# 4Q15 & FY 2015 Results and 2016 Guidance Regulation G Financial Reconciliations & Appendix

## Charles River Laboratories International, Inc. February 10, 2016



# **Revenue Breakout by Product/Service Line\***

(\$ in millions)	4Q15	4Q14	ΥΟΥ Δ	Less: FX	YOY Δ ex. FX
RMS Segment	\$114.7	\$117.7	(2.5%)	(4.6%)	2.1%
DSA Segment	\$160.5	\$149.6	7.3%	(2.5%)	9.8%
Microbial Solutions**	\$45.3	\$34.3	32.1%	(7.0%)	39.1%
Other Mfg. Support***	<u>\$33.3</u>	<u>\$27.9</u>	19.1%	(5.1%)	24.2%
Total Mfg. Support	\$78.6	\$62.3	26.3%	(6.1%)	32.4%
Total Revenue	\$353.9	\$329.5	7.4%	(3.9%)	11.3%

May not add due to rounding.

\*\* Microbial Solutions was formerly known as the Endotoxin and Microbial Detection (EMD) business.

\*\* Other Mfg. Support includes the Biologics Testing Solutions and Avian Vaccine business units.



# **Revenue Breakout by Product/Service Line\***

(\$ in millions)	FY15	FY14	ΥΟΥ Δ	Less: FX	YOY Δ ex. FX
RMS Segment	\$473.2	\$507.3	(6.7%)	(6.3%)	(0.4%)
DSA Segment	\$612.2	\$538.2	13.7%	(3.4%)	17.1%
Microbial Solutions**	\$150.9	\$132.2	14.2%	(8.4%)	22.6%
Other Mfg. Support***	<u>\$127.0</u>	<u>\$119.9</u>	5.9%	(6.7%)	12.6%
Total Mfg. Support	\$277.9	\$252.1	10.2%	(7.6%)	17.8%
Total Revenue	\$1,363.3	\$1,297.7	5.1%	(5.3%)	10.4%

\* May not add due to rounding.

\*\* Microbial Solutions was formerly known as the Endotoxin and Microbial Detection (EMD) business.

\*\* Other Mfg. Support includes the Biologics Testing Solutions and Avian Vaccine business units.



#### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED) (1)

(in thousands, except percentages)

