## charles river

# Charles River Laboratories Announces Second-Quarter 2006 Results from Continuing Operations 

August 8, 2006
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- Net Sales Increase of 6.8\% on Preclinical Services Growth of 14.1\%
- GAAP EPS of $\$ 0.46$ and Non-GAAP EPS of $\$ 0.57$
- Non-GAAP EPS Increase 21\% from $\$ 0.47$ in First Quarter of 2006
- Benefit of Strategic Initiatives Drives Operating Efficiency

WILMINGTON, Mass.--(BUSINESS WIRE)--Aug. 8, 2006-- Charles River Laboratories International, Inc. (NYSE: CRL) today reported second-quarter and year-to-date 2006 financial results. Beginning this period, the Company is reporting results from continuing operations, reflecting its strategic portfolio realignment to focus on its core competencies in research models and preclinical services. As a result of the of the intended sale of the Clinical Phase II - IV business and closure of the Interventional and Surgical Services (ISS) business (announced on May 9, 2006), these businesses are now reported as discontinued operations, and the Company has reclassified historical comparisons accordingly.

Net sales from continuing operations increased $6.8 \%$ in the second quarter of 2006, to $\$ 267.9$ million from $\$ 250.9$ million in the second quarter of 2005. The sales increase was driven by strong Preclinical Services sales, while sales from Research Models \& Services (RMS) were unchanged from the second quarter of 2005. GAAP earnings from continuing operations were $\$ 0.46$ per diluted share, compared to $\$ 0.43$ per diluted share in the second quarter of last year, and on a non-GAAP basis, earnings from continuing operations were $\$ 0.57$ per diluted share, compared to $\$ 0.55$ per share in the prior period. On a sequential basis, non-GAAP earnings from continuing operations increased $21.3 \%$ from $\$ 0.47$ per diluted share reported in the first quarter of 2006, and GAAP earnings from continuing operations increased $17.9 \%$ from $\$ 0.39$ per diluted share.
"We are very pleased with the progress we achieved during the second quarter," said James C. Foster, Chairman, President and Chief Executive Officer. "Exceptional sales growth in the Preclinical Services segment, due in part to new capacity, stable pricing, an optimal study mix and improved operating efficiency, translated into stronger sales and operating income growth for the quarter. In the RMS segment, we saw improvement in Vaccine product sales and another strong quarter for our In Vitro business, however, ongoing cost reductions by several large pharmaceutical customers limited research model sales."

Mr. Foster continued, "At Charles River, we remain committed to further strengthening our core businesses, by executing our planned capacity expansion, increasing operational efficiencies, and enhancing our management team and scientific expertise. During the balance of this year, we will continue to focus on these key initiatives as a means to advance our goal of building a stronger foundation for our business, our customers, and our shareholders over the long term."

## Second-Quarter Results

Net sales from continuing operations increased $6.8 \%$ to $\$ 267.9$ million in the second quarter of 2006 , compared to $\$ 250.9$ million in the same period in 2005.

On a GAAP basis, net income from continuing operations was $\$ 32.8$ million, or $\$ 0.46$ per diluted share, for the second quarter of 2006, compared to $\$ 31.0$ million, or $\$ 0.43$ per diluted share, for the second quarter of 2005. In accordance with Statement of Financial Accounting Standards No. 123R (SFAS 123R), "Share-Based Payment," which the Company adopted on January 1, 2006, second-quarter 2006 results included $\$ 3.3$ million, or $\$ 0.03$ per share, of stock option expense.

On a non-GAAP basis, net income from continuing operations was $\$ 40.9$ million for the second quarter of 2006, an increase of $2.6 \%$ from $\$ 39.9$ million for the same period in 2005. Second-quarter earnings per diluted share on a non-GAAP basis were $\$ 0.57$, compared to $\$ 0.55$ per share in the second quarter of 2005. Non-GAAP net income and earnings per share for the second quarter of 2006 excluded the following planned charges which were recorded during the period:

- $\$ 5.3$ million, or $\$ 0.05$ per diluted share, for cost-saving initiatives. In the RMS segment, the charges were $\$ 2.3$ million for closure of two small vaccine facilities and a management consolidation in the Transgenic Services business. In the Preclinical Services segment, the charges were $\$ 3.0$ million, for headcount reductions, primarily in the Montreal facility, and closure of a small Interventional and Surgical Services operation in Ireland.
- $\$ 8.6$ million, or $\$ 0.08$ per share, of amortization and stock-based compensation costs associated with the acquisition of Inveresk.

