## charles river

# Charles River Laboratories Announces Fourth-Quarter and Full-Year 2006 Results from Continuing Operations 

February 12, 2007
Downloadable version.

- Fourth-Quarter Sales of $\$ 272$ Million and Full-Year Sales of $\$ 1.06$ Billion
- Fourth-Quarter GAAP EPS of $\$ 0.47$ and Non-GAAP EPS of $\$ 0.58$
- 2006 GAAP EPS of $\$ 1.79$ and Non-GAAP EPS of $\$ 2.20$
- Reaffirms Guidance for 2007

WILMINGTON, Mass.--(BUSINESS WIRE)--Feb. 12, 2007--Charles River Laboratories International, Inc. (NYSE: CRL) today reported fourth-quarter and full-year 2006 financial results. For the fourth quarter, net sales from continuing operations increased $5.2 \%$ to $\$ 271.7$ million from $\$ 258.2$ million in the fourth quarter of 2005. The increase was due primarily to growth in the Preclinical Services segment, which benefited from continuing demand for outsourced preclinical services and the October 2006 acquisition of Northwest Kinetics, as well as increased sales of Research Model Services and In Vitro products. Foreign exchange contributed $2.4 \%$ to the net sales growth.

Charles River's results are reported on a fiscal-year basis which is the twelve-month period ending on the last Saturday in December. As a result, the Company periodically reports a 53 -week year, with the additional week reported in the fourth quarter. This was the case in 2005, when the fourth quarter of the year included 14 weeks. The fourth quarter of 2006 was a standard 13 -week period, so in comparison to the same period in the prior year, the sales growth rate in the fourth quarter of 2006 was reduced by approximately $3-5 \%$.

On a GAAP basis, net income from continuing operations for the fourth quarter of 2006 was $\$ 31.8$ million, or $\$ 0.47$ per diluted share, compared to $\$ 56.5$ million, or $\$ 0.77$ per diluted share, for the fourth quarter of 2005 . Results for the fourth quarter of 2006 include $\$ 2.5$ million, or $\$ 0.02$ per share, of stock option expense as a result of the Company's adoption on January 1, 2006, of Statement of Financial Accounting Standards No. 123R (SFAS 123R), "Share-Based Payment."

On a non-GAAP basis, net income from continuing operations was $\$ 39.0$ million for the fourth quarter of 2006, compared to $\$ 40.5$ million for the same period in 2005. Fourth-quarter diluted earnings per share on a non-GAAP basis were $\$ 0.58$, compared to $\$ 0.55$ per share in the fourth quarter of 2005, with the increase in earnings per share due primarily to the lower number of shares outstanding. A reconciliation of GAAP to non-GAAP earnings per share for the fourth quarters of both years is as follows:


For 2006, net sales from continuing operations increased by $6.5 \%$ to $\$ 1.06$ billion, compared to $\$ 993.3$ million in 2005. On a GAAP basis, net income from continuing operations for 2006 was $\$ 125.2$ million, or $\$ 1.79$ per diluted share, compared to $\$ 145.8$ million, or $\$ 2.02$ per diluted share, for the prior year. In accordance with SFAS 123R, results for 2006 included $\$ 11.7$ million, or $\$ 0.10$ per share, of stock option expense. On a non-GAAP basis, net income from continuing operations for 2006 was $\$ 154.2$ million, or $\$ 2.20$ per diluted share, compared to $\$ 157.6$ million, or $\$ 2.18$ per diluted share, for 2005, with the increase in earnings per share due primarily to the lower number of shares outstanding. Non-GAAP net income from continuing operations in both periods excluded the following charges:

| RECONCILIATION OF GAAP TO NON-GAAP EPS | 2006 | 2005 |
| :---: | :---: | :---: |
| EPS from continuing operations (GAAP) | \$1.79 | \$2.02 |
| Amortization related to acquisitions | \$0.34 | \$0.45 |
| Stock-based compensation related to Inveresk acquisiti | n \$0.01 | \$0.07 |
| Cost savings initiatives | \$0.06 | --- |
| Deferred financing cost | --- | \$0.02 |
| Repatriation and related deferred tax reversal |  | (\$0.38) |
| EPS from continuing operations (Non-GAAP) | \$2.20 | \$2.18 |

James C. Foster, Chairman, President and Chief Executive Officer, said, "The fourth quarter closed an eventful year for Charles River, a year in which we refocused and rededicated ourselves to our core competencies of laboratory animal medicine and science and regulatory compliant preclinical services. We sold or closed non-core businesses, invested heavily in expanding our Preclinical Services and RMS footprints, acquired a first-class Phase I business in Northwest Kinetics, and repurchased 6.0 million shares of our common stock. Our goal was to position ourselves to better support our clients and to take advantage of opportunities in both the research models and services and preclinical markets. We believe we have achieved that goal, and are enthusiastic about our growth prospects in 2007 and beyond."

