## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (Date of earliest event reported): May 5, 2003

**COMMISSION FILE NUMBER 333-92383** 

### CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

(Exact Name of Registrant as specified in its Charter)

DELAWARE

(State of Incorporation)

06-1397316

(I.R.S. Employer Identification No.)

251 BALLARDVALE STREET, WILMINGTON, MASSACHUSETTS 01887 (Address of Principal Executive Offices) (Zip Code)

978-658-6000

(Registrant's Telephone Number, Including Area Code)

#### **ITEM 9. REGULATION FD DISCLOSURE**

On May 5, 2003, Charles River Laboratories, Inc., wholly-owned subsidiary of the Registrant, posted to its company website an updated investor presentation, a copy of which is filed herewith as Exhibit 99.1.

#### EXHIBIT 99.1

**Investor Presentation** 

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, we have duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

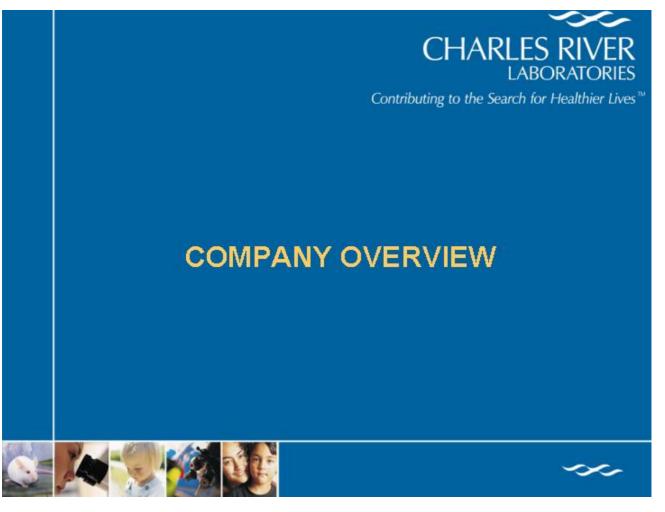
CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

Dated: May 5, 2003

By: /s/ Dennis R. Shaughnessy

Dennis R. Shaughnessy, Sr. Vice President, Corporate Development, General Counsel and Secretary

2



## SAFE HARBOR STATEMENT

This presentation includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of words such as "anticipate," "believe," "expect," "estimate," "plan," and "project" and other similar expressions that predict or indicate future events or trends or that are not statements of historical matters. These statements are based on management's current expectations, and involve a number of risks and uncertainties that could cause actual results to differ materially from those stated or implied by the forward-looking statements, and the Company expressly does not undertake any duty to update forward-looking statements, which speak only as of the date of this document. Those risks and uncertainties include, but are not limited to: a decrease in pre-clinical research and development spending or a decrease in the level of outsourced services; acquisition integration risks; special interest groups; contaminations; industry trends; new displacement technologies, outsourcing trends; USDA and FDA regulations; changes in law; continued availability of products and supplies; loss of key personnel, interest rate and foreign currency exchange rate fluctuations; changes in generally accepted accounting principles; and any changes in business, political, or economic conditions due to the threat of future terrorist activity in the U.S. and other parts of the world, and related U.S. military action overseas. A further description of these risks, uncertainties, and other matters can be found in the Risk Factors detailed in the Company's Annual Report on Form 10-K as filed on March 20, 2003, with the Securities and Exchange Commission.

-----

# CONTRIBUTING TO THE SEARCH FOR HEALTHIER LIVES

Leading provider of products and services that facilitate drug discovery and development



## A unique focus on the pre-clinical space



Link to searchable text of Slide 3

## **INVESTMENT HIGHLIGHTS**

- 55 years in business
- More than 3 decades of consistent growth and profitability
- · 2002 financial results
  - Revenues \$555 million
  - Operating margin 22%
- 5000 employees worldwide
  - 20% have been with Charles River 10 years or more
  - Management team average experience 20 years