Non-GAAP results for the second quarter of 2005 excluded $\$ 12.9$ million, or $\$ 0.11$ per diluted share, for Inveresk-related amortization and compensation costs.

Including a loss of $\$ 7.0$ million from discontinued operations, consolidated net income for the second quarter of 2006 was $\$ 25.7$ million, or $\$ 0.36$ per diluted share, compared to $\$ 31.9$ million, or $\$ 0.44$ per diluted share, in the second quarter of 2005.

Research Models and Services (RMS)
Sales for the RMS segment were $\$ 130.8$ million in the second quarter of 2006, unchanged from the second quarter of 2005. Strong sales of Vaccine
and In Vitro products were offset by slower sales of research models in Europe and the United States and Transgenic Services, as a result of certain large pharmaceutical customers' efforts to reduce costs. In addition, foreign exchange reduced net sales by $0.6 \%$.

In the second quarter of 2006, the RMS segment's gross and operating margins were lower than in the second quarter of last year, reflecting slower sales of research models, continuing softness in Transgenic Services, and $\$ 1.3$ million associated with the adoption of SFAS 123R. In addition, charges of $\$ 2.3$ million associated with cost-saving initiatives in the second quarter reduced the GAAP operating margin. On a GAAP basis, the segment's gross margin was $42.4 \%$, compared to $44.1 \%$ for the second quarter of 2005 , and the operating margin was $29.1 \%$, compared to $32.9 \%$ for the same period last year. On a non-GAAP basis, which excludes the charges associated with cost-saving initiatives, the operating margin was $30.8 \%$. Costs of SFAS 123 r reduced the second-quarter 2006 GAAP and non-GAAP operating margins by $0.9 \%$ and $1.0 \%$, respectively.

On a sequential basis, the RMS gross margin declined to $42.4 \%$ from $43.3 \%$ in the first quarter of 2006 . The GAAP operating margin declined to $29.1 \%$ from $31.4 \%$, and on a non-GAAP basis, the operating margin declined to $30.8 \%$ from $31.4 \%$ in the first quarter of 2006. Lower sales of research models in Europe and the United States were the primary drivers of the decline.

## Preclinical Services

Results for the Preclinical Services segment now include the Phase I Clinical business, and historical results have been restated accordingly.
Second-quarter net sales for the Preclinical Services segment were $\$ 137.0$ million, an increase of $14.1 \%$ from the $\$ 120.1$ million in the second quarter of 2005. Sales were driven by a number of factors including: strong demand across the Company's largest facilities; a favorable study mix, particularly in Montreal; new capacity brought on line in the second quarter in existing facilities in Edinburgh, Massachusetts and Nevada; and higher sales of Discovery Services in Massachusetts.

On a GAAP basis, the Preclinical segment's gross margin was $37.7 \%$, up from $36.5 \%$ for the second quarter of 2005. The operating margin improved to $16.4 \%$ from $15.5 \%$. Significantly higher sales and improved operating efficiencies offset the $\$ 3.0$ million charge for cost-saving initiatives and $\$ 1.6$ million cost associated with adoption of SFAS 123R. On a non-GAAP basis, which excludes $\$ 8.5$ million of amortization related to the Inveresk acquisition and charges associated with cost-saving initiatives, the second-quarter operating margin increased to $24.8 \%$ compared to $24.3 \%$ for the second quarter of 2005. Non-GAAP operating income for the second quarter of 2005 excluded amortization and compensation charges related to Inveresk of $\$ 10.6$ million. The GAAP and non-GAAP operating margins increased in the second quarter of 2006 despite the costs associated with SFAS 123R, which reduced the GAAP and non-GAAP operating margins by $1.2 \%$.

On a sequential basis, the Preclinical gross margin increased to $37.7 \%$ from $31.7 \%$ in the first quarter of 2006. The GAAP operating margin increased to $16.4 \%$ from $11.0 \%$ and on a non-GAAP basis, the operating margin increased to $24.8 \%$ from $17.6 \%$ in the first quarter of 2006 . The increases were driven by higher sales growth and improved operating efficiency.

## Six-Month Results

For the first six months of 2006, net sales from continuing operations increased by $6.0 \%$ to $\$ 522.0$ million, compared to $\$ 492.3$ million in the same period in 2005. The negative effect of foreign exchange reduced the six-month growth rate by approximately $1.6 \%$.