The Company reports results from continuing operations, which exclude results of the Clinical Phase II - IV business (sold on August 16, 2006) and closure of the Interventional and Surgical Services (ISS) business (announced on May 9, 2006). Those businesses are now reported as discontinued operations, and the Company has reclassified historical comparisons accordingly. The income from discontinued operations was $\$ 3.4$ million in the fourth quarter of 2006. Including discontinued operations, net income for the fourth quarter of 2006 was $\$ 35.2$ million, or $\$ 0.52$ per diluted share, compared to consolidated net income of $\$ 50.4$ million, or $\$ 0.69$ per diluted share, in the fourth quarter of 2005 . For the full year, the loss from discontinued operations was $\$ 181.0$ million, due primarily to a goodwill impairment and income tax expense related to the sale of the Clinical Services Phase II - IV business, and asset impairments and operating losses incurred by the Interventional and Surgical Services business. Including discontinued operations, the net loss for 2006 was $\$ 55.8$ million, or $\$ 0.80$ per diluted share, compared to consolidated net income of $\$ 142.0$ million, or \$1.96 per diluted share, in 2005.

## Research Models and Services (RMS)

Sales for the RMS segment were $\$ 127.7$ million in the fourth quarter of 2006, an increase of $1.6 \%$ from $\$ 125.6$ million in the fourth quarter of 2005. The quarter-over-quarter growth rate was negatively impacted by approximately $3-5 \%$ due to the extra week included in the results for the fourth quarter of 2005. Research Model Services sales increased, as did In Vitro sales which benefited from sales of core products and the PTS. As expected, fourth-quarter sales of large research models were below the fourth quarter of the prior year due to an extended quarantine, which was completed in mid-December.

In the fourth quarter of 2006, the RMS segment's operating margin was lower than in the fourth quarter of 2005, primarily reflecting lower operating income in Japan compared to the prior year which included a one-time insurance settlement, lower sales of large research models, and $\$ 1.1$ million of stock compensation expense associated with the adoption of SFAS 123R. The GAAP operating margin was $25.6 \%$, compared to $30.0 \%$ for the same period in 2005. On a non-GAAP basis, which excluded charges of $\$ 0.8$ million for cost savings initiatives and $\$ 0.2$ million for acquisition-related amortization, the operating margin was $26.3 \%$, compared to $30.4 \%$ for the same period in the prior year. Costs of SFAS 123R reduced the fourthquarter 2006 GAAP and non-GAAP operating margins by $0.9 \%$.

For 2006, RMS net sales were $\$ 515.0$ million, a $2.4 \%$ increase over $\$ 503.2$ million for 2005. Growth was driven primarily by sales of North America Research Models and by In Vitro products. The GAAP operating margin was $28.7 \%$ compared to $31.8 \%$ in 2005. On a non-GAAP basis, which excluded $\$ 3.1$ million for cost-saving initiatives and $\$ 0.5$ million for acquisition-related amortization, the operating margin was $29.4 \%$, compared to $31.9 \%$ in 2005 . Costs of $\$ 4.7$ million related to SFAS 123R reduced the GAAP and non-GAAP operating margins for 2006 by approximately $0.9 \%$.

## Preclinical Services

Results for the Preclinical Services segment now include the Phase I Clinical business, and historical results have been restated accordingly.
Fourth-quarter net sales for the Preclinical Services segment were $\$ 144.1$ million, an increase of $8.7 \%$ from the $\$ 132.6$ million in the fourth quarter of 2005. The quarter-over-quarter growth rate was negatively impacted by approximately $3-5 \%$ due to the extra week included in the results for the fourth quarter of 2005. Sales were driven by continuing strong demand for general and specialty toxicology services by pharmaceutical and biotechnology customers, and the addition of the Northwest Kinetics Phase I clinical services business.