 $\sim$ 



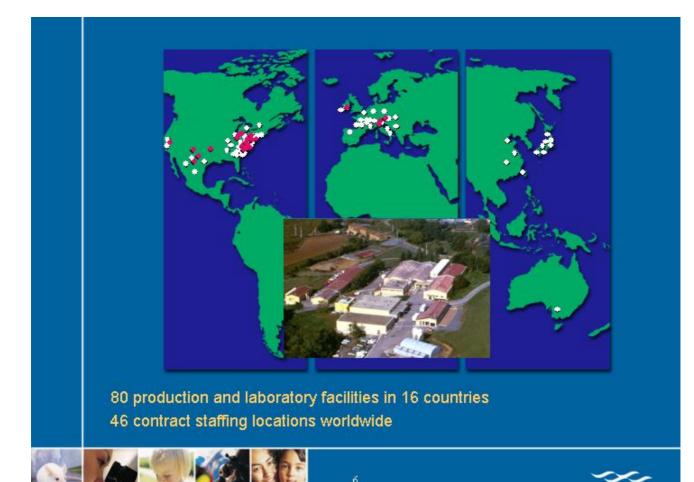
## **INVESTMENT HIGHLIGHTS**

- Predictable and consistent financial performance
- Leading market shares
- Longstanding customers
- Acquisition track record
- Experienced management team
- Growth driven by pharma R&D spending
- Preclinical outsourcing

