## charles river

# Charles River Laboratories Announces Third-Quarter 2007 Results from Continuing Operations 

November 5, 2007
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## Sales Increase 18.6\% to \$314 Million

## GAAP EPS Increase 34.0\% to \$0.63

## Non-GAAP EPS Increase 21.1\% to \$0.69

## Company Increases 2007 Sales and EPS Guidance

WILMINGTON, Mass.--(BUSINESS WIRE)--Nov. 5, 2007--Charles River Laboratories International, Inc. (NYSE: CRL) today reported third-quarter and year-to-date 2007 financial results. For the third quarter, net sales from continuing operations increased $18.6 \%$ to $\$ 314.0$ million from $\$ 264.7$ million in the third quarter of 2006. Both the Research Models and Services (RMS) and Preclinical Services (PCS) business segments reported strong net sales growth, as pharmaceutical and biotechnology companies continued to invest in basic research and increased their strategic use of outsourced drug development services. Foreign exchange contributed $2.6 \%$ to the net sales growth.

On a GAAP basis, net income from continuing operations for the third quarter of 2007 was $\$ 43.5$ million, or $\$ 0.63$ per diluted share, compared to $\$ 32.1$ million, or $\$ 0.47$ per diluted share, for the third quarter of 2006 . The $34.0 \%$ increase in earnings per share resulted primarily from higher sales.

On a non-GAAP basis, net income from continuing operations was $\$ 47.3$ million for the third quarter of 2007, compared to $\$ 38.8$ million for the same period in 2006. Third-quarter diluted earnings per share on a non-GAAP basis were $\$ 0.69$, an increase of $21.1 \%$ compared to $\$ 0.57$ per share in the third quarter of 2006. Non-GAAP earnings per share in the third quarter of 2007 excluded $\$ 8.4$ million of amortization of intangible assets and stock-based compensation related to acquisitions and a charge of $\$ 0.8$ million related to pre-acquisition Inveresk stock compensation taxes, partially offset by a $\$ 2.0$ million gain on the sale of real estate in Scotland and a benefit of $\$ 0.9$ million resulting from a deferred tax revaluation. For the third quarter of 2006, non-GAAP results excluded $\$ 9.6$ million of amortization of intangible assets and stock-based compensation related to acquisitions.

James C. Foster, Chairman, President and Chief Executive Officer, said, "Our outstanding third-quarter performance reflects the results of many of the strategic actions we undertook over the last several years. During that time, we expanded our broad portfolio of essential products and services, enhanced our managerial, scientific and technical talent, and widened our global footprint at this critical inflection point in the drug development industry, and as a result, are extremely well positioned to support our clients' robust demand. In the third quarter, strong performance from our RMS businesses and our PCS toxicology facilities largely offset the effect of both the transition costs to our new preclinical facility in Massachusetts and the anticipated higher corporate costs. As a result of our year-to-date sales and earnings growth, we are raising our guidance for 2007 . We now anticipate sales growth in a range of $14-16 \%$, GAAP earnings per share in a range of $\$ 2.22$ to $\$ 2.25$, and non-GAAP earnings per share in a range of $\$ 2.56$ to $\$ 2.59$. We are looking forward to a strong finish to this year and to capitalizing on the opportunities which we see for 2008 and beyond."

The net loss from discontinued operations was $\$ 0.8$ million in the third quarter of 2007. Including discontinued operations, net income for the third quarter of 2007 was $\$ 42.8$ million, or $\$ 0.62$ per diluted share, compared to a net loss of $\$ 16.6$ million, or $\$ 0.24$ per diluted share, in the third quarter of 2006. Discontinued operations in 2006 included both the Interventional and Surgical Services business, the closure of which was finalized in the third quarter of 2007, and the Phase II - IV clinical services business, which the Company sold in the third quarter of 2006.

Research Models and Services (RMS)
Sales for the RMS segment were $\$ 145.2$ million in the third quarter of 2007 , an increase of $13.8 \%$ from $\$ 127.6$ million in the third quarter of 2006. Sales growth was driven in particular by strong demand for research models in the United States and Europe, worldwide Transgenic Services, and In Vitro products.