The GAAP operating margin improved to $16.0 \%$ from 12.2\%, as higher sales and improved operating efficiencies and lower amortization offset the $\$ 1.9$ million, or a $1.3 \%$ operating margin reduction, of stock compensation costs associated with the adoption of SFAS 123R. On a non-GAAP basis, which excludes $\$ 9.6$ million of acquisition-related amortization and $\$ 0.1$ million for cost saving initiatives, the fourth-quarter operating margin improved to $22.7 \%$ compared to $21.4 \%$ for the fourth quarter of 2005 . On a non-GAAP basis, stock compensation costs in the fourth quarter were $\$ 1.8$ million, or an operating margin reduction of $1.2 \%$. The difference between GAAP and non-GAAP stock compensation expense was related to the Inveresk acquisition.

Preclinical Services net sales in 2006 were $\$ 543.4$ million, an increase of $10.9 \%$ from $\$ 490.2$ million for the prior year, due to continuing strong demand for drug discovery and development services by pharmaceutical and biotechnology customers and to moderate capacity expansion at certain of the Company's Preclinical Services sites. The GAAP operating margin was $15.2 \%$ compared to $13.9 \%$, with stock compensation costs accounting for $\$ 7.4$ million, or a $1.4 \%$ reduction in the operating margin. On a non-GAAP basis, the operating margin was $22.6 \%$ in 2006, compared to $23.3 \%$ in the year-ago period. For 2006, the cost of SFAS 123R was $\$ 7.2$ million on a non-GAAP basis, which reduced the non-GAAP operating margin by 1.3\%.

## Stock Repurchase Program

Charles River presently has a stock repurchase authorization in place from its Board of Directors which provides for the purchase of up to $\$ 300.0$ million of its common stock. In the fourth quarter of 2006, under a Rule 10b5-1 purchase plan, the Company repurchased approximately 77,000 shares of common stock for $\$ 3.3$ million. In 2006, the Company repurchased a total of 6.0 million shares for $\$ 247.2$ million. Combined with previous purchases made in 2005, the Company has repurchased a total of approximately 6.4 million shares at a cost of $\$ 264.7$ million. There is currently a balance of approximately $\$ 35.3$ million available for repurchases under the current authorization.

As of December 30, 2006, Charles River had approximately 66.9 million shares of common stock outstanding.

## 2007 Guidance

The Company reaffirms its forward-looking guidance based on continuing operations for 2007, which was originally provided on December 13, 2006.

```
Net sales growth (in %)
Sales ($ in millions)
GAAP EPS estimate
Acquisition-related amortization
Non-GAAP EPS estimate
```

```
    9% - 12%
```

    9% - 12%
    ```
$1,160 - $1,190
```

\$1,160 - \$1,190
\$2.11 - \$2.21
\$2.11 - \$2.21
\$0.32
\$0.32
\$2.43 - \$2.53

