nine months of 2008 , compared to $31.9 \%$ for the year-ago period. On a non-GAAP basis, the operating margin was $31.8 \%$ compared to $32.2 \%$ in the first nine months of 2007 . The lower margins were the result of a greater proportion of services in the sales mix.

## Preclinical Services (PCS)

For the first nine months of 2008, PCS net sales were $\$ 524.9$ million, an increase of $9.2 \%$ over net sales of $\$ 480.5$ million in the same period in 2007. On a GAAP basis, the PCS segment operating margin was $15.7 \%$ in the first nine months of 2008 , compared to $16.8 \%$ in the year-ago period. On a non-GAAP basis, the operating margin was $20.3 \%$ in the first nine months of 2008 , compared to $21.8 \%$ for the same period in 2007. The lower margins were the result of slower sales growth, additional costs associated with the transition to the new preclinical facility in Nevada and start-up costs in China.

## 2008 Guidance

Based primarily on its expectation that the market for outsourced preclinical services will continue to experience more measured spending by pharmaceutical and biotechnology clients as a result of restructuring and pipeline reprioritization, budget constraints and reduced funding for small biotechnology companies, the Company is reducing its 2008 sales and earnings per share guidance. Sales growth is also expected to be negatively affected by foreign exchange in the fourth quarter of 2008, due to the continued strengthening of the U.S. dollar. The revised forward-looking guidance, which includes the acquisitions of NewLab BioQuality AG and MIR Preclinical Services, is based on current foreign exchange rates.

| 2008 GUIDANCE | REVISED | PRIOR |
| :---: | :---: | :---: |
| Net sales growth | 9\%-10\% | 12\% - 14\% |
| GAAP EPS estimate | \$2.48-\$2.52 | \$2.59 - \$2.65 |
| Amortization of intangible assets | \$0.30 | \$0.30 |
| Revaluation of deferred tax asset, impairment and other charges(1) | \$0.08 | \$0.07 - \$0.08 |
| Gain on curtailment of U.S. defined benefit pension plan | (\$0.03) | (\$0.03) |
| Non-GAAP EPS estimate | \$2.83-\$2.87 | \$2.94-\$3.00 |

Footnote 1: The items excluded from non-GAAP earnings per share include: $\$ 0.03$ related primarily to the Company's disposition of its legacy preclinical facility in Worcester, Massachusetts, $\$ 0.01$ for expenses associated with bolt-on acquisitions we decided to forego, and $\$ 0.04$ resulting from a deferred tax revaluation related to the Company's convertible debt.

## Webcast

Charles River Laboratories has scheduled a live webcast on Thursday, November 6, at 8:30 a.m. ET to discuss matters relating to this press release. To participate, please go to ir.criver.com and select the webcast link. You can also find the associated slide presentation and reconciliations of non-GAAP financial measures to comparable GAAP financial measures on the website.

## Use of Non-GAAP Financial Measures

This press release contains non-GAAP financial measures, such as non-GAAP earnings per diluted share from continuing operations, which exclude amortization of intangible assets and other charges related to our acquisitions, charges related to the dispositions of our legacy preclinical facility in Worcester, Massachusetts, and our Vaccine business in Mexico, expenses associated with evaluating bolt-on acquisitions we decided to forego, the impact of the revaluation of a deferred tax asset related to our convertible debt, and gains attributable to the curtailment of our U.S. pension plan. We exclude these items from the non-GAAP financial measures because they are outside our normal operations. There are limitations in using non-GAAP financial measures, as they are not prepared in accordance with generally accepted accounting principles, and may be different than non-GAAP
financial measures used by other companies. In particular, we believe that the inclusion of supplementary non-GAAP financial measures in this press release helps investors to gain a meaningful understanding of our core operating results and future prospects without the effect of these often-one-time charges, and is consistent with how management measures and forecasts the Company's performance, especially when comparing such results to prior periods or forecasts. We believe that the financial impact of our acquisitions (and in certain cases, the evaluation of such acquisitions, whether or not ultimately consummated) is often large relative to our overall financial performance, which can adversely affect the comparability of our results on a period-to-period basis. In addition, certain activities, such as business acquisitions, happen infrequently and the underlying costs associated with such activities do not recur on a regular basis. Non-GAAP results also allow investors to compare the Company's operations against the financial results of other companies in the industry who similarly provide non-GAAP results. The non-GAAP financial measures included in this press release are not meant to be considered superior to or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules and regulations. Reconciliations of the non-GAAP financial measures used in this press release to the most directly comparable GAAP financial measures are set forth in the text of this press release, and can also be found on the Company's website at ir.criver.com.