On a GAAP basis, net income from continuing operations was $\$ 61.3$ million, or $\$ 0.84$ per diluted share, for the first half of 2006, compared to $\$ 59.4$ million, or $\$ 0.84$ per diluted share, for the same period in 2005. In accordance with SFAS 123R, first-half 2006 results included $\$ 6.7$ million, or $\$ 0.06$ per share, of stock option expense.

On a non-GAAP basis, net income from continuing operations was $\$ 75.2$ million, or $\$ 1.03$ per diluted share, for the first six months of 2006, compared to $\$ 77.4$ million, or $\$ 1.08$ per diluted share, for the same period in 2005. For the first six months of 2006, non-GAAP net income excluded the following charges:

- $\$ 5.3$ million, or $\$ 0.05$ per diluted share, for cost-saving initiatives.
- $\$ 17.2$ million, or $\$ 0.16$ per share, of amortization and stock-based compensation costs associated with the acquisition of Inveresk.

Non-GAAP net income for the first half of 2005 excluded Inveresk-related charges of $\$ 26.1$ million, or $\$ 0.24$ per diluted share.
Including a loss of $\$ 135.7$ million from discontinued operations, $\$ 129.2$ million of which resulted from the goodwill impairment recorded in the first quarter of 2006 related to the intended sale of the Clinical Phase II - IV business, the consolidated net loss for the first six months of 2006 was $\$ 74.4$ million, or $\$ 1.02$ per diluted share, compared to net income of $\$ 59.5$ million, or $\$ 0.84$ per diluted share, for the same period in 2005.

## Research Models and Services (RMS)

For the first six months of 2006, RMS net sales were $\$ 259.8$ million, slightly higher than the first-half 2005 net sales of $\$ 258.7$ million, but an increase of $2.6 \%$ when excluding the negative effect of foreign exchange. The RMS segment gross margin was $42.9 \%$ in the first half of 2006, compared to $44.2 \%$ for the year-ago period, and the operating margin was $30.2 \%$ compared to $33.0 \%$. On a non-GAAP basis, which excluded the $\$ 2.3$ million charge associated with cost-saving initiatives, the operating margin was $31.1 \%$, compared to $33.0 \%$ in the first six months of 2005. Costs of $\$ 2.7$ million related to SFAS 123R reduced the GAAP and non-GAAP operating margins for the first half of 2006 by $1.0 \%$.

## Preclinical Services

For the first six months of 2006, Preclinical net sales were $\$ 262.2$ million, an increase of $12.2 \%$ over first-half 2005 net sales of $\$ 233.6$ million. Both the gross and operating margin were affected by the $\$ 3.0$ million charge for cost-saving initiatives. On a GAAP basis, the Preclinical segment gross margin was $34.8 \%$ in the first half of 2006, compared to $35.7 \%$ in the year-ago period, and the operating margin was $13.9 \%$ compared to $13.6 \%$. On a non-GAAP basis, the operating margin was $21.4 \%$ in the first half of 2006 compared to $22.8 \%$ in the in the year-ago period. On a year-to-date basis, the cost of SFAS 123R was $\$ 3.5$ million, which reduced the GAAP and non-GAAP operating margins by $1.3 \%$.

## Stock Repurchase Program

Charles River presently has a stock repurchase authorization in place from its Board of Directors which provides for the purchase of up to $\$ 300.0$ million of its common stock. The Company repurchased stock under this authorization pursuant to a Rule 10b5-1 plan initiated in August 2005. Stock repurchases made under this plan totaled approximately 0.9 million shares at a cost of $\$ 37.5$ million through June 5, 2006, the date on which the Rule 10b5-1 plan was cancelled.

In the second quarter of 2006, as previously announced, the Company closed the sale of $\$ 350$ million of Convertible Senior Notes due in 2013. Concurrent with the sale of those notes, the Company repurchased approximately 3.7 million shares at a cost of $\$ 148.9$ million. Combined with stock repurchases made under the $10 \mathrm{~b} 5-1$ plan, the Company has repurchased a total of approximately 4.6 million shares at a cost of $\$ 186.4$ million. There are currently no specific plans for the shares that have been or may be purchased under the authorization. As of July 1, 2006, Charles River had approximately 68.3 million shares of common stock outstanding.