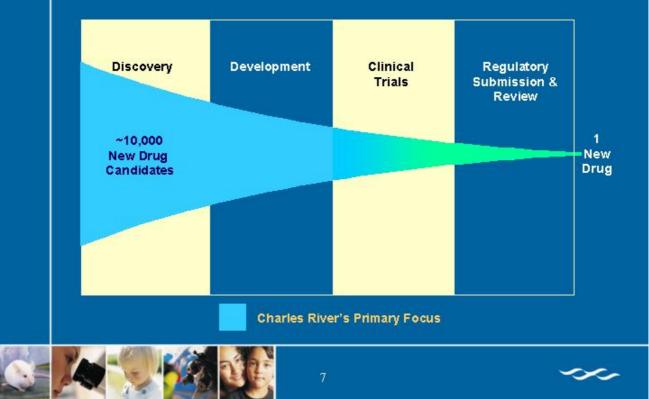


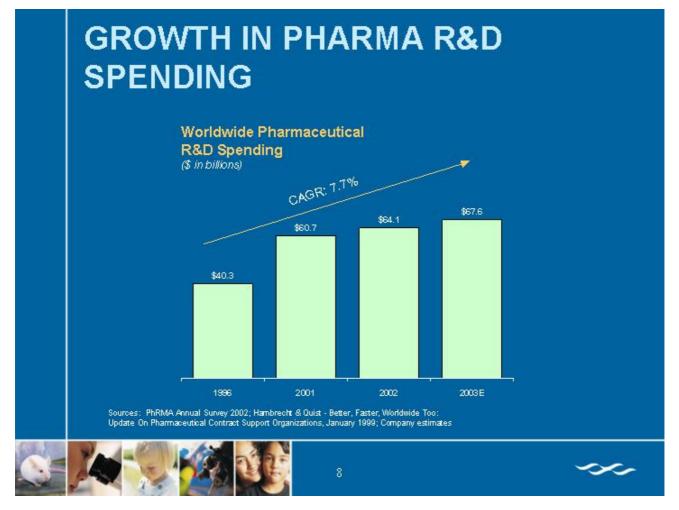
Link to searchable text of Slide 5

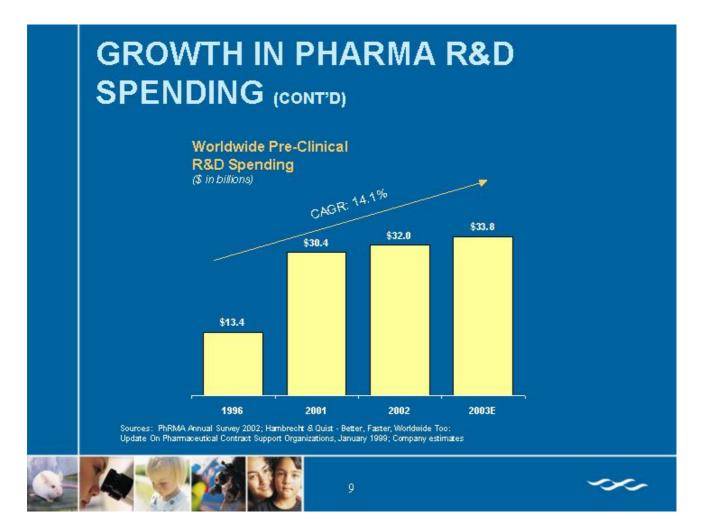
00

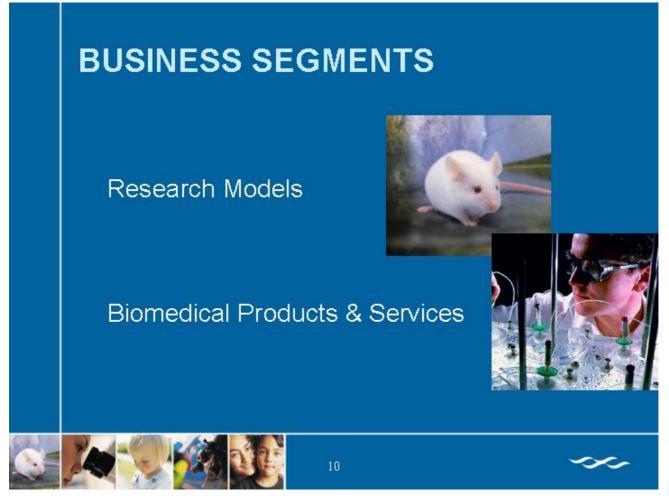


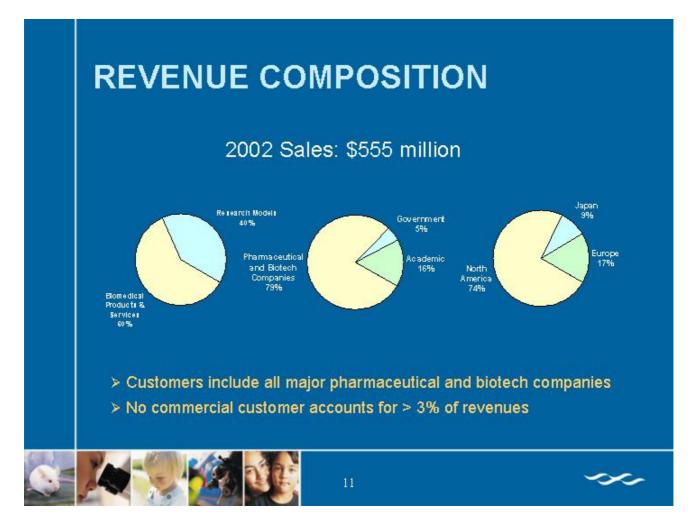
## CRITICAL PATH TO DRUG DEVELOPMENT











# ANIMAL RESEARCH MODELS: 40% OF REVENUES

- More than 165 genetically and virally defined research models
- Movement towards disease models --Diabetes, Alzheimer's, Cardiovascular
- Mandated by FDA and global regulatory agencies



12

# UNIQUE COMPETITIVE ADVANTAGES

- Global reach
- Long-standing customer relationships
- Scientific depth
- Biosecurity







## NEW DEVELOPMENTS STRATEGIC PARTNERSHIP WITH THE JACKSON LABORATORIES

- Premier mammalian genetic research institution
- Hundreds of unique mouse models
- Exclusive distribution in Europe and Japan











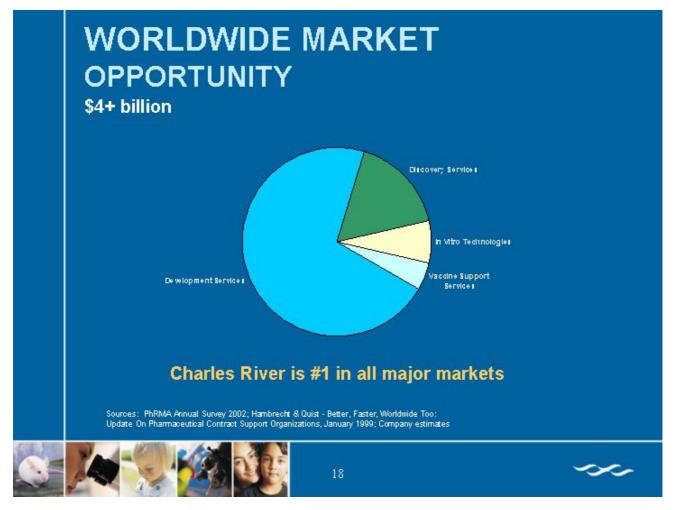
## **BIOMEDICAL PRODUCTS AND SERVICES: 60% OF REVENUES**

- Focus on high-growth areas of drug discovery and development
  - Discovery Services
  - Development Services
  - in vitro Technologies
  - Vaccine Support Services

