## NEWS RELEASE

# CHARLES RIVER LABORATORIES ANNOUNCES SECOND-QUARTER 2016 RESULTS FROM CONTINUING OPERATIONS 

- Second-Quarter Revenue of \$434.1 Million -
- Second-Quarter GAAP Earnings per Share of \$0.73 and Non-GAAP Earnings per Share of \$1.20 -
- Updates 2016 Guidance -

WILMINGTON, MA, August 3, 2016 - Charles River Laboratories International, Inc. (NYSE: CRL) today reported its results for the second quarter of 2016. For the quarter, revenue from continuing operations was $\$ 434.1$ million, an increase of $27.8 \%$ from $\$ 339.6$ million in the second quarter of 2016. Foreign currency translation reduced reported revenue growth by $0.4 \%$. Revenue growth was driven primarily by the Discovery and Safety Assessment and Manufacturing Support segments. Research Models and Services revenue also increased. The acquisitions of WIL Research, Celsis, Oncotest, and Sunrise Farms contributed $19.4 \%$ to consolidated second-quarter revenue growth, both on a reported basis and in constant currency.

On a GAAP basis, net income from continuing operations attributable to common shareholders for the second quarter of 2016 was $\$ 35.2$ million, or $\$ 0.73$ per diluted share, compared to $\$ 48.5$ million, or $\$ 1.02$ per diluted share, for the second quarter of 2015. The decline in net income and earnings per share was due primarily to costs associated with the evaluation and integration of acquisitions, including amortization of intangible assets, as well as a bargain purchase gain resulting from the acquisition of Sunrise Farms in the second quarter of 2015.

On a non-GAAP basis, net income from continuing operations was $\$ 57.4$ million for the second quarter of 2016, an increase of $25.3 \%$ from $\$ 45.8$ million for the same period in 2015. Second-quarter diluted earnings per share on a non-GAAP basis were $\$ 1.20$, an increase of $25.0 \%$ compared to $\$ 0.96$ per share in the second quarter of 2015. The increase was driven primarily by higher revenue as a result of the performance of the legacy operations and the acquisition of new businesses, notably WIL Research.

A gain from the Company's venture capital investments contributed $\$ 0.06$ per share in the second quarter of 2016, compared to a loss of $\$ 0.01$ per share for the same period in 2015.

James C. Foster, Chairman, President and Chief Executive Officer, said, "I am very pleased to say that the strong financial performance we experienced in the first quarter continued in the
second quarter of 2016. All three business segments reported revenue gains, which demonstrates continued solid execution of our business strategy, the successful initial integration of WIL Research, and our ongoing focus on exceptional client service. As a result, clients continue to choose to partner with Charles River for our science, our support, and the increasing breadth of our portfolio, which provides wider opportunities for them to leverage our expertise to achieve their goal of faster, more efficient and productive drug research."
"The strength of our second-quarter results and our expectations for the second half of the year support our confidence that we will achieve our updated full-year guidance," Mr. Foster concluded.

## Second-Quarter Segment Results

## Research Models and Services (RMS)

Revenue for the RMS segment was $\$ 125.1$ million in the second quarter of 2016, an increase of $4.8 \%$ from $\$ 119.3$ million in the second quarter of 2015 . Foreign currency translation increased reported revenue growth by $0.8 \%$. Revenue growth was driven primarily by higher sales of research model services.

In the second quarter of 2016, the RMS segment's GAAP operating margin was $28.3 \%$ compared to $27.9 \%$ in the second quarter of 2015 . The GAAP operating margin improvement was primarily attributable to higher revenue, as well as the net benefit from the Company's global efficiency initiatives. On a non-GAAP basis, the operating margin declined to $28.9 \%$ from $29.1 \%$ in the second quarter of 2015 , due primarily to the mix of products and services.