The Company intends to implement an accelerated stock repurchase (ASR) program in the third quarter of 2006. Under the ASR program, the Company expects to repurchase approximately $\$ 75.0$ million of common stock, which would leave a balance of approximately $\$ 39.0$ million available for repurchases under the current authorization.

## Guidance

The Company continues to maintain its forward-looking non-GAAP guidance based on continuing operations for 2006, which was originally provided with the first-quarter financial results on May 9, 2006. The 2006 GAAP guidance for continuing operations has been revised to reflect the reclassification to discontinued operations of the first-quarter 2006 Clinical Phase II - IV goodwill impairment charge of $\$ 129.2$ million, or $\$ 1.81$ per diluted share. In addition, a portion of the amortization and compensation charges related to Inveresk has been reclassified to discontinued operations, as the charges were related to the Clinical Phase II - IV business.

2006 GUIDANCE (from continuing operations)

## REVISED

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Net sales growth (in %)
Sales ($ in millions)
GAAP EPS estimate $1.73-$1.79
Q2 cost-saving initiatives
Inveresk amortization and compensation charges
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    \(6 \%-8 \%\)
    0.05
                                \(\$ 0.34\)
    Non-GAAP EPS estimate
\$2.12-\$2.18

Mr. Foster concluded, "While we do not expect the pressures impacting our pharma customers to improve in the near term, we believe that their growing emphasis on strategic outsourced services, the value of the essential products and services we provide and the strong relationships we maintain with our customers will enable us to achieve our goals for 2006."

## Webcast

Charles River Laboratories has scheduled a live webcast on Wednesday, August 9, at 8:30 a.m. ET to discuss matters relating to this press release. To participate, please go to ir.criver.com and select the webcast link. You can also find the associated slide presentation and reconciliations to comparable GAAP measures on the website. The webcast will be available until 5:00 p.m. ET on August 23, 2006.

## Use of Non-GAAP Financial Measures

This press release contains non-GAAP financial measures which exclude, among other items, amortization of intangible assets and other charges related to the Inveresk acquisition, goodwill impairment charges taken with respect to our Phase II - IV Clinical business, and strategic cost-saving initiatives. We exclude these items from the non-GAAP financial measures because they are outside our normal operations. We believe that the inclusion of non-GAAP financial measures in this press release helps investors to gain a meaningful understanding of our core operating results and future prospects without the effect of one-time charges, and is consistent with how management measures and forecasts the Company's performance, especially when comparing such results to prior periods or forecasts. Non-GAAP results also allow investors to compare the Company's operations against the financial results of other companies in the industry who similarly provide non-GAAP results. The non-GAAP financial measures included in this press release are not meant to be considered superior to or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules and regulations. Reconciliations of the non-GAAP financial measures used in this press release to the most directly comparable GAAP financial measures are set forth in the text of, and the accompanying exhibits to, this press release, and can also be found on the Company's website at ir.criver.com.

## Caution Concerning Forward-Looking Statements

This news release includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of words such as "anticipate," "believe," "expect," "will," "may," "estimate," "plan," "outlook," and "project" and other similar expressions that predict or indicate future events or trends or that are not statements of historical matters. These statements also include statements regarding the future demand for drug discovery and development products and services, including the outsourcing of these services; the impact of specific actions intended to improve overall operating efficiencies and profitability, particularly with respect to the Transgenic Services and Montreal businesses; the intended divestiture of the Company's Phase II - IV Clinical Services business; expectations regarding future stock option, restricted stock and other equity grants to the Company's employees and directors; expectations regarding stock repurchases, including the possible implementation of an ASR program; the timing of the opening of new and expanded facilities; future cost reduction activities by our customers; and Charles River's future performance as delineated in our forward-looking guidance, and particularly our expectations with respect to sales growth, efficiency improvements and operating synergies. Forward-looking statements are based on Charles River's current expectations and beliefs, and involve a number of risks and uncertainties that are difficult to predict and that could cause actual results to differ materially from those stated or implied by the forward-looking statements. Those risks and uncertainties include, but are not limited to: the ability to successfully divest the Phase II IV Clinical Services business without diverting attention or resources from the Company's core businesses; a decrease in research and development
spending, a decrease in the level of outsourced services, or other cost reduction actions by our customers; the ability to convert backlog to sales; special interest groups; contaminations; industry trends; new displacement technologies; USDA and FDA regulations; changes in law; continued availability of products and supplies; loss of key personnel; interest rate and foreign currency exchange rate fluctuations; changes in tax regulation and laws; changes in generally accepted accounting principles; and any changes in business, political, or economic conditions due to the threat of future terrorist activity in the U.S. and other parts of the world, and related U.S. military action overseas. A further description of these risks, uncertainties, and other matters can be found in the Risk Factors detailed in Charles River's Annual Report on Form 10-K as filed on March 14, 2006, as well as other filings we make with the Securities and Exchange Commission. Because forward-looking statements involve risks and uncertainties, actual results and events may differ materially from results and events currently expected by Charles River, and Charles River assumes no obligation and expressly disclaims any duty to update information contained in this news release except as required by law.