```
    $2.43 - $2.53
```


## Webcast

Charles River Laboratories has scheduled a live webcast on Tuesday, February 13, at 8:30 a.m. ET to discuss matters relating to this press release. To participate, please go to ir.criver.com and select the webcast link. You can also find the associated slide presentation and reconciliations to comparable GAAP measures on the website. The webcast will be available until 5:00 p.m. ET on February 27, 2007.

## Use of Non-GAAP Financial Measures

This press release contains non-GAAP financial measures, such as non-GAAP earnings per diluted share from continuing operations, which exclude cost savings initiatives, costs associated with repatriation of accumulated income under the American Jobs Creation Act of 2004, amortization of intangible assets and other charges related to our acquisitions. We exclude these items from the non-GAAP financial measures because they are outside our normal operations. There are limitations in using non-GAAP financial measures, as they are not prepared in accordance with generally accepted accounting principles, and may be different than non-GAAP financial measures used by other companies. In particular, we believe that the inclusion of supplementary non-GAAP financial measures in this press release helps investors to gain a meaningful understanding of our core operating results and future prospects without the effect of one-time charges, and is consistent with how management measures and forecasts the Company's performance, especially when comparing such results to prior periods or forecasts. We believe that the financial impact of our acquisitions is often large relative to our overall financial performance, which can adversely affect the comparability of our results on a period-to-period basis. In addition, certain activities, such as business acquisitions, happen infrequently and the underlying costs associated with such activities do not recur. Non-GAAP results also allow investors to compare the Company's operations against the financial results of other companies in the industry who similarly provide non-GAAP results. The non-GAAP financial measures included in this press release are not meant to be considered superior to or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules and regulations. Reconciliations of the non-GAAP financial measures used in this press release to the most directly comparable GAAP financial measures are set forth in the text of this press release, and can also be found on the Company's website at ir.criver.com.

## Caution Concerning Forward-Looking Statements

This news release includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of words such as "anticipate," "believe," "expect," "will," "may," "estimate," "plan," "outlook," and "project" and other similar expressions that predict or indicate future events or trends or that are not statements of historical matters. These statements also include statements regarding our projected 2007 earnings; the future demand for drug discovery and development products and services, including the outsourcing of these services; the impact of specific actions intended to improve overall operating efficiencies and profitability; expectations regarding stock repurchases; the timing of the opening of new and expanded facilities; future cost reduction activities by our customers; and Charles River's future performance as delineated in our forward-looking guidance, and particularly our expectations with respect to sales growth. Forward-looking statements are based on Charles River's current expectations and beliefs, and involve a number of risks and uncertainties that are difficult to predict and that could cause actual results to differ materially from those stated or implied by the forward-looking statements. Those risks and uncertainties include, but are not limited to: a decrease in research and development spending, a decrease in the level of outsourced services, or other cost reduction actions by our customers; the ability to convert backlog to sales; special interest groups; contaminations; industry trends; new displacement technologies; USDA and FDA regulations; changes in law; continued availability of products and supplies; loss of key personnel; interest rate and foreign currency exchange rate fluctuations; changes in tax regulation and laws; changes in generally accepted accounting principles; and any changes in business, political, or economic conditions due to the threat of future terrorist activity in the U.S. and other parts of the world, and related U.S. military action overseas. A further description of these risks, uncertainties, and other matters can be found in the Risk Factors detailed in Charles River's Annual Report on Form 10-K as filed on March 14, 2006, as well as other filings we make with the Securities and Exchange Commission. Because forward-looking statements involve risks and uncertainties, actual results and events may differ materially from results and events currently expected by Charles River, and Charles River assumes no obligation and expressly disclaims any duty to update information contained in this news release except as required by law.

## About Charles River Laboratories

Charles River Laboratories based in Wilmington, Massachusetts, partners with global pharmaceutical and biotechnology companies, government agencies and leading academic institutions to advance the drug discovery and development process, bringing drugs to market faster and more efficiently. Charles River's 8,000 employees serve clients worldwide. For more information on Charles River, visit our website at www.criver.com.