 Enables customers to *outsource* required drug development procedures











# **DISCOVERY SERVICES**

- Growth of Transgenic Services business
  - New facility in Wilmington, MA added 70,000 sq ft – 50% occupied, 50% expansion space
  - Expansion in San Diego, CA
  - Growth in
    - Lyon, France
    - Tokyo, Japan

20

## FULL RANGE OF DEVELOPMENT SERVICES

Entire range of services to take molecule from discovery to FDA filing

- Drug Safety Assessment
- Pharmacokinetics / Metabolism
- Bioanalytical Chemistry
- Surgery / Pharmacology
- Biosafety Testing
- Pathology Services



#### Link to searchable text of Slide 21

21



MAJOR	NEW DEVE ACQUISITIONS	ELOPMENTS
BIOLABS – Ju	ine 2002	
Description	Privately held pre-clinical outsourcing services in western Ireland Performs bioassay, animal health, and medical device support	
2001 Revenue	\$10 million	Biological Laboratories Europe Ltd.
Rationale	Established a base for expansion of our services portfolio in Europe	X
EPS Impact	Accretive	
	23	~~~

## **NEW DEVELOPMENTS**

50

# **MAJOR ACQUISITIONS**

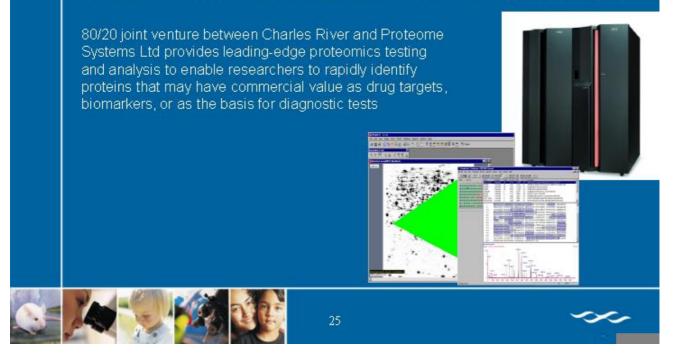
SPRINGBORN Description	LABORATORIES – October 2002 Privately held Ohio-based general and specialty toxicology services	
LTM Revenue	\$15 million	
Rationale	Expanded geographic base and customer base to medium and small biopharmaceutical customers	Ð
EPS Impact	Accretive	



## **NEW DEVELOPMENTS**

## JOINT VENTURE

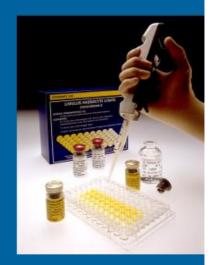
## **CHARLES RIVER PROTEOMICS SERVICES – Opened April 2003**



Link to searchable text of Slide 25

## IN VITRO (NON-ANIMAL) TECHNOLOGIES

- Only FDA-approved alternative to animal testing
- Endotoxin testing for injectable drug / medical device lot release









## NEW DEVELOPMENTS EXPANDED MARKET OPPORTUNITIES

- Portable LAL Device
  - Allows endotoxin testing in the workplace in real time
  - Developed in house
  - Technology leader
  - FDA approval in process
  - Once approved, doubles the market opportunity





# VACCINE SUPPORT PRODUCTS

- SPF Chicken Eggs
- Poultry and Human Vaccine
  Production





29

->~

## GROWTH - MORE SALES TO SAME CUSTOMERS

Specialty Pathology Proteomics Services				
Transgenic Model Development				
In Vitro Metabolism and Toxicology				_
Bioanalytical Chemistry				
Pharmacokinetics & Metabolism				
Pathology Services				
In Vitro Detection Systems				_
Biotech Safety Testing				
Drug Safety Assessment				
Vaccine Support Products				
Research Support Services				
Infectious Disease & Genetic Testing				
Transgenic Services				
Research Models				
	1995	2000	2002	2003E
	N Nata David	s are not to scale.		