In the third quarter of 2007, the RMS segment's GAAP operating margin increased to $31.4 \%$ compared to $28.8 \%$ in the third quarter of 2006 . On a non-GAAP basis, which excluded charges of $\$ 0.4$ million for acquisition-related amortization, the operating margin was $31.6 \%$ compared to $28.8 \%$ for the same period in the prior year. The improvement was due primarily to higher sales.

Preclinical Services (PCS)
Third-quarter net sales for the PCS segment were $\$ 168.8$ million, an increase of $23.1 \%$ from $\$ 137.1$ million in the third quarter of 2006 . The primary factors which contributed to the sales growth were continuing strong demand for general and specialty toxicology services from pharmaceutical and biotechnology customers, and the addition on October 30, 2006, of the Northwest Kinetics Phase I clinical services business.

The PCS segment's GAAP operating margin improved to $17.8 \%$ from $16.8 \%$. On a non-GAAP basis, which excludes $\$ 8.0$ million of acquisition-related amortization and the $\$ 0.8$ million charge for the pre-acquisition Inveresk stock compensation taxes, as well as the $\$ 2.0$ million gain on the sale of real estate in Scotland, the third-quarter operating margin declined to $21.8 \%$ from $23.6 \%$ in the third quarter of 2006. Improved profitability at many of the Company's preclinical toxicology facilities provided a significant offset to the expected decline in profitability of the new Massachusetts facility, which experienced higher operating costs associated with the transition from the old to the new facility.

## Nine-Month Results

For the first nine months of 2007, net sales from continuing operations increased by $16.0 \%$ to $\$ 912.6$ million, from $\$ 786.7$ million in the same period in
2006. Foreign exchange contributed approximately $2.5 \%$ to the sales growth rate.

On a GAAP basis, net income from continuing operations was $\$ 118.6$ million, or $\$ 1.74$ per diluted share, for the first nine months of 2007, compared to $\$ 93.4$ million, or $\$ 1.32$ per diluted share, for the same period in 2006.

On a non-GAAP basis, net income from continuing operations for the first nine months of 2007 was $\$ 134.3$ million, or $\$ 1.97$ per diluted share, compared to $\$ 115.2$ million, or $\$ 1.63$ per diluted share, for the same period in 2006. For the first nine months of 2007, non-GAAP net income excluded $\$ 24.5$ million of amortization and stock-based compensation costs associated with acquisitions, a charge of $\$ 1.7$ million related to the decision to accelerate the exit of the Company's Preclinical Services facility in Worcester, Massachusetts, and a charge of $\$ 0.8$ million related to pre-acquisition Inveresk stock compensation taxes. Non-GAAP results also excluded a $\$ 2.0$ million gain on the sale of real estate in Scotland and a benefit of $\$ 0.9$ million resulting from a deferred tax revaluation. Non-GAAP net income for the same period in 2006 excluded acquisition-related charges of $\$ 28.4$ million and charges of $\$ 5.3$ million related to cost-savings initiatives.

Including a loss of $\$ 1.1$ million from discontinued operations, net income for the first nine months of 2007 was $\$ 117.5$ million, or $\$ 1.72$ per diluted share, compared to a net loss of $\$ 91.0$ million, or $\$ 1.28$ per diluted share, for the same period in 2006. The loss in the prior year was due in part to a $\$ 129.2$ million goodwill impairment recorded in the first quarter of 2006 related to the sale of the Clinical Phase II - IV business.

## Research Models and Services (RMS)

For the first nine months of 2007, RMS net sales were $\$ 432.1$ million, an increase of $11.5 \%$ from net sales of $\$ 387.3$ million in the same period in 2006. The RMS segment's GAAP operating margin was $31.9 \%$ in the first nine months of 2007, compared to $29.7 \%$ for the year-ago period. On a non-GAAP basis, the operating margin was $32.2 \%$ compared to $30.4 \%$ in the first nine months of 2006.

## Preclinical Services (PCS)

For the first nine months of 2007, PCS net sales were $\$ 480.5$ million, an increase of $20.3 \%$ over the $\$ 399.3$ million reported in the same period in 2006. On a GAAP basis, the PCS segment operating margin was $16.8 \%$ in the first nine months of 2007, compared to $14.8 \%$ in the year-ago period. On a non-GAAP basis, the operating margin was $21.8 \%$ in the first nine months of 2007 compared to $22.5 \%$ for the same period in 2006.