## About Charles River Laboratories

Charles River Laboratories, based in Wilmington, Massachusetts, is a global provider of solutions that advance the drug discovery and development process. Our leading-edge products and services are designed to enable our clients to bring drugs to market faster and more efficiently. Backed by our rigorous, best-in-class procedures and our proven data collection, analysis and reporting capabilities, our products and services are organized into two categories which span the drug development pipeline: Research Models and Services, and Preclinical Services. Charles River's customer base includes all of the major pharmaceutical companies and many biotechnology companies, government agencies and leading hospitals and academic institutions. Charles River's 8,500 employees serve clients in more than 50 countries. For more information on Charles River, visit our website at www.criver.com.

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CHARLES RIVER LABORATORIES INTERNATIONAL, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) (dollars in thousands, except for per share data)
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|  | Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { July 1, } \\ 2006 \end{array}$ | June 25, 2005 | $\begin{array}{r} \text { July 1, } \\ 2006 \end{array}$ | June 25, 2005 |
| Total net sales | \$267,859 | \$250,890 | \$522,000 | \$492,300 |
| Cost of products sold and services provided | 160,749 | 149,286 | 319,385 | 294,628 |
| Gross margin | 107,110 | 101,604 | 202,615 | 197,672 |
| Selling, general and administrative | 50,031 | 41,070 | 92,765 | 80,107 |
| Amortization of intangibles | 9,377 | 11,476 | 18,452 | 23,080 |
| Operating income (loss) Interest income (expense) Other, net | $\begin{gathered} 47,702 \\ (3,661) \\ (736) \end{gathered}$ | $\begin{gathered} 49,058 \\ (4,806) \\ (598) \end{gathered}$ | $\begin{gathered} 91,398 \\ (6,677) \\ (688) \end{gathered}$ | $\begin{gathered} 94,485 \\ (11,096) \\ (252) \end{gathered}$ |
| Income before income taxes and minority interests | 43,305 | 43,654 | 84,033 | 83,137 |
| Provision for income taxes | 9,870 | 12,223 | 21,681 | 22,877 |
| Income before minority interests | 33,435 | 31,431 | $62,352$ | 60,260 |
| Minority interests | (654) | (422) | $(1,056)$ | (907) |
| Income from continuing operations | 32,781 | 31,009 | 61,296 | 59,353 |
| Income (loss) from discontinued businesses, net of tax | $(7,032)$ | 851 | $(135,662)$ | 155 |
| Net income (loss) | \$25,749 | \$31,860 | \$ $(74,366)$ | \$59,508 |

Earnings (loss) per
common share
Basic:
$\begin{array}{lllll}\text { Continuing operations } & \$ 0.46 & \$ 0.44 & \$ 0.86 & \$ 0.88\end{array}$
Discontinued operations
\$(0.10) \$0.01
$\$(1.89)$
\$-

| Net income | $\$ 0.36$ | $\$ 0.46$ | $\$(1.04)$ | $\$ 0.88$ |
| :--- | :---: | :---: | :---: | :---: |
| Diluted: |  |  |  |  |
| Continuing operations | $\$ 0.46$ | $\$ 0.43$ | $\$ 0.84$ | $\$ 0.84$ |
| Discontinued operations | $\$(0.10)$ | $\$ 0.01$ | $\$(1.86)$ | $\$-$ |
| Net income | $\$ 0.36$ | $\$ 0.44$ | $\$(1.02)$ | $\$ 0.84$ |
| Weighted average number |  |  |  |  |
| of common shares <br> outstanding |  |  |  |  |
| Basic |  |  |  |  |
| Diluted | $70,851,430$ | $69,738,107$ | $71,615,867$ | $67,807,103$ |