```
CHARLES RIVER LABORATORIES INTERNATIONAL, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)
```

(dollars in thousands, except for per share data)


| Cost of products sold and services provided | 169,995 | 162,244 | 651,778 | 603,624 |
| :---: | :---: | :---: | :---: | :---: |
| Gross margin | 101,730 | 95,955 | 406,607 | 389,704 |
| Selling, general and administrative | 46,819 | 40,485 | 180,795 | 157,999 |
| Amortization of intangibles | 9,757 | 12,428 | 37,639 | 47,011 |
| Operating income | 45,154 | 43,042 | 188,173 | 184,694 |
| Interest income (expense) | $(2,309)$ | $(5,665)$ | $(12,590)$ | $(20,629)$ |
| Other income (expense) | 1,624 | 597 | 981 | (177) |
| ```Income before income taxes and minority interests 44,469 37,974 176,564 163,888``` |  |  |  |  |
| Provision for income taxes | 12,568 | $(18,965)$ | 49,738 | 16,261 |
| Income before minority <br> interests 31,901 56,939 126,826 147,627 |  |  |  | $\begin{aligned} & 147,627 \\ & (1,838) \end{aligned}$ |
| Income from continuing operations | 31,792 | 56,547 | 125,221 | 145,789 |
| Income (loss) from discontinued businesses, net of tax | 3,397 | $(6,129)$ | $(181,004)$ | $(3,790)$ |
| Net income (loss) | \$35,189 | \$50,418 | \$ $(55,783)$ | \$141,999 |
| Earnings (loss) per common share |  |  |  |  |
| Basic: |  |  |  |  |
| Continuing operations | \$0.48 | \$0.79 | \$1.82 | \$2.09 |
| Discontinued operations | \$0.05 | \$(0.09) | \$(2.63) | \$(0.05) |
| Net income | \$0.53 | \$0.70 | \$(0.81) | \$2.04 |
| Diluted: |  |  |  |  |
| Continuing operations | \$0.47 | \$0.77 | \$1.79 | \$2.02 |
| Discontinued operations | \$0.05 | \$(0.08) | \$(2.59) | \$(0.05) |
| Net income | \$0.52 | \$0.69 | \$ (0.80) | \$1.96 |
| Weighted average number of common shares outstanding |  |  |  |  |
| Basic 6 | ,257,695 | 775,081 | 68,945,622 | 69,730,056 |
| Diluted | ,450,735 | 161,997 | 69,948,032 | 72,902,385 |
| CHARLES RIVER LABORATORIES INTERNATIONAL, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED) (dollars in thousands) |  |  |  |  |
|  |  |  | $\begin{aligned} & \text { December } \\ & 30,2006 \end{aligned}$ | $\begin{aligned} & \text { December } \\ & 31,2005 \end{aligned}$ |
| Assets |  |  |  |  |
| Current assets |  |  |  |  |
| Cash and cash equival |  |  | \$175,380 | \$114,821 |
| Trade receivables, net |  |  | 202,658 | 171,259 |
| Inventories |  |  | 72,362 | 65,128 |
| Other current assets |  |  | 44,363 | 26,858 |
| Current assets of dis | ontinued | nesses | 6,330 | 41,256 |


| Total current assets | 501,093 | 419,322 |
| :---: | :---: | :---: |
| Property, plant and equipment, net | 534,745 | 387,501 |
| Goodwill, net | 1,119,309 | 1,097,590 |
| Other intangibles, net | 160,204 | 175,021 |
| Deferred tax asset | 107,498 | 68,046 |
| Other assets | 133,944 | 34,709 |
| Long-term assets of discontinued businesses | 751 | 356,020 |
| Total assets | \$2,557,544 | \$2,538,209 |
| Liabilities and Shareholders' Equity |  |  |
| Current liabilities |  |  |
| Current portion of long-term debt | \$24,143 | \$36,263 |
| Accounts payable | 28,223 | 28,727 |
| Accrued compensation | 41,651 | 38,238 |
| Deferred income | 93,197 | 95,564 |
| Accrued liabilities | 41,991 | 38,625 |
| Other current liabilities | 25,625 | 43,581 |
| Current liabilities of discontinued businesses | 3,667 | 30,414 |
| Total current liabilities | 258,497 | 311,412 |
| Long-term debt | 547,918 | 259,902 |
| Other long-term liabilities | 146,695 | 116,503 |
| Long-term liabilities of discontinued businesses | - | 13,661 |
| Total liabilities | 953,110 | 701,478 |
| Minority interests | 9,223 | 9,718 |
| Total shareholders' equity | 1,595,211 | 1,827,013 |
| Total liabilities and shareholders' equity | \$2,557,544 | \$2,538,209 |

CHARLES RIVER LABORATORIES INTERNATIONAL, INC. SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED)
(dollars in thousands)

|  | Three Months Ended |  | Twelve Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { December } \\ & 30,2006 \end{aligned}$ | December <br> 31, 2005 | $\begin{aligned} & \text { December } \\ & 30,2006 \end{aligned}$ | December <br> 31, 2005 |
| Research Models and Services |  |  |  |  |