## 2007 Guidance

Based on the strong demand for its products and services, the Company is increasing its sales and GAAP and non-GAAP earnings per share guidance. The revised forward-looking guidance, shown in the table below, is based on current foreign exchange rates.

| 2007 GUIDANCE (from continuing operations) | REVISED | PRIOR |
| :---: | :---: | :---: |
| Net sales growth (in \%) | 14\% - 16\% | 12\% - 14\% |
| Sales (\$ in millions) | \$1,205-\$1,225 | \$1,185-\$1,205 |
| GAAP EPS estimate | \$2.22 - \$2.25 | \$2.15-\$2.21 |
| Acquisition-related amortization | \$0.32 | \$0.32 |
| Charge to exit Worcester facility, gain on sale of real estate and other items, net | \$0.01 - \$0.03 | \$0.01-\$0.03 |
| Non-GAAP EPS estimate | \$2.56-\$2.59 | \$2.47-\$2.53 |

## Webcast

Charles River Laboratories has scheduled a live webcast on Tuesday, November 6, at 8:30 a.m. ET to discuss matters relating to this press release. To participate, please go to ir.criver.com and select the webcast link. You can also find the associated slide presentation and reconciliations to comparable GAAP measures on the website.

## Use of Non-GAAP Financial Measures

This press release contains non-GAAP financial measures, such as non-GAAP earnings per diluted share from continuing operations, which exclude amortization of intangible assets and other charges related to our acquisitions, impairments due to our accelerated exit from our Worcester Preclinical Services facility, charges related to pre-acquisition Inveresk stock compensation charges, a deferred tax revaluation, and the gain on the sale of real estate in Scotland. We exclude these items from the non-GAAP financial measures because they are outside our normal operations. There are limitations in using non-GAAP financial measures, as they are not prepared in accordance with generally accepted accounting principles, and may be different than non-GAAP financial measures used by other companies. In particular, we believe that the inclusion of supplementary non-GAAP financial measures in this press release helps investors to gain a meaningful understanding of our core operating results and future prospects without the effect of one-time charges, and is consistent with how management measures and forecasts the Company's performance, especially when comparing such results to prior periods or forecasts. We believe that the financial impact of our acquisitions is often large relative to our overall financial performance, which can adversely affect the comparability of our results on a period-to-period basis. In addition, certain activities, such as business acquisitions, happen infrequently and the underlying costs associated with such activities do not recur. Non-GAAP results also allow investors to compare the Company's operations against the financial results of other companies in the industry who similarly provide non-GAAP results. The non-GAAP financial measures included in this press release are not meant to be considered superior to or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules and regulations. Reconciliations of the non-GAAP financial measures used in this press release to the most directly comparable GAAP financial measures are set forth in the text of this press release, and can also be found on the Company's website at ir.criver.com.

This news release includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of words such as "anticipate," "believe," "expect," "will," "may," "estimate," "plan," "outlook," and "project" and other similar expressions that predict or indicate future events or trends or that are not statements of historical matters. These statements also include statements regarding our projected 2007 earnings; the future demand for drug discovery and development products and services, including the outsourcing of these services; the impact of specific actions intended to improve overall operating efficiencies and profitability; the timing of the opening of new and expanded facilities; future cost reduction activities by our customers; and Charles River's future performance as delineated in our forward-looking guidance, and particularly our expectations with respect to sales growth. Forward-looking statements are based on Charles River's current expectations and beliefs, and involve a number of risks and uncertainties that are difficult to predict and that could cause actual results to differ materially from those stated or implied by the forward-looking statements. Those risks and uncertainties include, but are not limited to: a decrease in research and development spending, a decrease in the level of outsourced services, or other cost reduction actions by our customers; the ability to convert backlog to sales; special interest groups; contaminations; industry trends; new displacement technologies; USDA and FDA regulations; changes in law; continued availability of products and supplies; loss of key personnel; interest rate and foreign currency exchange rate fluctuations; changes in tax regulation and laws; changes in generally accepted accounting principles; and any changes in business, political, or economic conditions due to the threat of future terrorist activity in the U.S. and other parts of the world, and related U.S. military action overseas. A further description of these risks, uncertainties, and other matters can be found in the Risk Factors detailed in Charles River's Annual Report on Form 10-K as filed on February 27, 2007, as well as other filings we make with the Securities and Exchange Commission. Because forward-looking statements involve risks and uncertainties, actual results and events may differ materially from results and events currently expected by Charles River, and Charles River assumes no obligation and expressly disclaims any duty to update information contained in this news release except as required by law.