CHARLES RIVER LABORATORIES INTERNATIONAL, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED) (dollars in thousands)

|  | $\begin{array}{r} \text { July 1, } \\ 2006 \end{array}$ | $\begin{aligned} & \text { December } \\ & 31,2005 \end{aligned}$ |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and cash equivalents | \$193,067 | \$114, 821 |
| Trade receivables, net | 177,555 | 171,259 |
| Inventories | 69,036 | 65,128 |
| Current assets held for sale | 44,179 | 41,256 |
| Other current assets | 42,546 | 26,858 |
| Total current assets | 526,383 | 419,322 |
| Property, plant and equipment, net | 440,348 | 387,501 |
| Goodwill, net | 1,097,932 | 1,097,590 |
| Other intangibles, net | 164,302 | 175,021 |
| Deferred tax asset | 100,633 | 68,046 |
| Long-term assets held for sale | 217,385 | 356,020 |
| Other assets | 70,103 | 34,709 |
| Total assets | \$2,617,086 | \$2,538,209 |
| Liabilities and Shareholders' Equity |  |  |
| Current liabilities |  |  |
| Current portion of long-term debt | \$36,724 | \$36,263 |
| Accounts payable | 26,813 | 28,727 |
| Accrued compensation | 35,449 | 38,238 |
| Deferred income | 82,352 | 95,564 |
| Accrued liabilites | 34,450 | 38,625 |
| Current liabilities held for sale | 31,968 | 30,414 |
| Other current liabilities | 27,367 | 43,581 |
| Total current liabilities | 275,123 | 311,412 |
| Long-term debt | 571,808 | 259,902 |
| Long-term liabilities held for sale | 8,168 | 13,661 |
| Other long-term liabilities | 112,189 | 116,503 |
| Total liabilities | 967,288 | 701,478 |
| Minority interests | 8,808 | 9,718 |
| Total shareholders' equity | 1,640,990 | 1,827,013 |
| Total liabilities and shareholders' equity | \$2,617,086 | \$2,538,209 |

SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED)
(dollars in thousands)

|  | Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { July 1, } \\ 2006 \end{array}$ | June 25, 2005 | $\begin{array}{cc} \text { July 1, } & \text { J } \\ 2006 & \end{array}$ | $\begin{gathered} \text { June } 25, \\ 2005 \end{gathered}$ |
| Research Models and Services |  |  |  |  |
| Net sales | \$130,816 | \$130,771 | \$259,788 | \$258, 683 |
| Gross margin | 55,478 | 57,729 | 111,344 | 114,296 |
| Gross margin as a \% of net sales | 42.4\% | 44.1\% | 42.9\% | 44.2\% |
| Operating income | 38,003 | 43,050 | 78,479 | 85,358 |
| Operating income as a \% of net sales | 29.1\% | 32.9\% | 30.2\% | 33.0\% |
| Depreciation and amortization | 5,237 | 5,047 | 10,272 | 9,920 |
| Capital expenditures | 4,783 | 6,478 | 8,349 | 11,792 |
| Preclinical Services |  |  |  |  |
| Net sales | \$137,043 | \$120,119 | \$262, 212 | \$233,617 |
| Gross margin | 51,632 | 43,875 | 91,271 | 83,376 |
| Gross margin as a \% of net sales | 37.7\% | 36.5\% | 34.8\% | 35.7\% |
| Operating income | 22,530 | 18,596 | 36,318 | 31,766 |
| Operating income as a \% of net sales | 16.4\% | 15.5\% | 13.9\% | 13.6\% |
| Depreciation and amortization | 15,288 | 16,616 | 29,913 | 3 33,865 |
| Capital expenditures | 12,620 | 5,115 | 48,441 | 11,967 |
| Unallocated Corporate Overhead | \$ 12,831 | 1) \$ $(12,588)$ | ) $\$(23,399)$ | 9) $\$(22,639)$ |
| Total |  |  |  |  |
| Net sales | \$267,859 | \$250, 890 | \$522,000 | \$492,300 |
| Gross margin | 107,110 | 101,604 | 202,615 | 197,672 |
| Gross margin as a of net |  |  |  |  |
| Operating income (loss) | 47,702 | 49,058 | 91,398 | 94,485 |
| Operating income as a of net sales | 17.8\% | 19.6\% | 17.5\% | 19.2\% |
| Depreciation and amortization | 20,525 | 21,663 | 40,185 | 43,785 |
| Capital expenditures | 17,403 | 11,593 | 56,790 | 23,759 |