Link to searchable text of Slide 30

# GROWTH THROUGH STRATEGIC ACQUISITIONS

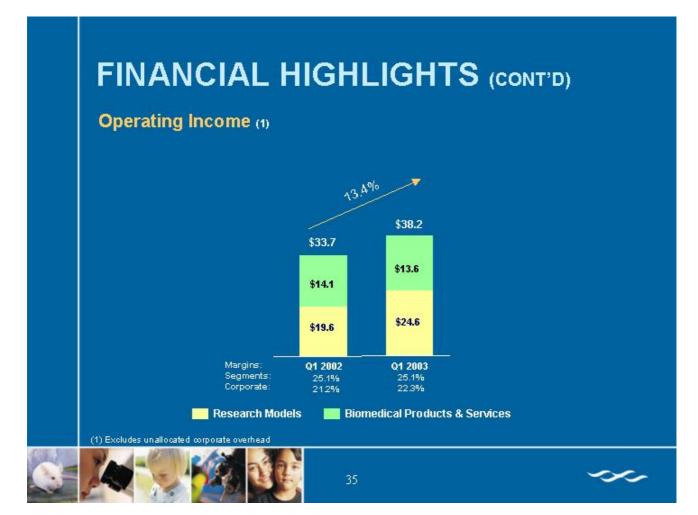
- 21 acquisitions and alliances since 1994
- · Stringent criteria for acquisitions
  - Non-dilutive
  - 20% operating margin
  - 15%+ top-line growth
  - Leading player
  - Scientific leadership
  - Leverage worldwide infrastructure

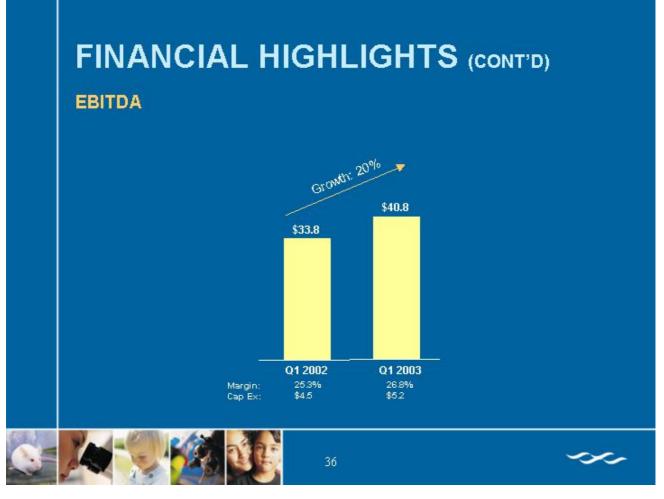
# <section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header>

Link to searchable text of Slide 32





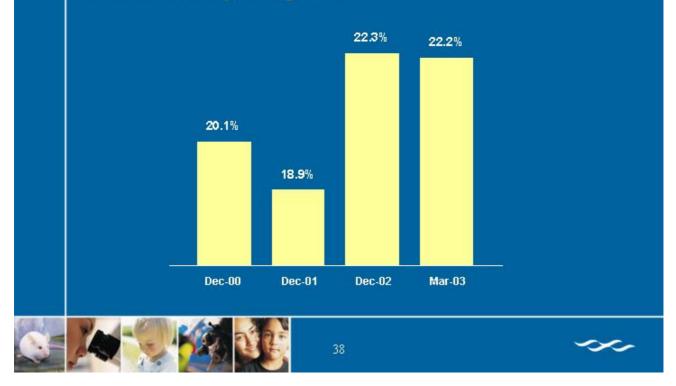






# FINANCIAL HIGHLIGHTS (CONT'D)

## **Return on Net Operating Assets**



Link to searchable text of Slide 38

## SOLID FINANCIAL PERFORMANCE



# STRONG CAPITALIZATION

(\$ in millions)	Mar	As of . 29, 2003	Dec.	As of 28, 2002
	14	Actual		Actual
Cash & Cash Equivalents	\$	119.0	\$	127.5
Other Debt		7.6		10.8
Senior Convertible Debentures		185.0		185.0
Total Debt	\$	192.6	\$	195.8
Shareholder's Equity		380.3		357.4
Total Capitalization	\$	572.9	\$	553.2
r otar o apitalization				12.3%