| Net sales | \$127, 651 | \$125,602 | \$514,999 | \$503,167 |
| Gross margin | 50,358 | 51,254 | 214,125 | 215,534 |
| Gross margin as a \% of net sales | 39.4\% | 40.8\% | 41.6\% | 42.8\% |
| Operating income | 32,619 | 37,685 | 147,789 | 159,756 |
| Operating income as a \% of net sales | 25.6\% | 30.0\% | 28.7\% | 31.8\% |
| Depreciation and amortization | 5,345 | 5,215 | 20,802 | 20,015 |
| Capital expenditures | 14,737 | 7,183 | 27,018 | 24,558 |
| Preclinical Services |  |  |  |  |
| Net sales | \$144,074 | \$132,597 | \$543,386 | \$490, 161 |
| Gross margin | 51,372 | 44,701 | 192,482 | 174,170 |
| Gross margin as a of net sales | 35.7\% | 33.7\% | 35.4\% | 35.5\% |
| Operating income | 23,034 | 16,205 | 82,323 | 67,918 |
| ```Operating income as a % of net sales Depreciation and``` | 16.0\% | 12.2\% | 15.2\% | 13.9\% |


| amortization Capital expenditures | $\begin{gathered} 16,482 \\ 67,249 \end{gathered}$ | $\begin{gathered} 17,689 \\ 18,087 \end{gathered}$ | $\begin{gathered} 61,784 \\ 154,728 \end{gathered}$ | $\begin{array}{r} 67,920 \\ 69,885 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Unallocated Corporate Overhead | \$ (10, 499) | \$ (10, 848) | \$ (41,939) | \$ (42, 980) |
| Total |  |  |  |  |
| Net sales | \$271,725 | \$258,199 | \$1, 058,385 | \$993,328 |
| Gross margin | 101,730 | 95,955 | 406,607 | 389,704 |
| Gross margin as a of net sales | 37.4\% | 37.2\% | 38.4\% | 39.2\% |
| Operating income (loss) | 45,154 | 43,042 | 188,173 | 184,694 |
| Operating income as a \% of net sales | $16.6 \%$ | 16.7\% | 17.8\% | 18.6\% |
| Depreciation and amortization | 21,827 | 22,904 | 82,586 | 87,935 |
| Capital expenditures | 81,986 | 25,270 | 181,746 | 94,443 |

> CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED) (dollars in thousands)

|  | Three Mont | ths Ended | Twelve Mo | s Ended |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { December } \\ & 30,2006 \end{aligned}$ | $\begin{aligned} & \text { December } \\ & 31,2005 \end{aligned}$ | $\begin{aligned} & \text { December } \\ & 30,2006 \end{aligned}$ | $\begin{gathered} \text { December } \\ 31,2005 \end{gathered}$ |
| Research Models and Services |  |  |  |  |
| Net sales | \$127,651 | \$125,602 | \$514,999 | \$503,167 |
| Operating income | 32,619 | 37,685 | 147,789 | 159,756 |
| Operating income as a \% of net sales | 25.6\% | 30.0\% | 28.7\% | 31.8\% |
| Add back: |  |  |  |  |
| Amortization related to acquisitions | $191$ | 110 | 461 | 285 |
| Cost-saving initiatives | 781 | 365 | 3,115 | 365 |
| ```Operating income, excluding specified charges (Non- GAAP )``` | $\$ 33,591$ | \$38,160 | \$151,365 | \$160,406 |
| Non-GAAP operating income as a \% of net sales | $26.3 \%$ | 30.4\% | 29.4\% | 31.9\% |
| Preclinical Services |  |  |  |  |
| Net sales | \$144,074 | \$132,597 | \$543,386 | \$490,161 |
| Operating income | 23,034 | 16,205 | 82,323 | 67,918 |
| Operating income as a \% of net sales | $16.0 \%$ | 12.2\% | 15.2\% | 13.9\% |
| Add back: |  |  |  |  |
| Amortization related to acquisitions | 9,566 | 12,162 | 37,178 | 46,136 |
| Cost-saving initiatives | 124 | - | 3,090 | - |
| Operating income, excluding specified charges (NonGAAP) | $\$ 32,724$ | \$28,367 | \$122,591 | \$114, 054 |
| Non-GAAP operating income as a \% of net sales | $22.7 \%$ | 21.4\% | 22.6\% | 23.3\% |
| Unallocated Corporate |  |  |  |  |
| Overhead | \$ (10, 499) | \$ (10, 848$)$ | \$ $(41,939)$ | \$ $(42,980)$ |
| Add back: |  |  |  |  |


| Amortization related to acquisitions | - | 156 | - | 591 |
| :---: | :---: | :---: | :---: | :---: |
| Repatriation | - | 1,305 | - | 1,305 |
| ```Stock-based compensation related to Inveresk acquisition``` | 70 | 2,164 | 634 | 7,925 |
| Unallocated corporate overhead, excluding specified charges (NonGAAP) | \$ (10,429) | \$ $(7,223)$ | \$(41, 305) | \$ $(33,159)$ |
| Total |  |  |  |  |
| Net sales | \$271, 725 | \$258, 199 | \$1,058,385 | \$993,328 |
| Operating income | 45,154 | 43,042 | 188,173 | 184,694 |
| Operating income as a of net sales | 16.6\% | 16.7\% | 17.8\% | 18.6\% |
| Add back: |  |  |  |  |
| Amortization related to acquisition | 9,757 | 12,428 | 37,639 | 47,012 |