## Discovery and Safety Assessment (DSA)

Revenue from continuing operations for the DSA segment was $\$ 221.1$ million in the second quarter of 2016 , an increase of $44.1 \%$ from $\$ 153.4$ million in the second quarter of 2015. Foreign currency translation reduced reported revenue growth by $1.5 \%$. In total, acquisitions contributed $35.0 \%$ to DSA revenue growth, and revenue growth was $10.6 \%$ for legacy operations. Revenue growth was driven primarily by the acquisition of WIL Research and continued strong growth in the legacy Safety Assessment business. The Discovery Services business also reported higher revenue in the second quarter, due primarily to the acquisition of Oncotest. Sales to biotechnology clients continued to be robust.

In the second quarter of 2016, the DSA segment's GAAP operating margin was $14.6 \%$ compared to $18.4 \%$ in the second quarter of 2015. The margin decline was due primarily to costs associated with the evaluation and integration of acquisitions, including amortization of intangible assets. On a non-GAAP basis, the operating margin decreased to $21.2 \%$ from $21.6 \%$ in the second quarter of 2015 . The non-GAAP operating margin decline was primarily driven by the acquisition of WIL Research. Foreign exchange benefited the DSA operating margin by approximately 70 basis points, due primarily to a weaker Canadian dollar.

## Manufacturing Support (Manufacturing)

Revenue for the Manufacturing segment was $\$ 87.9$ million in the second quarter of 2016, an increase of $31.4 \%$ from $\$ 66.9$ million in the second quarter of 2015 . Foreign currency translation increased reported revenue growth by $0.1 \%$. Revenue growth was driven by the Microbial Solutions and Biologics Testing Solutions (Biologics) businesses. The acquisitions of Celsis, Sunrise Farms, and WIL Research's contract development and manufacturing services contributed $18.4 \%$ to Manufacturing revenue growth in the second quarter of 2016. In the second quarter, revenue growth was $12.9 \%$ for legacy operations.

In the second quarter of 2016, the Manufacturing segment's GAAP operating margin was $30.8 \%$, unchanged from the second quarter of 2015 . On a non-GAAP basis, the operating margin increased to $35.4 \%$ from $33.5 \%$ in the second quarter of 2015, primarily driven by operating margin improvement in the Microbial Solutions and Biologics businesses as a result of higher revenue and the benefit of efficiency initiatives.

## Updates 2016 Guidance

The Company is updating its forward-looking guidance for 2016.
As a result of robust revenue growth in the first half of 2016, the revenue guidance range has been raised by $1 \%$. GAAP earnings per share guidance has been lowered to reflect higher acquisition-related costs and the planned closure of a facility in Ireland as part of the Company's ongoing efficiency initiatives. Non-GAAP earnings per share guidance has been increased to reflect the strong second-quarter performance and the gain from venture capital investments, partially offset by an increase in the non-GAAP tax rate for 2016.

Charles River's revenue growth and earnings per share guidance is as follows:

| 2016 GUIDANCE (from continuing operations) | REVISED | PRIOR |
| :--- | :---: | :---: |
| Revenue growth, reported | $20 \%-23.5 \%$ | $19 \%-22.5 \%$ |
| Negative impact of foreign exchange | $(\sim 1 \%)$ | $(\sim 1 \%)$ |
| Revenue growth, constant currency | $21 \%-24.5 \%$ | $20 \%-23.5 \%$ |
| GAAP EPS estimate (1) | $\$ 3.15-\$ 3.25$ | $\$ 3.39-\$ 3.57$ |
| Amortization of intangible assets (2) | $\$ 0.60$ | $\$ 0.55-\$ 0.60$ |
| Charges related to global efficiency initiatives (3) | $\$ 0.20$ | $\$ 0.03$ |
| Acquisition-related adjustments (4) | $\$ 0.45$ | $\$ 0.30$ |
| Non-GAAP EPS estimate | $\$ 4.40-\$ 4.50$ | $\$ 4.32-\$ 4.45$ |