## About Charles River Laboratories

Charles River Laboratories based in Wilmington, Massachusetts, partners with global pharmaceutical and biotechnology companies, government agencies and leading academic institutions to advance the drug discovery and development process, bringing drugs to market faster and more efficiently. Charles River's 8,300 employees serve clients worldwide. For more information on Charles River, visit our website at www.criver.com.

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            CHARLES RIVER LABORATORIES INTERNATIONAL, INC.
CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)
    (dollars in thousands, except for per share data)
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| Total net sales | $\begin{gathered} \text { September } 29, \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { September } 30, \\ 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ | 313,964 | \$ | 264,660 |
| Cost of products sold and services provided |  | 190,065 |  | 162,398 |
| Gross margin |  | 123,899 |  | 102,262 |
| Selling, general and administrative |  | 51,847 |  | 41,211 |
| Amortization of intangibles |  | 8,421 |  | 9,430 |
| Operating income |  | 63,631 |  | 51,621 |
| Interest income (expense) |  | $(2,328)$ |  | $(3,604)$ |
| Other income (expense) |  | (861) |  | 45 |
| Income before income taxes and minority interests |  | 60,442 |  | 48,062 |
| Provision for income taxes |  | 16,808 |  | 15,489 |
| Income before minority interests |  | 43,634 |  | 32,573 |
| Minority interests |  | (98) |  | (440) |
| Income from continuing operations |  | 43,536 |  | 32,133 |
| Loss from discontinued businesses, net of tax |  | (759) |  | $(48,739)$ |
| Net income (loss) | \$ | 42,777 | \$ | $(16,606)$ |

Earnings (loss) per common share
Basic:
$\begin{array}{llrrr}\text { Continuing operations } & \$ & 0.65 & \$ & 0.48 \\ \text { Discontinued operations } & \$ & (0.01) & \$ & (0.73)\end{array}$
Net income
$\$ \quad 0.64 \quad \$ \quad(0.25)$
Diluted:

| Continuing operations | $\$$ | 0.63 | $\$$ | 0.47 |
| :--- | :---: | :---: | :---: | ---: |
| Discontinued operations | $\$$ | $(0.01)$ | $\$$ | $(0.72)$ |
| Net income | $\$$ | 0.62 | $\$$ | $(0.24)$ |


| Weighted average number of common shares outstanding |  |  |
| :--- | :--- | ---: |
| Basic | $67,192,236$ | $67,171,270$ |
| Diluted | $69,077,747$ | $68,053,872$ |


|  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Septe <br> 2 | $\begin{aligned} & \text { per } 29 \text {, } \\ & 07 \end{aligned}$ | Sept | $\begin{aligned} & \text { mber } 30 \text {, } \\ & 006 \end{aligned}$ |
| Total net sales | \$ | 912,598 | \$ | 786,660 |
| Cost of products sold and services |  |  |  |  |
| Gross margin |  | 360,428 |  | 304,877 |
| Selling, general and administrative |  | 160,956 |  | 133,976 |
| Amortization of intangibles |  | 24,415 |  | 27,882 |
| Operating income |  | 175,057 |  | 143,019 |
| Interest income (expense) |  | $(6,982)$ |  | $(10,281)$ |
| Other income (expense) |  | $(1,781)$ |  | (643) |
| Income before income taxes and minority interests $\qquad$ 166,294 <br> 132,095 |  |  |  |  |
| Provision for income taxes |  | 47,219 |  | 37,170 |
| Income before minority interests |  | 119,075 |  | 94,925 |
| Minority interests |  | (471) |  | $(1,496)$ |
| Income from continuing operations |  | 118,604 |  | 93,429 |
| Loss from discontinued businesses, net of tax |  | $(1,108)$ |  | $(184,401)$ |
| Net income (loss) | \$ | 117,496 | \$ | $(90,972)$ |