40

-20

## **2003 GUIDANCE**

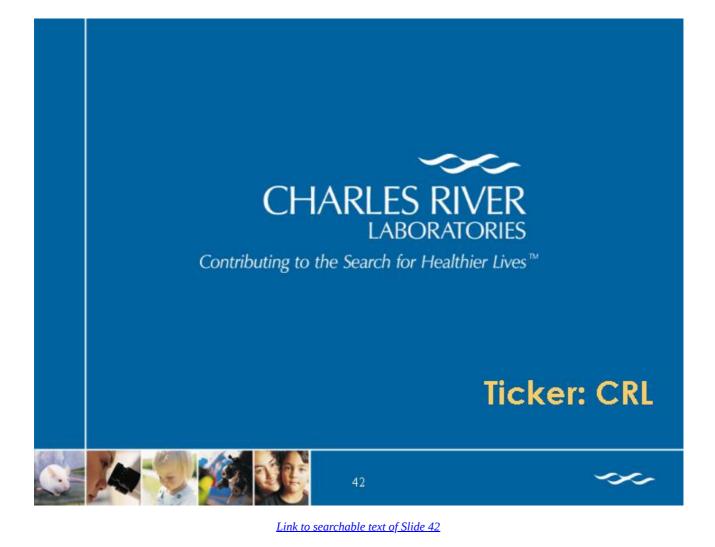
	2003	Q2
Net Sales		
Research Models	11-14%	
Biomedical Products & Services	11-14%	
Total	11-14%	12-14%
Diluted EPS	\$1.63-\$1.68	\$0.40-\$0.42
Operating Cash Flow	\$110-\$115 M	
CAPEX	\$40 M	
Free Cash Flow	\$70-\$75 M	



41



-20-



#### Exhibit 99.1

#### [CHARLES RIVER LABORATORIES LOGO]

Contributing to the Search for Healthier Lives<sup>TM</sup>

#### **COMPANY OVERVIEW**

[GRAPHIC]

[LOGO]

#### SAFE HARBOR STATEMENT

This presentation includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of words such as "anticipate," "believe," "expect," "estimate," "plan," and "project" and other similar expressions that predict or indicate future events or trends or that are not statements of historical matters. These statements are based on management's current expectations, and involve a number of risks and uncertainties that could cause actual results to differ materially from those stated or implied by the forward-looking statements, and the Company expressly does not undertake any duty to update forward-looking statements, which speak only as of the date of this document. Those risks and uncertainties include, but are not limited to: a decrease in pre-clinical research and development spending or a decrease in the level of outsourced services; acquisition integration risks; special interest groups; contaminations; industry trends; new displacement technologies; outsourcing trends; USDA and FDA regulations; changes in law; continued availability of products and supplies; loss of key personnel; interest rate and foreign currency exchange rate fluctuations; changes in generally accepted accounting principles; and any changes in business, political, or economic conditions due to the threat of future terrorist activity in the U.S. and other parts of the world, and related U.S. military action overseas. A further description of these risks, uncertainties, and other matters can be found in the Risk Factors detailed in the Company's Annual Report on Form 10-K as filed on March 20, 2003, with the Securities and Exchange Commission.

2

#### CONTRIBUTING TO THE SEARCH FOR HEALTHIER LIVES

Leading provider of products and services that facilitate drug discovery and development

[GRAPHIC]

A unique focus on the pre-clinical space

#### **INVESTMENT HIGHLIGHTS**

- 55 years in business
- More than **3 decades** of consistent growth and profitability
- 2002 financial results
  - Revenues - \$555 million
  - Operating margin 22%
- 5000 employees worldwide
  - 20% have been with Charles River 10 years or more
  - Management team average experience 20 years

• <b>Predictable</b> and <b>consistent</b> financial performance
• <i>Leading</i> market shares
• Longstanding customers
• Acquisition track record
• <i>Experienced</i> management team
• Growth driven by pharma <i>R&amp;D spending</i>
• Preclinical <i>outsourcing</i>
5
[GRAPHIC]
80 production and laboratory facilities in 16 countries
46 contract staffing locations worldwide
6
CRITICAL PATH TO DRUG DEVELOPMENT
[CHART]
7
GROWTH IN PHARMA R&D SPENDING
Worldwide Pharmaceutical R&D Spending (\$ in billions)
[CHART]
Sources: PhRMA Annual Survey 2002; Hambrecht & Quist - Better, Faster, Worldwide Too: Update On Pharmaceutical Contract Support Organizations, January 1999; Company estimates
8
Worldwide Pre-Clinical R&D Spending (\$ in billions)
[CHART]
Sources: PhRMA Annual Survey 2002; Hambrecht & Quist - Better, Faster, Worldwide Too: Update On Pharmaceutical Contract Support Organizations, January 1999; Company estimates
9
BUSINESS SEGMENTS
Research Models
Biomedical Products & Services
[GRAPHIC]