(1) GAAP EPS includes an estimate of approximately $\$ 0.20$ for the impact of amortization of intangible assets related to the WIL Research acquisition based on the preliminary purchase price allocation.
(2) Amortization of intangible assets includes an estimate of approximately $\$ 0.20$ for the impact of the WIL Research acquisition based on the preliminary purchase price allocation. This item also includes amortization of an inventory fair value adjustment related to the Celsis acquisition of $\$ 0.02$ per share.
(3) These charges relate primarily to the Company's planned efficiency initiatives in 2016, including site
consolidation costs, asset impairments, and severance. Other projects in support of the global productivity and efficiency initiatives are expected, but these charges reflect only the decisions that have already been finalized. (4) These adjustments are related to the evaluation and integration of acquisitions, and primarily include transaction, advisory, and certain third-party integration costs, as well as certain costs associated with acquisition-related efficiency initiatives. These adjustments also include the write-off of deferred financing costs and associated fees related to debt financing.

## Webcast

Charles River has scheduled a live webcast on Wednesday, August 3, at 8:30 a.m. ET to discuss matters relating to this press release. To participate, please go to ir.criver.com and select the webcast link. You can also find the associated slide presentation and reconciliations of non-GAAP financial measures to comparable GAAP financial measures on the website.

## Investor Day

Charles River will host a Meeting with Management on Thursday, August 11, from 8:00 a.m. to $12: 15$ p.m. ET in New York. The meeting will also be webcast on the Investor Relations section of the Company's website at ir.criver.com. For additional information about this event, please contact Susan Hardy at susan.hardy @crl.com or Todd Spencer at todd.spencer@crl.com.

## Non-GAAP Reconciliations/Discontinued Operations

The Company reports non-GAAP results in this press release, which exclude certain items that are outside of normal operations. A reconciliation of GAAP to non-GAAP results is provided in the schedules at the end of this press release. In addition, the Company reports results from continuing operations, which exclude results of the Phase I clinical business that was divested in 2011. The Phase I business is reported as a discontinued operation.

## Use of Non-GAAP Financial Measures

This press release contains non-GAAP financial measures, such as non-GAAP earnings per diluted share, which exclude the amortization of intangible assets, inventory purchase accounting adjustments, and other charges related to our acquisitions; expenses associated with evaluating and integrating acquisitions, as well as fair value adjustments associated with contingent consideration; charges, gains and losses attributable to businesses or properties we plan to close, consolidate or divest; severance and other costs associated with our efficiency initiatives; executive transition costs; site consolidation costs; a reversal of indemnification assets associated with acquisitions and corresponding interest; write-off of deferred financing costs and fees related to debt financing; gain on bargain purchase; and costs related to a U.S. government billing adjustment and related expenses. We exclude these items from the nonGAAP financial measures because they are outside our normal operations. This press release also refers to our revenue in both a GAAP and non-GAAP (constant currency) basis. There are limitations in using non-GAAP financial measures, as they are not prepared in accordance with generally accepted accounting principles, and may be different than non-GAAP financial measures used by other companies. In particular, we believe that the inclusion of supplementary non-GAAP financial measures in this press release helps investors to gain a
meaningful understanding of our core operating results and future prospects without the effect of these often-one-time charges, and is consistent with how management measures and forecasts the Company's performance, especially when comparing such results to prior periods or forecasts. We believe that the financial impact of our acquisitions (and in certain cases, the evaluation of such acquisitions, whether or not ultimately consummated) is often large relative to our overall financial performance, which can adversely affect the comparability of our results on a period-to-period basis. In addition, certain activities and their underlying associated costs, such as business acquisitions, generally occur periodically but on an unpredictable basis. Commencing in the third quarter of 2015, following the acquisition of Celsis, we revised our approach to calculating non-GAAP integration costs to include third-party integration costs incurred post-acquisition. Presenting revenue on a constant-currency basis allows investors to measure our revenue growth exclusive of foreign currency exchange fluctuations more clearly. Non-GAAP results also allow investors to compare the Company's operations against the financial results of other companies in the industry who similarly provide non-GAAP results. The non-GAAP financial measures included in this press release are not meant to be considered superior to or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules and regulations. Reconciliations of the non-GAAP financial measures used in this press release to the most directly comparable GAAP financial measures are set forth in this press release, and can also be found on the Company's website at ir.criver.com.