## Caution Concerning Forward-Looking Statements

This news release includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of words such as "anticipate," "believe," "expect," "will," "may," "estimate," "plan," "outlook," and "project" and other similar expressions that predict or indicate future events or trends or that are not statements of historical matters. These statements also include statements regarding our projected 2008 sales and earnings; the future demand for drug discovery and development products and services, including the outsourcing of these services and present spending trends by our customers; the impact of specific actions intended to improve overall operating efficiencies and profitability; the timing of the opening of new and expanded facilities by us and our competitors; our future stock purchase activities; future cost reduction activities by our customers; and Charles River's future performance as delineated in our forward-looking guidance, and particularly our expectations with respect to sales growth and foreign exchange impact. In addition, these statements include the expected impact on our revenues and earnings from the acquisitions of NewLab BioQuality AG and MIR Preclinical Services, the availability of funding for our customers and the impact of economic and market conditions on them generally, and the anticipated strength of our balance sheet, our actions designed to manage expenses and capital spending, and the ability of the Company to withstand the current market conditions. Forward-looking statements are based on Charles River's current expectations and beliefs, and involve a number of risks and uncertainties that are difficult to predict and that could cause actual results to differ materially from those stated or implied by the forward-looking statements. Those risks and uncertainties include, but are not limited to: the ability to successfully integrate the acquisitions of NewLab and MIR; a decrease in research and development spending, a decrease in the level of outsourced services, or other cost reduction actions by our customers; the ability to convert backlog to sales; special interest groups; contaminations; industry trends; new displacement technologies; USDA and FDA regulations; changes in law; continued availability of products and supplies; loss of key personnel; interest rate and foreign currency exchange rate fluctuations; changes in tax regulation and laws; changes in generally accepted accounting principles; and any changes in business, political, or economic conditions due to the threat of future terrorist activity in the U.S. and other parts of the world, and related U.S. military action overseas. A further description of these risks, uncertainties, and other matters can be found in the Risk Factors detailed in Charles River's Annual Report on Form 10-K as filed on February 20, 2008, as well as other filings we make with the Securities and Exchange Commission. Because forward-looking statements involve risks and uncertainties, actual results and events may differ materially from results and events currently expected by Charles River, and Charles River assumes no obligation and expressly disclaims any duty to update information contained in this news release except as required by law.

## About Charles River

Accelerating Drug Development. Exactly. Charles River provides essential products and services to help pharmaceutical and biotechnology companies, government agencies and leading academic institutions around the globe accelerate their research and drug development efforts. Our more than 9,000 employees worldwide are focused on providing clients with exactly what they need to improve and expedite the discovery, development through first-in-human evaluation, and safe manufacture of new therapies for the patients who need them. To learn more about our unique portfolio and breadth of services, visit www.criver.com.

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    CHARLES RIVER LABORATORIES INTERNATIONAL, INC.
CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)
    (dollars in thousands, except for per share data)
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\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} \& \multicolumn{2}{|l|}{Three Months Ended} \& \multicolumn{2}{|l|}{Nine Months Ended} <br>
\hline \& $$
\begin{gathered}
\text { September } \\
27, \\
2008
\end{gathered}
$$ \& $$
\begin{gathered}
\text { September } \\
29, \\
2007
\end{gathered}
$$ \& $$
\begin{aligned}
& \text { September } \\
& 27, \\
& 2008
\end{aligned}
$$ \& $$
\begin{aligned}
& \text { September } \\
& 29, \\
& 2007
\end{aligned}
$$ <br>
\hline Total net sales Cost of products sold and services provided \& $\$ 342,227$
211,957 \& $\$ 313,964$
190,065 \& $\$ 1,032,046$
633,412 \& $\$ \quad 912,598$

552,170 <br>
\hline Gross margin \& 130,270 \& 123,899 \& 398,634 \& 360,428 <br>
\hline Selling, general and administrative \& 54,450 \& 51,847 \& 174,820 \& 160,956 <br>
\hline Amortization of intangibles \& 7,609 \& 8,421 \& 22,780 \& 24,415 <br>
\hline Operating income \& 68,211 \& 63,631 \& 201,034 \& 175,057 <br>
\hline
\end{tabular}



| $\begin{aligned} & \text { September } 27, \\ & 2008 \end{aligned}$ |  | December 29, 2007 |  |
| :---: | :---: | :---: | :---: |
| \$ | 212,851 | \$ | 225,449 |
|  | 237,268 |  | 213,908 |
|  | 93,537 |  | 88,023 |
|  | 74,594 |  | 79,477 |
|  | 575 |  | 1,007 |

Total current assets
Property, plant and equipment, net Goodwill, net
Other intangibles, net Deferred tax asset
Other assets
Long-term assets of discontinued businesses

| 618,825 | 607,864 |
| :---: | :---: |
| 845,130 | 748,793 |
| $1,154,865$ | $1,120,540$ |
| 152,465 | 148,905 |
| 62,875 | 89,255 |
| 58,535 | 85,993 |
| 4,187 | 4,187 |