| Earnings (loss) per common share |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: |
| Basic: |  |  |  |  |
| Continuing operations | $\$$ | 1.78 | $\$$ | 1.34 |
| Discontinued operations | $\$$ | $(0.02)$ | $\$$ | $(2.64)$ |
| Net income | $\$$ | 1.76 | $\$$ | $(1.30)$ |
| Diluted: |  |  |  |  |
| Continuing operations | $\$$ | 1.74 | $\$$ | 1.32 |
| Discontinued operations | $\$$ | $(0.02)$ | $\$$ | $(2.60)$ |
| Net income | $\$$ | 1.72 | $\$$ | $(1.28)$ |
|  |  |  |  |  |
| Weighted average number of |  |  |  |  |
| shares outstanding |  | $66,813,724$ | $69,841,647$ |  |
| Basic |  | $68,158,843$ | $70,829,692$ |  |

CHARLES RIVER LABORATORIES INTERNATIONAL, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED) (dollars in thousands)

| September 29, |  |
| :---: | :---: |
| 2007 | 2006 |

Assets
Current assets
Cash and cash equivalents \$ 183,497 \$ 175,380

| Trade receivables, net | 232,041 | 202,658 |
| :---: | :---: | :---: |
| Inventories | 80,234 | 72,362 |
| Other current assets | 58,159 | 44,363 |
| Current assets of discontinued businesses | 1,414 | 6,330 |
| Total current assets | 555,345 | 501,093 |
| Property, plant and equipment, net | 688,150 | 534,745 |
| Goodwill, net | 1,120,292 | 1,119,309 |
| Other intangibles, net | 156,397 | 160,204 |
| Deferred tax asset | 92,453 | 107,498 |
| Other assets | 118,950 | 133,944 |
| Long-term assets of discontinued businesses | 4,187 | 751 |
| Total assets | \$2,735,774 | \$2,557,544 |
| Liabilities and Shareholders' Equity |  |  |
| Current liabilities |  |  |
| Current portion of long-term debt | \$ 24,133 | \$ 24,977 |
| Accounts payable | 36,013 | 28,223 |
| Accrued compensation | 44,011 | 41,651 |
| Deferred revenue | 88,447 | 93,197 |
| Accrued liabilities | 64,798 | 41,991 |
| Other current liabilities | 32,714 | 25,625 |
| Current liabilities of discontinued businesses | 250 | 3,667 |
| Total current liabilities | 290,366 | 259,331 |
| Long-term debt | 493,697 | 547,084 |
| Other long-term liabilities | 146,148 | 146,695 |
| Total liabilities | 930,211 | 953,110 |
| Minority interests | 3,467 | 9,223 |
| Total shareholders' equity | 1,802,096 | 1,595,211 |
| Total liabilities and shareholders' equity | \$2,735,774 | \$2,557,544 |

CHARLES RIVER LABORATORIES INTERNATIONAL, INC. SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED)
(dollars in thousands)

Three Months Ended

Research Models and Services
Net sales
Gross margin
Gross margin as a \% of net sales
Operating income
Operating income as a of net sales
Depreciation and amortization
Capital expenditures

September 29, September 30, 2007

2006
\$ 145,20 63,408
43.7\%
\$127,560 52,423
41.1\%
$45,574 \quad 36,691$
$31.4 \% \quad 28.8 \%$

5,780 5,185
$12,643 \quad 3,932$

Preclinical Services
Net sales
$\$ 168,757 \quad \$ 137,100$
60,491 49,839
35.8\%
$36.4 \%$