## Caution Concerning Forward-Looking Statements

This press release includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of words such as "anticipate," "believe," "expect," "intend," "will," "may," "estimate," "plan," "outlook," and "project," and other similar expressions that predict or indicate future events or trends or that are not statements of historical matters. These statements also include statements regarding our projected future financial performance including revenue (on both a reported and constant-currency basis), operating margins, earnings per share, the expected impact of foreign exchange rates, and the expected benefit of our life science venture capital investments; the future demand for drug discovery and development products and services, including our expectations for future revenue trends; our expectations with respect to the impact of acquisitions on the Company (including WIL Research), our service offerings, client perception, strategic relationships, revenue, revenue growth rates, and earnings; the development and performance of our services and products; market and industry conditions including the outsourcing of services and spending trends by our clients; the potential outcome of and impact to our business and financial operations due to litigation and legal proceedings, including with respect to our ongoing investigation of inaccurate billing with respect to certain government contracts; and Charles River's future performance as delineated in our forward-looking guidance, and particularly our expectations with respect to revenue, the impact of foreign exchange, and enhanced efficiency initiatives. Forward-looking statements are based on Charles River's current expectations and beliefs, and involve a number of risks and uncertainties that are difficult to predict and that could cause actual results to differ materially from those stated or implied by the forward-looking
statements. Those risks and uncertainties include, but are not limited to: the ability to successfully integrate businesses we acquire; the ability to execute our efficiency initiatives on an effective and timely basis (including divestitures and site closures); the timing and magnitude of our share repurchases; negative trends in research and development spending, negative trends in the level of outsourced services, or other cost reduction actions by our clients; the ability to convert backlog to revenue; special interest groups; contaminations; industry trends; new displacement technologies; USDA and FDA regulations; changes in law; continued availability of products and supplies; loss of key personnel; interest rate and foreign currency exchange rate fluctuations (including the impact of Brexit); changes in tax regulation and laws; changes in generally accepted accounting principles; and any changes in business, political, or economic conditions due to the threat of future terrorist activity in the U.S. and other parts of the world, and related U.S. military action overseas. A further description of these risks, uncertainties, and other matters can be found in the Risk Factors detailed in Charles River's Annual Report on Form 10-K as filed on February 12, 2016, as well as other filings we make with the Securities and Exchange Commission. Because forward-looking statements involve risks and uncertainties, actual results and events may differ materially from results and events currently expected by Charles River, and Charles River assumes no obligation and expressly disclaims any duty to update information contained in this news release except as required by law.

## About Charles River

Charles River provides essential products and services to help pharmaceutical and biotechnology companies, government agencies and leading academic institutions around the globe accelerate their research and drug development efforts. Our dedicated employees are focused on providing clients with exactly what they need to improve and expedite the discovery, early-stage development and safe manufacture of new therapies for the patients who need them. To learn more about our unique portfolio and breadth of services, visit www.criver.com.

```
# # #
```

Investor Contact:
Susan E. Hardy
Corporate Vice President, Investor Relations
781.222.6190
susan.hardy@crl.com

Media Contact:
Amy Cianciaruso
Corporate Vice President, Public Relations
781.222.6168
amy.cianciaruso@crl.com

CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

## SCHEDULE 1

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) <br> (in thousands, except for per share data)