#### 2002 Sales: \$555 million

#### [CHART]

- Customers include all major pharmaceutical and biotech companies
- No commercial customer accounts for > 3% of revenues

11

#### ANIMAL RESEARCH MODELS: 40% OF REVENUES

- More than 165 genetically and virally defined research models
- Movement towards disease models Diabetes, Alzheimer's, Cardiovascular
- Mandated by FDA and global regulatory agencies
- [GRAPHIC]

12

#### UNIQUE COMPETITIVE ADVANTAGES

- Global reach
- Long-standing customer relationships
- Scientific depth
- Biosecurity

[GRAPHIC]

#### MARKET SHARE LEADER

2002 Worldwide Market Opportunity: \$475+ million

[CHART]

Charles River is 4x larger than its next competitor

Source: Company estimates

14

**NEW DEVELOPMENTS** 

#### STRATEGIC PARTNERSHIP WITH THE JACKSON LABORATORIES

- Premier mammalian genetic research institution
- Hundreds of unique mouse models
- Exclusive distribution in Europe and Japan

#### CAPACITY EXPANSION

- New production facility in Canada
  - Added 25% more space
- Massachusetts production facility
  - Added 40% more space
- California production facility
  - Added 33% more space

#### [GRAPHIC]

#### **BIOMEDICAL PRODUCTS AND SERVICES: 60% OF REVENUES**

- Focus on high-growth areas of drug discovery and development
  - Discovery Services
  - Development Services
  - in vitro Technologies
  - Vaccine Support Services
- Enables customers to *outsource* required drug development procedures

17

#### WORLDWIDE MARKET OPPORTUNITY

\$4+ billion

#### [CHART]

#### Charles River is #1 in all major markets

Sources: PhRMA Annual Survey 2002; Hambrecht & Quist - Better, Faster, Worldwide Too: Update On Pharmaceutical Contract Support Organizations, January 1999; Company estimates

18

#### **DISCOVERY SERVICES**

- Transgenic Services
  - Facilities in US, France, Japan
- Laboratory and Research Services
  - Genetic testing
  - Infectious disease testing
  - Drug efficacy testing
- Contract Site Management
  - Approximately 800 employees in the US and Europe

#### DISCOVERY SERVICES

- Growth of Transgenic Services business
  - New facility in Wilmington, MA added 70,000 sq ft 50% occupied, 50% expansion space
  - Expansion in San Diego, CA
  - Growth in
    - Lyon, France
    - Tokyo, Japan

#### [GRAPHIC]

20

#### FULL RANGE OF DEVELOPMENT SERVICES

Entire range of services to take molecule from discovery to FDA filing

- Drug Safety Assessment
- Pharmacokinetics / Metabolism
- Bioanalytical Chemistry
- Surgery / Pharmacology
- Biosafety Testing
- Pathology Services

[GRAPHIC]

21

#### **NEW DEVELOPMENTS**

#### DEVELOPMENT SERVICES

- Lower demand for drug safety testing
  - Pharma's "barbell" focus
  - Biotech's clinical focus
  - Pharma budgets solidified end of Q1
  - Some potential outsourcing business staying in-house
  - Waiting until last minute to commit to expensive studies
  - Increased capacity
  - Price pressure

22

#### MAJOR ACQUISITIONS

#### BIOLABS – June 2002

Description	Privately held pre-clinical outsourcing services in western Ireland Performs bioassay, animal health, and medical device support
2001 Revenue	\$10 million
Rationale	Established a base for expansion of our services portfolio in Europe
EPS Impact	Accretive
[GRAPHIC]	

SPRINGBORN LABORATORIES — October 2002			
Description	Privately held Ohio-based general and specialty toxicology services		
LTM Revenue	\$15 million		
Rationale	Expanded geographic base and customer base to medium and small biopharmaceutical customers		
EPS Impact	Accretive		
[GRAPHIC]			
[SPRINGBORN LABORATORIES LOGO]			
	24		

#### JOINT VENTURE

#### CHARLES RIVER PROTEOMICS SERVICES - Opened April 2003

80/20 joint venture between Charles River and Proteome Systems Ltd provides leading-edge proteomics testing and analysis to enable researchers to rapidly identify proteins that may have commercial value as drug targets, biomarkers, or as the basis for diagnostic tests

[GRAPHIC]