Total assets

$$
\$ 2,896,882 \quad \$ 2,805,537
$$

Liabilities and Shareholders' Equity
Current liabilities
Current portion of long-term debt
Accounts payable
Accrued compensation
Deferred revenue
Accrued liabilities
Other current liabilities
Current liabilities of discontinued businesses

Total current liabilities
Long-term debt
Other long-term liabilities
Total liabilities

Minority interests
Total shareholders' equity
Total liabilities and shareholders' equity

| $\$ 239,030$ | $\$$ | 25,051 |
| :---: | :---: | :---: |
| 36,367 | 36,715 |  |
| 48,937 | 53,359 |  |
| 85,470 | 102,021 |  |
| 69,872 | 61,366 |  |
| 32,718 | 23,268 |  |


| 116 | 748 |
| :---: | :---: |
| ------------ | ----------- |
| 512,510 | 302,528 |
| 303,681 | 484,998 |
| 132,617 | 154,044 |
| ---------- | ---------- |
| 948,808 | 941,570 |

$780 \quad 3,500$
$1,947,294 \quad 1,860,467$
$\$ 2,896,882 \quad \$ 2,805,537$

CHARLES RIVER LABORATORIES INTERNATIONAL, INC. SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED)
(dollars in thousands)

|  | Three Mont | hs Ended |  | ine Mont | $s$ Ended |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } \\ 27, \\ 2008 \end{gathered}$ | ```September 29, 2007``` |  | $\begin{aligned} & \text { tember } \\ & 27, \\ & 008 \end{aligned}$ | ```September 29, 2007``` |
| Research Models and Services |  |  |  |  |  |
| Net sales | \$165,656 | \$145,207 | \$ | 507,100 | \$432,078 |
| Gross margin | 70,813 | 63,408 |  | 223,498 | 190,171 |
| Gross margin as a \% of net sales | 42.7\% | 43.7\% |  | 44.1\% | 44.0\% |
| Operating income | 50,673 | 45,574 |  | 158,685 | 137,863 |
| Operating income as a \% of net sales | 30.6\% | 31.4\% |  | 31.3\% | 31.9\% |
| Depreciation and amortization | 7,043 | 5,780 |  | 20,718 | 17,012 |
| Capital expenditures | 12,572 | 12,643 |  | 46,228 | 30,415 |
| Preclinical Services |  |  |  |  |  |
| Net sales | \$176,571 | \$168,757 | \$ | 524,946 | \$480,520 |
| Gross margin | 59,457 | 60,491 |  | 175,136 | 170,257 |
| Gross margin as a \% of net sales | 33.7\% | 35.8\% |  | 33.4\% | 35.4\% |
| Operating income | 30,390 | 29,993 |  | 82,507 | 80,863 |
| Operating income as a \% of net sales | 17.2\% | 17.8\% |  | 15.7\% | 16.8\% |
| Depreciation and |  |  |  |  |  |


| amortization | 15,894 | 16,180 | 47,572 | 46,093 |
| :---: | :---: | :---: | :---: | :---: |
| Capital expenditures | 33,577 | 37,692 | 103,802 | 107,256 |


| Unallocated Corporate Overhead | \$ 12,852 ) | \$ $(11,936)$ | \$ | $(40,158)$ | \$ $(43,669)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total |  |  |  |  |  |
| Net sales | \$342,227 | \$313,964 |  | 1,032,046 | \$912,598 |
| Gross margin | 130,270 | 123,899 |  | 398,634 | 360,428 |
| Gross margin as a \% of net sales | 38.1\% | 39.5\% |  | 38.6\% | 39.5\% |
| Operating income (loss) | 68,211 | 63,631 |  | 201,034 | 175,057 |
| Operating income as a \% of net sales | 19.9\% | 20.3\% |  | 19.5\% | 19.2\% |
| Depreciation and amortization | 22,937 | 21,960 |  | 68,290 | 63,105 |
| Capital expenditures | 46,149 | 50,335 |  | 150,030 | 137,671 |
| CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP |  |  |  |  |  |
|  | Three Mont | hs Ended |  | Nine Month | s Ended |
|  | $\begin{aligned} & \text { September } \\ & 27, \\ & 2008 \end{aligned}$ | $\begin{aligned} & \text { September } \\ & 29, \\ & 2007 \end{aligned}$ |  | $\begin{aligned} & \text { eptember } \\ & 27, \\ & 2008 \end{aligned}$ | $\begin{aligned} & \text { September } \\ & 29, \\ & 2007 \end{aligned}$ |
| Research Models and Services |  |  |  |  |  |
| Net sales | \$165,656 | \$145,207 | \$ | 507,100 | \$432,078 |
| Operating income | 50,673 | 45,574 |  | 158,685 | 137,863 |
| Operating income as a \% of net sales | 30.6\% | 31.4\% |  | 31.3\% | 31.9\% |
| Add back: |  |  |  |  |  |
| Amortization related to acquisitions | 602 | 380 |  | 1,730 | 1,125 |
| Impairment and other charges | 315 | _ |  | 949 | - |
| Operating income, excluding specified charges (Non-GAAP) | \$ 51,590 | \$ 45,954 | \$ | 161,364 | \$138,988 |
| Non-GAAP operating income as a \% of net sales | 31.1\% | 31.6\% |  | 31.8\% | 32.2\% |
| Preclinical Services |  |  |  |  |  |
| Net sales | \$176,571 | \$168,757 | \$ | 524,946 | \$480,520 |
| Operating income | 30,390 | 29,993 |  | 82,507 | 80,863 |
| Operating income as a \% of net sales | 17.2\% | 17.8\% |  | 15.7\% | 16.8\% |
| Add back: |  |  |  |  |  |
| Amortization related to acquisitions | 7,007 | 8,041 |  | 21,050 | 23,290 |
| Impairment and other charges | 360 | - |  | 3,233 | 1,682 |
| Gain on sale of UK real estate | - | $(2,047)$ |  | - | $(2,047)$ |
| Pre-acquisition Inveresk stock compensation taxes | - | 845 |  | - | 845 |