Total revenue
Cost of revenue
Selling, general and administrative
Amortization of intangible assets
Operating income
Interest income
Interest expense
Other income (expense), net
Income from continuing operations before income taxes Provision for income taxes

Income from continuing operations, net of income taxes Income (loss) from discontinued operations, net of income taxes

Net income
Less: Net income attributable to noncontrolling interests
Net income attributable to common shareholders

Earnings (loss) per common share
Basic:
Continuing operations attributable to common shareholders
Discontinued operations
Net income attributable to common shareholders
Diluted:
Continuing operations attributable to common shareholders
Discontinued operations
Net income attributable to common shareholders

Weighted average number of common shares outstanding Basic

| 47,061 | 46,675 | 46,852 | 46,712 |
| :--- | :--- | :--- | :--- |
| 47,919 | 47,550 | 47,791 | 47,718 |

## CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

SCHEDULE 2
CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)
(in thousands)

|  | June 25, 2016 |  | December 26, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Current assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 154,585 | \$ | 117,947 |
| Trade receivables, net |  | 345,539 |  | 270,068 |
| Inventories |  | 98,116 |  | 93,735 |
| Prepaid assets |  | 36,698 |  | 30,198 |
| Other current assets |  | 66,609 |  | 47,286 |
| Total current assets |  | 701,547 |  | 559,234 |
| Property, plant and equipment, net |  | 783,678 |  | 677,959 |
| Goodwill |  | 754,925 |  | 438,829 |
| Client relationships, net |  | 332,901 |  | 213,374 |
| Other intangible assets, net |  | 82,295 |  | 67,430 |
| Deferred tax asset |  | 22,954 |  | 40,028 |
| Other assets |  | 84,687 |  | 71,643 |
| Total assets | \$ | 2,762,987 | \$ | 2,068,497 |
| Liabilities, Redeemable Noncontrolling Interest and Equity |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Current portion of long-term debt and capital leases | \$ | 33,939 | \$ | 17,033 |
| Accounts payable |  | 66,198 |  | 36,675 |
| Accrued compensation |  | 81,839 |  | 72,832 |
| Deferred revenue |  | 118,837 |  | 81,343 |
| Accrued liabilities |  | 86,841 |  | 89,494 |
| Other current liabilities |  | 23,871 |  | 12,544 |
| Current liabilities of discontinued operations |  | 1,868 |  | 1,840 |
| Total current liabilities |  | 413,393 |  | 311,761 |
| Long-term debt, net and capital leases |  | 1,331,053 |  | 845,997 |
| Deferred tax liabilities |  | 53,243 |  | 48,223 |
| Other long-term liabilities |  | 96,219 |  | 89,062 |
| Long-term liabilities of discontinued operations |  | 7,094 |  | 7,890 |
| Total liabilities |  | 1,901,002 |  | 1,302,933 |
| Redeemable noncontrolling interest |  | 25,824 |  | 28,008 |
| Total equity attributable to common shareholders |  | 831,348 |  | 733,067 |
| Noncontrolling interests |  | 4,813 |  | 4,489 |
| Total liabilities, redeemable noncontrolling interest and equity | \$ | 2,762,987 | \$ | 2,068,497 |

## CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

## SCHEDULE 3

RECONCILIATION OF GAAP TO NON-GAAP

## SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED) ${ }^{(1)}$

 (in thousands, except percentages)