		Three Mo	ths End		Twelve Months Ended			
	Dec	ember 26,	De	cember 27,	De	ecember 26,	December 27,	
		2015		2014		2015		2014
Research Models and Services								
Revenue	\$	114,724	\$	117,691	\$	473,230	\$	507,327
Operating income		27,647		23,642		121,447		121,370
Operating income as a % of revenue		24.1%		20.1%		25.7%		23.99
Add back:								
Amortization of intangible assets related to acquisitions		792		451		3,083		2,46
Severance		172		619		1,338		4,59
Government billing adjustment and related expenses		141		554		477		84
Site consolidation costs, impairments and other items		418		2,002		1,833		7,13
Operating income, excluding specified charges (Non-GAAP)	\$	29,170	\$	27,268	\$	128,178	\$	136.41
Non-GAAP operating income as a % of revenue	Ψ	25.4%	Ŷ	23.2%	Ŷ	27.1%	Ŷ	26.9
Discovery and Safety Assessment								
Revenue	\$	160,514	\$	149,604	\$	612,173	\$	538,21
Operating income		37,125		20,909		121,981		69,74
Operating income as a % of revenue		23.1%		14.0%		19.9%		13.0
Add back:								
Amortization of intangible assets related to acquisitions		3,337		5,458		13,969		18,11
Severance		354		1,794		1,068		2,91
Operating losses (2)		2,654		619		5,517		2,60
		2,054		208		244		2,00
Acquisition related adjustments (3)								
Operating income, excluding specified charges (Non-GAAP) Non-GAAP operating income as a % of revenue	\$	43,554 27.1%	\$	28,988 19.4%	\$	142,779 23,3%	\$	93,77 17.4
Manufacturing Support	<i>c</i>	70 (12	<u>_</u>	(2.252	¢	000	<i>c</i>	050.11
Revenue	\$	78,612	\$	62,253	\$	277,899	\$	252,11
Operating income		18,548		20,529		74,201		78,62
Operating income as a % of revenue Add back:		23.6%		33.0%		26.7%		31.2
Amortization of intangible assets and inventory step-up related to acquisitions		5,672		1,235		12,322		5,38
Severance		3,072		1,233		12,522		5,56
		407		-		407		10
Site consolidation costs, impairments and other items				-				-
Acquisition related adjustments (3)		1,582		-		2,593		-
Operating income, excluding specified charges (Non-GAAP)	\$	- ,	\$	21,780	\$	91,163	\$	84,16
Non-GAAP operating income as a % of revenue		33.8%		35.0%		32.8%		33.4
Unallocated Corporate Overhead	\$	(31,051)	\$	(24,313)	\$	(111,180)	\$	(92,07
Add back:								
Severance and executive transition costs		96		-		2,127		12
Acquisition related adjustments (3)		5,027		1,028		11,676		6,28
Unallocated corporate overhead, excluding specified charges (Non-GAAP)	\$	(25,928)	\$	(23,285)	\$	(97,377)	\$	(85,67
Total								
Revenue	\$	353,850	\$	329,548	\$	1,363,302	\$	1,297,66
Operating income		52,269		40,767		206,449		177,67
Operating income as a % of revenue		14.8%		12.4%		15.1%		13.7
Add back:								
Amortization of intangible assets and inventory step-up related to acquisitions		9,801		7,144		29,374		25,95
Severance and executive transition costs		1,006		2,429		6,173		7,79
Site consolidation costs, impairments and other items		825		2,002		2,240		7,13
Operating losses (2)		2,654		619		5,517		2,60
Acquisition related adjustments (3)		6,693		1,236		14,513		6,68
Government billing adjustment and related expenses		141		554		477		84
	¢		6		6		<i>c</i>	
Operating income, excluding specified charges (Non-GAAP)	\$	73,389	\$	54,751	\$	264,743	\$	228,69
Non-GAAP operating income as a % of non-GAAP revenue		20.7%		16.6%		19.4%		17.6



(1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
(2) This item includes operating losses related primarily to the Company's Shrewsbury. Massachusetts facility.
(3) The se adjustments are related to the evaluation and integration of acquisitions, which primarily include transaction, third-party integration, and certain compensation costs, and fair value adjustments

associated with contingent consideration.

## CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP EARNINGS TO NON-GAAP EARNINGS (UNAUDITED) $^{(1)}$

(in thousands, except per share data)