charges (Non-GAAP) $\$ 37,757$ \$ 36,832 \$ 106,790 \$104,633

Non-GAAP operating income as a of net sales 21.4\% 21.8\% 20.3\% 21.8\%

| Unallocated Corporate Overhead | \$ $(12,852)$ | \$ $(11,936)$ | \$ | $(40,158)$ | \$ $(43,669)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Add back: |  |  |  |  |  |
| ```Stock-based compensation related to Inveresk acquisition``` | - | 6 |  | - | 94 |
| Expensed deal costs | 1,125 | - |  | 1,125 | - |
| Pension curtailment | - | - |  | $(3,276)$ | - |
| Unallocated corporate overhead, excluding specified charges (NonGAAP) | \$ 11,727$)$ | \$ 11,930 ) | \$ | $(42,309)$ | \$ $(43,575)$ |
| Total |  |  |  |  |  |
| Net sales | \$342,227 | \$313,964 |  | ,032,046 | \$912,598 |
| Operating income | 68,211 | 63,631 |  | 201,034 | 175,057 |
| Operating income as a \% of net sales | 19.9\% | 20.3\% |  | 19.5\% | 19.2\% |
| Add back: |  |  |  |  |  |
| Amortization related to acquisition | 7,609 | 8,421 |  | 22,780 | 24,415 |
| ```Stock-based compensation related to Inveresk acquisition``` | - | 6 |  | - | 94 |
| Impairment and other charges | 675 | - |  | 4,182 | 1,682 |
| Expensed deal costs | 1,125 | - |  | 1,125 | - |
| Pension curtailment | - | - |  | $(3,276)$ | - |
| Gain on sale of UK real estate | - | $(2,047)$ |  | - | $(2,047)$ |
| Pre-acquisition Inveresk stock compensation taxes | - | 845 |  | - | 845 |
| Operating income, excluding specified charges (Non-GAAP) | \$ 77,620 | \$ 70,856 | \$ | 225,845 | \$200,046 |
| Non-GAAP operating income as a \% of net sales | 22.7\% | 22.6\% |  | 21.9\% | 21.9\% |

Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules and regulations.

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    CHARLES RIVER LABORATORIES INTERNATIONAL, INC.
    RECONCILIATION OF GAAP EARNINGS TO NON-GAAP EARNINGS
    (dollars in thousands, except for per share data)
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| Three Months Ended |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { September } \\ 27, \\ 2008 \end{gathered}$ | $\begin{gathered} \text { September } \\ 29, \\ 2007 \end{gathered}$ | $\begin{aligned} & \text { September } \\ & 27, \\ & 2008 \end{aligned}$ | $\begin{aligned} & \text { September } \\ & 29, \\ & 2007 \end{aligned}$ |
| 44,700 | \$ 42,777 | \$ 140,041 | \$ 117,496 |



| (loss) per share $\$$ | 0.63 | $\$$ | 0.62 | $\$$ | 1.98 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Basic earnings per <br> share, excluding <br> specified charges <br> (Non-GAAP) |  |  |  |  |  |  |
| Diluted earnings <br> per share, <br> excluding <br> specified charges <br> (Non-GAAP) | 0.80 | $\$$ | 0.70 | $\$$ | 2.38 | $\$$ |

Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules and regulations.

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