CHARLES RIVER LABORATORIES INTERNATIONAL, INC.
RECONCILIATION OF GAAP TO NON-GAAP
SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED)
(dollars in thousands)

| $\begin{array}{r} \text { July } 1, \\ 2006 \end{array}$ | $\begin{gathered} \text { June } 25, \\ 2005 \end{gathered}$ | $\begin{array}{r} \text { July 1, } \\ 2006 \end{array}$ | $\begin{gathered} \text { June } 25, \\ 2005 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| \$130,816 | \$130,771 | \$259,788 | \$258,683 |
| 38,003 | 43,050 | 78,479 | 85,358 |
| 29.1\% | 32.9\% | 30.2\% | 33.0\% |
| 2,334 |  | 2,334 |  |
| - | - | - | - |

Operating income, excluding


CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP EARNINGS TO NON-GAAP EARNINGS (dollars in thousands, except for per share data)


| Basic earnings (loss) per <br> share <br> Diluted earnings (loss) <br> per share | $\$ 0.36$ | $\$ 0.46$ | $\$(1.04)$ | $\$ 0.88$ |
| :--- | :--- | :--- | :--- | :--- |
| Basic earnings per share, |  |  |  |  |
| excluding specified |  |  |  |  |
| charges (Non-GAAP) |  |  |  |  |

Charles River management believes that non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges, consistent with the manner in which management measures and forecasts the Company's performance. The non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules and regulations.


Earnings (loss) per common share
Basic:
Continuing operations
$\$ 0.43$

| Discontinued operations | $\$(1.80)$ | $\$(0.01)$ |
| :--- | :---: | :---: |
| Net income | $\$(1.40)$ | $\$ 0.42$ |
| Diluted: |  |  |
| Continuing operations | $\$ 0.39$ | $\$ 0.41$ |
| Discontinued operations | $\$(1.76)$ | $\$(0.01)$ |
| Net income | $\$(1.37)$ | $\$ 0.40$ |

Weighted average number of common shares
outstanding
Basic
Diluted

Reclassified to reflect continuing and discontinued operations

CHARLES RIVER LABORATORIES INTERNATIONAL, INC. SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED)
(dollars in thousands)

|  | Three Months Ended |
| :---: | :---: |
|  | $\begin{array}{cc} \text { April 1, March 26, } \\ 2006 & 2005 \end{array}$ |
| Research Models and Services |  |
| Net sales | \$128,972 \$127,912 |
| Gross margin | 55,866 56,567 |
| Gross margin as a \% of net sales | 43.3\% 44.2\% |
| Operating income | 40,476 42,308 |
| Operating income as a \% of net sales | 31.4\% 33.1\% |
| Depreciation and amortization | 5,035 4,873 |
| Capital expenditures | 3,566 5,314 |
| Preclinical Services |  |
| Net sales | \$125,169 \$113,498 |
| Gross margin | 39,639 39,501 |
| Gross margin as a \% of net sales | $31.7 \%$ 34.8\% |
| Operating income | 13,788 13,170 |
| Operating income as a \% of net sales | 11.0\% 11.6\% |
| Depreciation and amortization | 14,625 17,249 |
| Capital expenditures | 35,821 6,852 |
| Unallocated Corporate Overhead | \$ $(10,568)$ ( 10,051 ) |
| Total |  |
| Net sales | \$254,141 \$241,410 |
| Gross margin | 95,505 96,068 |
| Gross margin as a \% of net sales | 37.6\% 39.8\% |
| Operating income (loss) | 43,696 45,427 |
| Operating income as a \% of net sales | 17.2\% 18.8\% |
| Depreciation and amortization | 19,660 22,122 |
| Capital expenditures | 39,387 12,166 |