|  | $\begin{gathered} \text { September } 29, \\ 2007 \end{gathered}$ | Septem 20 | $\begin{aligned} & \text { mbe } \\ & 006 \end{aligned}$ | $\begin{aligned} & \text { eer } 30, \\ & 6 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Research Models and Services |  |  |  |  |
| Net sales | \$ 432,078 |  |  | 387,348 |
| Operating income | 137,863 |  |  | 115,170 |
| Operating income as a \% of net sales | 31.9\% |  |  | 29.7\% |
| Add back: |  |  |  |  |
| Amortization related to acquisitions | 1,125 |  |  | 270 |
| Impairment and other charges | - |  |  | 2,334 |
| Operating income, excluding specified |  |  |  |  |
| Non-GAAP operating income as a of net sales | 32.2\% |  |  | 30.4\% |
| Preclinical Services |  |  |  |  |
| Net sales | \$ 480,520 |  |  | 399,312 |
| Operating income | 80,863 |  |  | 59,289 |
| Operating income as a \% of net sales | 16.8\% |  |  | 14.8\% |
| Add back: |  |  |  |  |
| Amortization related to acquisitions | 23,290 |  |  | 27,612 |
| Impairment and other charges | 1,682 |  |  | 2,966 |
| Gain on sale of UK real estate | (2,047) |  |  | - |
| Pre-acquisition Inveresk stock compensation taxes | 845 |  |  | - |
| Operating income, excluding specified |  |  |  |  |
| Non-GAAP operating income as a \% of net sales | 21.8\% |  |  | 22.5\% |
| Unallocated Corporate Overhead | \$ $(43,669)$ |  |  | \$ $(31,440)$ |
| Add back: |  |  |  |  |
| Stock-based compensation related to Inveresk acquisition | 94 |  |  | 565 |
| Unallocated corporate overhead, excluding specified charges (Non-GAAP) | \$ (43, 575) |  |  | \$ $(30,875)$ |
| Total |  |  |  |  |
| Net sales | \$ 912,598 |  |  | 786,660 |
| Operating income | 175,057 |  |  | 143,019 |
| Operating income as a \% of net sales | 19.2\% |  |  | 18.2\% |
| Add back: |  |  |  |  |
| Amortization related to acquisition | 24,415 |  |  | 27,882 |
| Stock-based compensation related to Inveresk acquisition | 94 |  |  | 565 |
| Impairment and other charges | 1,682 |  |  | 5,300 |
| Gain on sale of UK real estate | $(2,047)$ |  |  | - |
| Pre-acquisition Inveresk stock compensation taxes | 845 |  |  | - |
| Operating income, excluding specified |  |  |  |  |
| Non-GAAP operating income as a \% of net sales | 21.9\% |  |  | 22.5\% |

Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and
future prospects, without the effect of one-time charges, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules and regulations.

> CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP EARNINGS TO NON-GAAP EARNINGS (dollars in thousands, except for per share data)

|  | Three Months Ended |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } 29, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September } 30 \text {, } \\ 2006 \end{gathered}$ |
| Net income (loss) | \$42,777 | \$ $(16,606)$ |
| Less: Discontinued operations | 759 | 48,739 |
| Net income from continuing operations | 43,536 | 32,133 |
| Add back: |  |  |
| Amortization related to acquisitions | 8,421 | 9,430 |
| Stock-based compensation related to |  |  |
| Inveresk acquisition | 6 | 163 |
| Impairment and other charges | - | - |
| Gain on sale of UK real estate | $(2,047)$ | - |
| Pre-acquisition Inveresk stock compensation taxes | 845 | - |
| Deferred tax revaluation | (907) | - |
| Tax effect | $(2,517)$ | $(2,957)$ |
| Net income from continuing operations, excluding specified charges (Non-GAAP) | \$47,337 | 7 \$38,769 |
| Weighted average shares outstanding Basic | 67,192,236 | 67,171,270 |
| Effect of dilutive securities: |  |  |
| $2.25 \%$ senior convertible debentures | 526,591 | - |
| Stock options and contingently issued restricted stock | 1,226,004 | 752,838 |
| Warrants | 132,916 | 129,764 |
| Weighted average shares outstanding Diluted | 69,077,747 | 68,053,872 |
| Basic earnings (loss) per share | \$0.64 | \$ (0.25) |
| Diluted earnings (loss) per share | \$0.62 | \$ (0.24) |
| Basic earnings per share, excluding specified charges (Non-GAAP) | \$0.70 | \$0.58 |
| Diluted earnings per share, excluding specified charges (Non-GAAP) | \$0.69 | \$0.57 |




SOURCE: Charles River Laboratories International, Inc.