	Thr	ee Mon	ths Ended		Twelve Months Ended				
	December 26	,	Decem	ber 27,	De	ecember 26,	Dec	ember 27,	
	2015	2014		14	2015			2014	
Net income attributable to common shareholders	\$ 3	1,884	\$	27,166	\$	149,313	\$	126,698	
Less: Discontinued operations		902		864		950		1,726	
Net income from continuing operations attributable to common shareholders Add back:	3	2,786		28,030		150,263		128,424	
Amortization of intangible assets and inventory step-up related to acquisitions		9,801		7,144		29,374		25,957	
Severance and executive transition costs		1,006		2,429		6,173		7,792	
Site consolidation costs, impairments and other items		825		2,002		2,240		7,136	
Operating losses (2)		2,654		619		5,517		2,600	
Acquisition related adjustments (3)		6,693		1,236		14,513		6,688	
Government billing adjustment and related expenses		141		554		477		848	
Reversal of an indemnification asset associated with acquisition and corresponding interest (4)		-		-		10,411		-	
Write-off of deferred financing costs and fees related to debt refinancing		-		-		721		-	
Gain on bargain purchase (5)		96		-		(9,837)		-	
Tax effect of non-GAAP adjustments:									
Reversal of uncertain tax position associated with acquisition and corresponding interest (4)		-		-		(10,411)		-	
Tax effect of the remaining non-GAAP adjustments and certain other tax items	(	6,684)		(3,506)		(20,106)		(14,987)	
Net income from continuing operations attributable to common shareholders, excluding specified charges									
(Non-GAAP)	<u>\$</u> 4	7,318	\$	38,508	\$	179,335	\$	164,458	
Weighted average shares outstanding - Basic Effect of dilutive securities:	4	6,269		46,460		46,496		46,627	
Stock options, restricted stock units, performance stock units, and contingently issued restricted stock									
		1,146		1,057		1,138		931	
Weighted average shares outstanding - Diluted	4	7,415		47,517		47,634		47,558	
Basic earnings per share from continuing operations	\$	0.71	\$	0.60	\$	3.23	\$	2.76	
Diluted earnings per share from continuing operations	\$	0.69	\$	0.59	\$	3.15	\$	2.70	
Basic earnings per share from continuing operations, excluding specified charges (Non-GAAP)	\$	1.02	\$	0.83	\$	3.86	\$	3.53	
Diluted earnings per share from continuing operations, excluding specified charges (Non-GAAP)	\$	1.00	\$	0.81	\$	3.76	\$	3.46	

(1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.

(2) This item includes operating losses related primarily to the Company's Shrewsbury, Massachusetts facility.

(3) These adjustments are related to the evaluation and integration of acquisitions, which primarily include transaction, third-party integration, and certain compensation costs, and fair value adjustments associated with contingent consideration.

(4) These amounts represent the reversal of an uncertain tax position and an offsetting indemnification asset related to the acquisition of BioFocus.

(5) The amount relates to the acquisition of Sunrise Farms, Inc. and represents the excess of the estimated fair value of the net assets acquired over the preliminary purchase price.

### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP REVENUE GROWTH (UNAUDITED) EXCLUDING THE IMPACT OF FOREIGN EXCHANGE

For the Three and Twelve Months Ended December 26, 2015

For the three months ended December 26, 2015	Total CRL	RMS Segment	DSA Segment	MS Segment
Revenue growth, reported	7.4%	(2.5%)	7.3%	26.3%
Impact of foreign exchange	(3.9%)	(4.6%)	(2.5%)	(6.1%)
Non-GAAP revenue growth, constant currency	11.3%	2.1%	9.8%	32.4%
For the twelve months ended December 26, 2015	Total CRL	RMS Segment	DSA Segment	MS Segment
Revenue growth, reported	5.1%	(6.7%)	13.7%	10.2%
Impact of foreign exchange	(5.3%)	(6.3%)	(3.4%)	(7.6%)
Non-GAAP revenue growth, constant currency	10.4%	(0.4%)	17.1%	17.8%

Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.



### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF ORGANIC REVENUE GROWTH (NON-GAAP)

	Fiscal Year Ended								
	December 27,	December 26,	December 31,						
	2014	2015	<b>2016E</b>						
			Excluding WIL						
Revenue growth, reported	11.3%	5.1%	8%-10%						
Impact of foreign exchange	(0.1%)	(5.3%)	(~1%)						
Impact of government billing adjustment	0.1%								
Non-GAAP revenue growth, constant currency	11.3%	10.4%	9%-11%						
Impact of acquisitions	6.3%	4.0%	~3%						
Organic revenue growth, constant currency (Non-GAAP)	5.0%	6.5%	<b>6%-8%</b>						

Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations, and guidance.



#### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP REVENUE AND EARNINGS PER SHARE (EPS) Guidance for the Twelve Months Ended December 31, 2016E

	2016E Guidance Excluding WIL
<b>Revenue growth, reported</b> Less: Unfavorable impact of foreign exchange	<b>8%-10%</b> (~1%)
Revenue growth, constant currency	9%-11%
GAAP EPS estimate (1)	\$3.60 - \$3.70
Add back: Amortization of intangible assets	\$0.40
Charges related to global efficiency initiatives (2)	\$0.02
Acquisition-related adjustments (3)	\$0.05
Non-GAAP EPS estimate	\$4.07 - \$4.17

Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations, and guidance.

(1) GAAP EPS guidance and related adjustments do not include any acquisition-related costs and charges associated with the planned acquisition of WIL Research because the transaction has not been completed and estimates for these costs have not been finalized.

(2) These charges relate primarily to the Company's planned efficiency initiatives in 2016, including site consolidation costs, asset impairments, and severance. Other projects in support of the global productivity and efficiency initiatives are expected, but these charges reflect only the decisions that have already been finalized.

(3) These adjustments are related to the evaluation and integration of acquisitions that were completed prior to 2016, and do not include any costs related to the planned acquisition of WIL Research. These adjustments primarily include transaction and certain third-party integration costs.



### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP NET INTEREST EXPENSE

(dollars in thousands)

	Twelve N	<b>Twelve Months Ended</b>			
	December 26, 2015				
GAAP Interest Expense, net	\$	14,029			
Exclude:					
Write-off of deferred financing costs and fees related to debt refinancing		(733)			
Reversal of an indemnification asset associated with an acquisition and corresponding interest		(180)			
Non-GAAP Interest Expense, net	\$	13,116			

Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.



#### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TAX RATE TO NON-GAAP TAX RATE (UNAUDITED)<sup>(1)</sup>

(in thousands)

	Three Months Ended					Twelve Mo	Months Ended		
	Dece	ember 26,	Dec	ember 27,	Dec	ember 26,	Dec	ember 27,	
		2015		2014		2015		2014	
Income from continuing operations before income taxes & noncontrolling interests	\$	49,992	\$	40,186	\$	195,428	\$	177,595	
Add back:									
Amortization of intangible assets and inventory step-up related to acquisitions		9,801		7,144		29,374		25,957	
Severance and executive transition costs		1,006		2,429		6,173		7,792	
Site consolidation costs, impairments and other items		825		2,002		2,240		7,136	
Operating losses (2)		2,654		619		5,517		2,600	
Acquisition related adjustments (3)		6,693		1,236		14,513		6,688	
Government billing adjustment and related expenses		141		554		477		848	
Reversal of an indemnification asset associated with acquisition and									
corresponding interest (4)		-		-		10,411		-	
Write-off of deferred financing costs and fees related to debt refinancing		-		-		721		-	
Gain on bargain purchase (5)		96		-		(9,837)		-	
Net income from continuing operations attributable to common shareholders,									
excluding specified charges (Non-GAAP)	\$	71,208	\$	54,170	\$	255,017	\$	228,616	
Provision for income taxes (GAAP)	\$	16,729	\$	11,650	\$	43,391	\$	47,671	
Tax effect from reversal of uncertain tax position associated with acquisition and						10 111			
corresponding interest (4)		-		-		10,411		-	
Tax effect on amortization, severance and other charges		6,684		3,506		20,106		14,987	
Provision for income taxes (Non-GAAP)	\$	23,413	\$	15,156	\$	73,908	\$	62,658	
Total rate (GAAP)		33.5%		29.0%		22.2%		26.8%	
Total rate, excluding specified charges (Non-GAAP)		32.9%		28.0%		29.0%		27.4%	

(1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The

- (2) This item includes operating losses related primarily to the Company's Shrewsbury, Massachusetts facility.
- (3) These adjustments are related to the evaluation and integration of acquisitions, which primarily include transaction, third-party integration, and certain compensation costs, and fair value adjustments associated with contingent consideration.
- (4) These amounts represent the reversal of an uncertain tax position and an offsetting indemnification asset related to the acquisition of BioFocus.
- (5) The amount relates to the acquisition of Sunrise Farms, Inc. and represents the excess of the estimated fair value of the net assets acquired over the preliminary purchase price.



#### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF FREE CASH FLOW (NON-GAAP) (dollars in thousands)

	<u>Three Mon</u> ember 26, 2015	nths Ended December 27, 2014		Dec	<u>Fiscal Ye</u> ember 26, 2015	<u>ded</u> ember 27, 2014	Fiscal Year Ended December 31, 2016E Excluding WIL		
Net cash provided by operating activities Less: Capital expenditures	\$ 102,339 (28,244)	\$	99,849 (27,018)	\$	288,234 (63,252)	\$ 252,132 (56,925)	\$305,000-\$315,000 ~(70,000)		
Free cash flow	\$ 74,095	\$	72,831	\$	224,982	\$ 195,207	\$235,000-\$245,000		

Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations, and guidance.



#### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP EARNINGS TO NON-GAAP EARNINGS (1) (dollars in thousands, except for per share data)

	Twelve Months Ended									
	De	cember 27, 2014	De	2013 cember 28,	De	December 29, 2012		ecember 31, 2011	De	cember 25, 2010
Net income (loss) attributable to common shareholders	\$	126,698	\$	102,828	\$	97,295	\$	109,566	\$	(336,669)
Less: Discontinued operations		1,726		1,265		4,252		5,545		8,012
Net income (loss) from continuing operations		128,424	_	104,093		101,547	_	115,111		(328,657)
Add back:										
Amortization of intangible assets related to acquisitions		25,957		17,806		18,067		21,795		24,405
Severance related to cost-savings actions		7,792		3,218		2,580		5,462		16,504
Impairment and other items (2)		7,109		21,381		3,963		473		384,896
Adjustment of acquisition-related contingent consideration and related items		-		-		-		(721)		2,865
Operating losses (3)		2,627		3,371		3,738		6,471		13,387
Costs associated with the evaluation of acquisitions		6,688		1,752		3,774		215		8,319
Government billing adjustment and related expenses		848		2,402		-		-		-
Acquisition agreement termination fee		-		-		-		-		30,000
Gain on settlement of life insurance policy		-		-		-		(7,710)		-
U.S. pension curtailment		-		-		-		-		-
Gain on sale of U.K. real estate		-		-		-		-		-
Write-off of deferred financing costs and fees related to debt refinancing		-		645		-		1,450		4,542
Loss on sale of auction rate securities		-		-		712		-		-
Convertible debt accounting, net (4)		-		6,710		14,741		13,978		12,948
Deferred tax revaluation		-		-		-		-		-
Tax benefit from disposition of Phase I clinical business		-		-		-		(11,111)		-
Massachusetts tax law change		-		-		-		-		-
Reduction of tax benefits - PCS Massachusetts		-		-		-		-		-
Costs and taxes associated with corporate legal entity restructuring and repatriation		-		-		-		1,637		15,689
Tax effect of items above		(14,987)		(19,126)		(16,604)		(15,710)		(59,274)
Net income, excluding specified charges (Non-GAAP)	\$	164,458	\$	142,252	\$	132,518	\$	131,340	\$	125,624
Weighted average shares outstanding - Basic Effect of dilutive securities:		46,626,997		47,740,167		47,912,135		50,823,063		62,561,294
Stock options and contingently issued restricted stock		930,709		749,155		494,185		495,179		558,229
Weighted average shares outstanding - Diluted	_	47,557,706	_	48,489,322	_	48,406,320	_	51,318,242	_	63,119,523
Basic earnings (loss) per share	\$	2.72	\$	2.15	\$	2.03	\$	2.16	\$	(5.38)
Diluted earnings (loss) per share	\$	2.66	\$	2.12	\$	2.01	\$	2.14	\$	(5.38)
Basic earnings per share, excluding specified charges (Non-GAAP)	\$	3.53	\$	2.98	\$	2.77	\$	2.58	\$	2.01
Diluted earnings per share, excluding specified charges (Non-GAAP)	\$	3.46	\$	2.93	\$	2.74	\$	2.56	\$	1.99

See next page for footnotes to this reconciliation.



#### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP EARNINGS TO NON-GAAP EARNINGS (1) (dollars in thousands, except for per share data)

#### Footnotes to reconciliation on previous page.

(1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations, and guidance.

(2) Reported results in 2014 include: (i) asset impairments and accelerated depreciation related to the consolidation of research model production operations; (ii) charges related to a dispute with a large model supplier; and (iii) a gain related to the sale of a former research model facility in France. Reported results in 2013 include: (i) accelerated depreciation related to the consolidation of research model production operations in California and Biologics Testing Solutions operations; (ii) an impairment charge related to the Company's PCS Massachusetts facility; (iii) an adjustment to prior-period accrued compensated absences; and (iv) asset impairments at certain European facilities. Reported results in 2012 include: (i) the impairment of long-lived assets for certain RMS Europe facilities; (ii) the gain on the sale of land for an RMS facility; and (iii) a write-off associated with large model inventory held at a vendor. Reported results in 2011 include: (i) asset impairments associated with certain RMS and PCS operations; (ii) gains on the disposition of RMS facilities in Michigan and Europe; (iii) costs associated with exiting a defined benefit plan in RMS Japan; and (iv) costs associated with vacating a corporate leased facility. Reported results in 2010 primarily include to goodwill and asset impairments associated with the Company's PCS business segment. Additionally, these amounts were reduced by \$4.3 million to account for the portion of the asset impairment related to the Company's PCS facility in Arkansas, as well as additional miscellaneous expenses. Reported results in 2008 primarily include a goodwill impairment related to the Company's PCS business segment, as well as asset impairments and other charged related to the sale of the Company's Vaccine business in Mexico and closure of the Company's facility in Hungary; the disposition of and accelerated exit from the Company's Worcester, MA facility; severance costs related to cost-saving actions and advisory fees incurred in connection with rep

(3) Operating losses are primarily related to the curtailment of operations and subsequent operating costs at the Company's PCS facilities in China, Massachusetts and Arkansas.

(4) Reported results in 2013, 2012, 2011, 2010, 2009, and 2008 include the impact of convertible debt accounting adopted at the beginning of 2009, which increased interest expense by \$6.6 million, \$14.5 million, \$13.8 million, \$12.7 million, \$11.9 million, and \$11.1 million and depreciation expense by \$0.1 million, \$0.2 mi



#### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF FREE CASH FLOW AND FCF PER SHARE (NON-GAAP) (dollars in thousands)

	Fiscal Year Ended													
	De	December 25, D		December 31,		December 29,		cember 28,	, December 27		De	cember 26,	December 31,	
		2010		2011		2012		2013	2014		2015		2016E	
													Excluding WIL	
Free Cash Flow Reconciliation														
Net cash provided by operating activities	\$	168,236	\$	206,998	\$	208,006	\$	209,045	\$	252,132	\$	288,234	\$305,000-\$315,000	
Add: WuXi PharmaTech termination fee		30,000		-		-		-		-		-	-	
Less: Capital expenditures		(42,860)		(49,143)		(47,534)		(39,154)		(56,925)		(63,252)	~(70,000)	
Free cash flow	<u>\$</u>	155,376	\$	157,855	<u>\$</u>	160,472	\$	169,891	\$	195,207	\$	224,982	\$235,000-\$245,000	
Free Cash Flow Per Share Calculation														
Diluted shares outstanding - average		63,120		51,318		48,406		48,489		47,558		47,634	~47,500	
Free Cash Flow Per Share	\$	2.46	\$	3.08	\$	3.32	\$	3.50	\$	4.10	\$	4.72	\$4.95-\$5.15	

Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations, and guidance.







© 2016 Charles River Laboratories International, Inc.