| Three Months Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 25, 2016 |  | June 27, 2015 |  | June 25, 2016 |  | June 27, 2015 |  |
| \$ | $\begin{array}{r} 125,058 \\ 35,445 \\ 28.3 \% \end{array}$ | \$ | $\begin{array}{r} 119,287 \\ 33,304 \\ 27.9 \% \end{array}$ | \$ | $\begin{array}{r} 248,397 \\ 71,831 \\ 28.9 \% \end{array}$ | \$ | $\begin{array}{r} 238,676 \\ 62,154 \\ 26.0 \% \end{array}$ |
|  | $\begin{gathered} 596 \\ - \\ 69 \\ 69 \end{gathered}$ |  | $\begin{array}{r} 768 \\ 80 \\ 47 \\ 560 \\ \hline \end{array}$ |  | $\begin{gathered} 1,184 \\ - \\ 129 \\ 138 \end{gathered}$ |  | $\begin{array}{r} 1,534 \\ 999 \\ 291 \\ 1,358 \end{array}$ |
| \$ | 734 | \$ | 1,455 | \$ | 1,451 | \$ | 4,182 |
| \$ | $\begin{gathered} 36,179 \\ 28.9 \% \end{gathered}$ | \$ | $\begin{gathered} 34,759 \\ 29.1 \% \end{gathered}$ | \$ | $\begin{gathered} 73,282 \\ 29.5 \% \end{gathered}$ | \$ | $\begin{gathered} 66,336 \\ 27.8 \% \end{gathered}$ |
| \$ | 5,118 | \$ | 5,308 | \$ | 10,368 | \$ | 11,311 |
| \$ | 2,381 | \$ | 6,356 | \$ | 3,434 | \$ | 9,089 |
| \$ | $\begin{array}{r} 221,059 \\ 32,381 \\ 14.6 \% \end{array}$ | \$ | $\begin{array}{r} 153,375 \\ 28,149 \\ 18.4 \% \end{array}$ | \$ | $\begin{array}{r} 379,042 \\ 63,211 \\ 16.7 \% \end{array}$ | \$ | $\begin{array}{r} 293,387 \\ 51,665 \\ 17.6 \% \end{array}$ |
|  | 7,390 |  | 3,795 |  | 10,485 |  | 7,220 |
|  | 4,099 |  | 456 |  | 4,120 |  | 475 |
|  | - |  | 738 |  | - |  | 1,544 |
|  | 2,838 |  | - |  | 3,640 |  | 25 |
|  | 121 |  | - |  | 2,154 |  | - |
| \$ | 14,448 | \$ | 4,989 | \$ | 20,399 | \$ | 9,264 |
| \$ | $\begin{gathered} 46,829 \\ 21.2 \% \end{gathered}$ | \$ | $\begin{array}{r} 33,138 \\ 21.6 \% \end{array}$ | \$ | $\begin{array}{r} 83,610 \\ 22.1 \% \end{array}$ | \$ | $\begin{gathered} 60,929 \\ 20.8 \% \end{gathered}$ |
| \$ | 18,600 | \$ | 12,412 | \$ | 30,557 | \$ | 23,551 |
| \$ | 4,644 | \$ | 4,101 | \$ | 9,351 | \$ | 9,479 |