| Cost-saving initiatives | 905 | 365 | 6,205 | 365 |
| ```Stock-based compensation related to Inveresk acquisition``` | 70 | 2,164 | 634 | 7,925 |
| Repatriation | - | 1,305 | - | 1,305 |
| Operating income, excluding specified charges (NonGAAP) | \$55,886 | \$59,304 | \$232,651 | \$241, 301 |
| Non-GAAP operating income as a \% of net sales | $20.6 \%$ | 23.0\% | 22.0\% | 24.3\% |

Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules and regulations.

CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP EARNINGS TO NON-GAAP EARNINGS (dollars in thousands, except for per share data)

|  | Three Months Ended |  | Twelve Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { December } \\ & 30,2006 \end{aligned}$ | $\begin{aligned} & \text { December } \\ & 31,2005 \end{aligned}$ | $\begin{aligned} & \text { December } \\ & 30,2006 \end{aligned}$ | December 31, 2005 |
| Net income (loss) | \$35,189 | \$50,418 | \$ $(55,783)$ | \$141,999 |
| Less: Discontinued operations | $(3,397)$ | 6,129 | 181,004 | 3,790 |
| Net income from continuing operations Add back: | 31,792 | 56,547 | 125,221 | 145,789 |
| Amortization related to acquisitions | 9,757 | 12,428 | 37,639 | 47,012 |
| Stock-based |  |  |  |  |


| compensation related to Inveresk acquisition | 70 | 2,164 | 634 | 7,925 |
| :---: | :---: | :---: | :---: | :---: |
| Cost-saving initiatives : |  |  |  |  |
| Severance | - | 365 | 2,556 | 365 |
| Impairment | 124 | - | 2,768 | - |
| Other | 781 | - | 881 | - |
| Repatriation | - | 1,305 | - | 1,305 |
| Deferred financing cost | - | 2,155 | - | 2,155 |
| Deferred tax reversal | - | $(28,271)$ | - | $(28,271)$ |
| Tax effect | $(3,496)$ | $(6,180)$ | $(15,514)$ | $(18,687)$ |
| ```Net income from continuing operations, excluding specified charges (Non-GAAP)``` | \$39,028 | \$40,513 | \$154,185 | \$157,593 |
| ```Calculation of earnings per common share, excluding specified charges (Non-GAAP):``` |  |  |  |  |
| ```Net income for purposes of calculating earnings per share, excluding specified charges (Non-GAAP)``` | \$39,028 | \$40,513 | \$154,185 | \$157,593 |
| After-tax equivalent interest expense on 3.5\% senior convertible debentures |  | - | - | 1,208 |
| Income for purposes of calculating diluted earnings per share, excluding specified charges (Non-GAAP) | \$39,028 | \$40,513 | \$154,185 | \$158,801 |
| Weighted average shares outstanding - Basic | $66,257,695$ | 71,775,081 | 68,945,622 | 69,730,056 |
| Effect of dilutive securities: |  |  |  |  |
| $3.5 \%$ senior convertible debentures | - | - | - | 1,462,474 |
| Stock options and contingently issued restricted stock | 1,061,094 | 1,241,411 | 867,204 | 1,424,740 |
| Warrants | 131,946 | 145,505 | 135,206 | 285,115 |
| Weighted average shares outstanding - Diluted | $7,450,735$ | $73,161,997$ | 69,948,032 | 72,902,385 |
| Basic earnings (loss) per share | \$0.53 | \$0.70 | \$(0.81) | \$2.04 |
| Diluted earnings (loss) per share | \$0.52 | \$0.69 | \$(0.80) | \$1.96 |
| Basic earnings per share, excluding specified charges (Non-GAAP) | \$0.59 | \$0.56 | \$2.24 | \$2.26 |
| Diluted earnings per |  |  |  |  |

share, excluding
specified charges

| (Non-GAAP) | $\$ 0.58$ | $\$ 0.55$ | $\$ 2.20$ |
| :--- | :--- | :--- | :--- | :--- |

Charles River management believes that supplementary non-GAAP
financial measures provide useful information to allow investors to
gain a meaningful understanding of our core operating results and
future prospects, without the effect of one-time charges, consistent
with the manner in which management measures and forecasts the
Company's performance. The supplementary non-GAAP financial measures
included are not meant to be considered superior to, or a substitute
for results of operations prepared in accordance with GAAP. The
Company intends to continue to assess the potential value of
reporting non-GAAP results consistent with applicable rules and
regulations.

CONTACT: Investor Contact:
Charles River Laboratories International, Inc.
Susan E. Hardy, 781.262.7616
Corporate Vice President, Investor Relations
SOURCE: Charles River Laboratories International, Inc.