Reclassified to reflect continuing and discontinued operations

CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP
SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED)
(dollars in thousands)

```
    April 1, March 26,
    2006 2005
Research Models and Services
    Net sales $128,972 $127,912
    Operating income 40,476 42,308
    Operating income as a % of net sales 31.4% 33.1%
    Add back:
        Second-quarter actions
    Operating income, excluding specified charges
        (Non-GAAP)
    Non-GAAP operating income as a % of net sales
        40,476 42,308
        31.4% 33.1%
Preclinical Services
                            -
    Net sales 125,169 113,498
    Operating income 13,788 13,170
    Operating income as a % of net sales 11.0% 11.6%
    Add back:
    Amortization related to acquisition 8,257 10,783
            Second-quarter actions
                ------------------
    Operating income, excluding specified charges
        (Non-GAAP)
    Non-GAAP operating income as a % of net sales
        22,045 23,953
        17.6% 21.1%
Unallocated Corporate Overhead
        (10,568) (10,051)
    Add back:
    Stock-based compensation related to acquisition 285 2,391
_-___-_-_-_-_-_
    Unallocated corporate overhead, excluding
        specified charges (Non-GAAP)
    (10,283) (7,660)
Total
    Net sales 254,141 241,410
    Operating income 43,696 45,427
    Operating income as a % of net sales
    Add back:
    Amortization related to acquisition
    Stock-based compensation related to acquisition 285 2,391
            Second-quarter actions
            17.2% 18.8%
        8,257 10,783
                -______-______-_-_
    Operating income, excluding specified charges
        (Non-GAAP)
    52,238 58,601
        Non-GAAP operating income as a % of net sales
    Non-GAAP operating income as a % of net sales 20.6% 24.3%
Reclassified to reflect continuing and discontinued operations
Charles River management believes that non-GAAP financial measures
provide useful information to allow investors to gain a meaningful
understanding of our core operating results and future prospects,
without the effect of one-time charges, consistent with the manner in
which management measures and forecasts the Company's performance. The
non-GAAP financial measures included are not meant to be considered
superior to, or a substitute for results of operations prepared in
accordance with GAAP. The Company intends to continue to assess the
potential value of reporting non-GAAP results consistent with
applicable rules and regulations.
```

RECONCILIATION OF GAAP EARNINGS TO NON-GAAP EARNINGS
(dollars in thousands, except for per share data)

|  | Three Months Ended |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { April 1, } \quad \mathrm{Ma} \\ 2006 \end{gathered}$ | $\begin{gathered} \operatorname{arch} 26, \\ 2005 \end{gathered}$ |
| Net income (loss) | \$ (100, 115) | \$27,648 |
| Less: Discontinued operations | 128,630 | 696 |
| Net income from continuing operations | 28,515 | 28,344 |
| Add back: |  |  |
| Amortization related to acquisition | 8,257 | 10,783 |
| Stock-based compensation related to acquisition | n 285 | 2,391 |
| Second-quarter actions: | - | - |
| Severance | - | - |
| Impairment | - | - |
| Other | - | - |
| Tax effect | $(2,804)$ | $(4,076)$ |
| Net income from continuing operations, excluding specified charges (Non-GAAP) $\$ 34,253 \quad \$ 37,442$ |  |  |
| Calculation of earnings per common share, excluding specified charges (Non-GAAP): |  |  |
| Net income for purposes of calculating earnings per share, excluding specified charges (Non-GAAP) | s $\$ 34,253$ | \$37,442 |
| After-tax equivalent interest expense on $3.5 \%$ senior convertible debentures | - | 1,168 |
| ```Income for purposes of calculating diluted earnings per share, excluding specified charges (Non-GAAP)``` | \$34, 253 | \$38,610 |
| Weighted average shares outstanding - Basic 71,505,478 65,876,099 |  |  |
| Effect of dilutive securities: |  |  |
| $3.5 \%$ senior convertible debentures - 4,759,455 |  |  |
| Stock options and contingently issued restricted stock | $\begin{aligned} & \text { ed } \\ & 1,239,254 \end{aligned}$ | $1,550,175$ |
| Warrants | 145,505 | 341,159 |
| Weighted average shares outstanding - Diluted 72,890,237 72,526,888 |  |  |
| Basic earnings (loss) per share | \$(1.40) | \$0.42 |
| Diluted earnings (loss) per share | \$(1.37) | \$0.40 |
| Basic earnings per share, excluding specified |  |  |
| Diluted earnings per share, excluding specified charges (Non-GAAP) | d $\quad \$ 0.47$ | \$0.53 |

Reclassified to reflect continuing and discontinued operations

Charles River management believes that non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges, consistent with the manner in which management measures and forecasts the Company's performance. The non-GAAP financial measures included are not meant to be considered
superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules and regulations.

CONTACT: Charles River Laboratories International, Inc.

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SOURCE: Charles River Laboratories International, Inc.