| \$ | $\begin{array}{r} 87,938 \\ 27,121 \\ 30.8 \% \end{array}$ | \$ | 66,911 20,588 30.8\% | \$ | $\begin{array}{r} 161,484 \\ 46,736 \\ 28.9 \% \end{array}$ | \$ | 127,924 37,381 29.2\% |
|  | $\begin{gathered} 3,475 \\ - \\ 490 \\ 72 \end{gathered}$ |  | $\begin{array}{r} 1,154 \\ 118 \\ 528 \\ - \\ \hline \end{array}$ |  | $\begin{gathered} 6,479 \\ - \\ 677 \\ 301 \end{gathered}$ |  | 2,221 295 528 |
| \$ | 4,037 | \$ | 1,800 | \$ | 7,457 | \$ | 3,044 |
| \$ | $\begin{gathered} 31,158 \\ 35.4 \% \end{gathered}$ | \$ | $\begin{array}{r} 22,388 \\ 33.5 \% \end{array}$ | \$ | $\begin{gathered} 54,193 \\ 33.6 \% \end{gathered}$ | \$ | $\begin{gathered} 40,425 \\ 31.6 \% \end{gathered}$ |
| \$ | 6,525 | \$ | 3,649 | \$ | 12,501 | \$ | 6,977 |
| \$ | 4,256 | \$ | 1,770 | \$ | 6,385 | \$ | 3,336 |
| \$ | $(36,886)$ | \$ | $(26,306)$ | \$ | $(72,245)$ | \$ | $(52,460)$ |
|  | $7,260$ |  | $\begin{array}{r} 51 \\ 3,956 \\ \hline \end{array}$ |  | $11,023$ |  | $\begin{array}{r}977 \\ 3,594 \\ \hline\end{array}$ |
| \$ | 7,260 | \$ | 4,007 | \$ | 11,023 | \$ | 4,571 |
| \$ | $(29,626)$ | \$ | $(22,299)$ | \$ | $(61,222)$ | \$ | $(47,889)$ |
| \$ | $\begin{array}{r} 434,055 \\ 58,061 \\ 13.4 \% \end{array}$ | \$ | $\begin{array}{r} 339,573 \\ 55,735 \\ 16.4 \% \end{array}$ | \$ | $\begin{array}{r} 788,923 \\ 109,533 \\ 13.9 \% \end{array}$ | \$ | 659,987 <br> 98,740 <br> 15.0\% |
|  | 11,461 |  | 5,717 |  | 18,148 |  | 10,975 |
|  | 4,099 |  | 705 |  | 4,120 |  | 2,746 |
|  | - |  | 738 |  | - |  | 1,544 |
|  | 10,588 |  | 4,484 |  | 15,340 |  | 4,147 |
|  | 69 |  | 47 |  | 129 |  | 291 |
|  | 262 |  | 560 |  | 2,593 |  | 1,358 |
| \$ | 26,479 | \$ | 12,251 | \$ | 40,330 | \$ | 21,061 |
| \$ | $\begin{array}{r} 84,540 \\ 19.5 \% \end{array}$ | \$ | $\begin{array}{r} 67,986 \\ 20.0 \% \end{array}$ | \$ | $\begin{array}{r} 149,863 \\ 19.0 \% \end{array}$ | \$ | $\begin{array}{r} 119,801 \\ 18.2 \% \end{array}$ |
| \$ | 32,353 | \$ | 23,148 | \$ | 57,008 | \$ | 45,516 |
| \$ | 11,791 | \$ | 13,908 | \$ | 20,041 | \$ | 24,556 |

(1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
(2) This item includes operating losses related primarily to the Company's Shrewsbury, Massachusetts facility.
 contingent consideration.

## CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

## SCHEDULE 4

## RECONCILIATION OF GAAP EARNINGS TO NON-GAAP EARNINGS (UNAUDITED) ${ }^{(1)}$ (in thousands, except per share data)

| Net income attributable to common shareholders | \$ | 35,207 | \$ | 48,509 | \$ | 72,350 | \$ | 80,050 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Less: Income (loss) from discontinued operations, net of income taxes |  | (12) |  | 7 |  | 14 |  | 14 |
| Net income from continuing operations attributable to common shareholders |  | 35,195 |  | 48,516 |  | 72,364 |  | 80,064 |
| Add back: |  |  |  |  |  |  |  |  |
| Non-GAAP adjustments to operating income (Refer to Schedule 3) |  | 26,479 |  | 12,251 |  | 40,330 |  | 21,061 |
| Reversal of an indemnification asset associated with acquisition and corresponding interest (2) |  | - |  | - |  | - |  | 10,411 |
| Write-off of deferred financing costs and fees related to debt financing |  | 1,449 |  | 733 |  | 1,449 |  | 733 |
| Gain on bargain purchase (3) |  | - |  | $(9,878)$ |  | - |  | $(9,878)$ |
| Tax effect of non-GAAP adjustments: |  |  |  |  |  |  |  |  |
| Reversal of uncertain tax position associated with acquisition and corresponding ir Tax effect of the remaining non-GAAP adjustments |  | $(5,767)$ |  | $(5,861)$ |  | $(10,249)$ |  | $\begin{array}{r} (10,411) \\ (8,618) \\ \hline \end{array}$ |
| Net income from continuing operations attributable to common shareholders, excluding non-GAAP adjustments | \$ | 57,356 | \$ | 45,761 | \$ | 103,894 | \$ | 83,362 |
| Weighted average shares outstanding - Basic |  | 47,061 |  | 46,675 |  | 46,852 |  | 46,712 |
| Effect of dilutive securities: |  |  |  |  |  |  |  |  |
| Stock options, restricted stock units, performance share units and restricted stock |  | 858 |  | 875 |  | 939 |  | 1,006 |
| Weighted average shares outstanding - Diluted |  | 47,919 |  | 47,550 |  | 47,791 |  | 47,718 |
| Basic earnings per share from continuing operations | \$ | 0.75 | \$ | 1.04 | \$ | 1.54 | \$ | 1.71 |
| Diluted earnings per share from continuing operations | \$ | 0.73 | \$ | 1.02 | \$ | 1.51 | \$ | 1.68 |
| Basic earnings per share from continuing operations, excluding non-GAAP adjustments | \$ | 1.22 | \$ | 0.98 | \$ | 2.22 | \$ | 1.78 |
| Diluted earnings per share from continuing operations, excluding non-GAAP adjustments | \$ | 1.20 | \$ | 0.96 | \$ | 2.17 | \$ | 1.75 |

(1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
(2) These amounts represent the reversal of an uncertain tax position and an offsetting indemnification asset related to the acquisition of BioFocus.
(3) The amounts relate to the acquisition of Sunrise Farms, Inc. and represents the excess of the estimated fair value of the net assets acquired over the purchase price.

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC 

SCHEDULE 5

## RECONCILIATION OF GAAP TO NON-GAAP REVENUE GROWTH (UNAUDITED)

EXCLUDING THE IMPACT OF FOREIGN EXCHANGE

## For the Three and Six Months Ended June 25, 2016

| For the three months ended June 25, 2016 | Total CRL | RMS Segment | DSA Segment | MS Segment |
| :---: | :---: | :---: | :---: | :---: |
| Revenue growth, reported | 27.8\% | 4.8\% | 44.1\% | 31.4\% |
| Impact of foreign exchange | (0.4\%) | 0.8\% | (1.5\%) | 0.1\% |
| Non-GAAP revenue growth, constant currency | 28.2\% | 4.0\% | 45.6\% | 31.3\% |
| For the six months ended June 25, 2016 | Total CRL | RMS Segment | DSA Segment | MS Segment |
| Revenue growth, reported | 19.5\% | 4.1\% | 29.2\% | 26.2\% |
| Impact of foreign exchange | (1.0\%) | (0.2\%) | (1.7\%) | (0.8\%) |
| Non-GAAP revenue growth, constant currency | 20.5\% | 4.3\% | 30.9\% | 27.0\% |

Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understandir of our core operating results and future prospects, without the effect of often one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.

## CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

SCHEDULE 6

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) <br> (in thousands)

|  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 25, 2016 |  | June 27, 2015 |  |
| Cash flows relating to operating activities | \$ | 116,517 | \$ | 97,606 |
| Cash flows relating to investing activities |  | $(604,776)$ |  | $(36,488)$ |
| Cash flows relating to financing activities |  | 519,380 |  | $(63,727)$ |
| Cash flows used in discontinued operations |  | (782) |  | (927) |
| Effect of exchange rate changes on cash and cash equivalents |  | 6,299 |  | $(5,680)$ |
| Net change in cash and cash equivalents |  | 36,638 |  | $(9,216)$ |
| Cash and cash equivalents, beginning of period |  | 117,947 |  | 160,023 |
| Cash and cash equivalents, end of period | \$ | 154,585 | \$ | 150,807 |