25

#### IN VITRO (NON-ANIMAL) TECHNOLOGIES

• **Only** FDA-approved alternative to animal testing

- Endotoxin testing for injectable drug / medical device lot release
- [GRAPHIC]

26

**NEW DEVELOPMENTS** 

#### EXPANDED MARKET OPPORTUNITIES

- In Vitro Pyrogen Test
  - Aimed at \$50 million market for lot-release testing of products derived from human blood and biologicals

#### [GRAPHIC]

#### 27

#### EXPANDED MARKET OPPORTUNITIES

- Portable LAL Device
  - Allows endotoxin testing in the workplace in real time
  - Developed in house
  - Technology leader
  - FDA approval in process
  - Once approved, doubles the market opportunity

#### VACCINE SUPPORT PRODUCTS

- SPF Chicken Eggs
- Poultry and Human Vaccine Production

[GRAPHIC]

29

#### **GROWTH - MORE SALES TO SAME CUSTOMERS**

#### [CHART]

Note: Results are not to scale.

30

#### GROWTH THROUGH STRATEGIC ACQUISITIONS

- 21 acquisitions and alliances since 1994
- Stringent criteria for acquisitions
  - Non-dilutive
  - 20% operating margin
  - 15%+ top-line growth
  - Leading player
  - Scientific leadership
  - Leverage worldwide infrastructure

31

#### FINANCIAL REVIEW

0	2
Э	2
_	

#### FINANCIAL HIGHLIGHTS

Net Sales		
Research Models 4-Year CAGR: Biomedical Products & Services 4-Year CAGR: (\$ in millions)	12 % 39 %	
	[CHART]	
	33	
	[CHART]	
	34	

EBITDA	
	[CHART]
	36
Return on Invested Capital	
	[CHART]
	37
Return on Net Operating Assets	
	[CHART]
	38
SOLID FINANCIAL PERFORMANCE	
Adjusted Earnings per Share	
	[CHART]
	39

#### STRONG CAPITALIZATION

(\$ in millions)	N	As of far. 29, 2003 Actual	As of Dec. 28, 2002 Actual
Cash & Cash Equivalents	\$	119.0 \$	127.5
Other Debt		7.6	10.8
Senior Convertible Debentures		185.0	185.0
Total Debt	\$	192.6 \$	195.8
Shareholder's Equity		380.3	357.4
Total Capitalization	\$	572.9 \$	553.2
Net Debt / Total Capitalization		12.8%	12.3%
•			

(1) Adjusted for subsequent retirements of Senior Subordinated Notes and the Senior Convertible Debenture offering.

40

#### 2003 GUIDANCE

2003	Q2
11-14%	
11-14%	
11-14%	12-14%
\$1.63-\$1.68	\$0.40-\$ 0.42
\$110-\$115 M	
\$40 M	
\$70-\$75 M	
	11-14% 11-14% <b>11-14%</b> <b>\$1.63-\$1.68</b> \$110-\$115 M \$40 M

#### [CHARLES RIVER LABORATORIES LOGO]

Contributing to the Search for Healthier  ${\it Lives}^{\rm TM}$ 

#### 42

#### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP SALES TO NON-GAAP SALES EXCLUDING FOREIGN EXCHANGE (dollars in thousands)

		Three Mon	ths Enc	ded	
	Mai	rch 29, 2003	M	larch 30, 2002	% Increase
North American Research Model Sales					
North American Research Model Sales	\$	27,539	\$	24,991	10.2%
Foreign exchange impact		(119)			
North American Research Model Sales at prior year rates	\$	27,420	\$	24,991	9.7%
European Research Model Sales European Research Model Sales	\$	18,714	\$	14,503	29.0%
European Research Model Sales	Ъ	10,/14	Э	14,505	29.0%
Foreign exchange impact		(3,236)			
European Research Model Sales at prior year rates	\$	15,478	\$	14,503	6.7%
	-	-, -	-	,	01770
Japan Research Model Sales					
Japan Research Model Sales	\$	12,990	\$	11,867	9.5%
Foreign exchange impact		(1,327)			
Japan Research Model Sales at prior year rates	\$	11,663	\$	11,867	-1.7%
Large Model Sales	¢	F 00.4	¢	F F20	6.00/
Large Model Sales	\$	5,884	\$	5,538	6.2%
Total Research Model Sales					
Total Research Model Sales	\$	65,127	\$	56,899	14.5%
	Ψ	00,127	Ψ	50,000	11.070
Foreign exchange impact		(4,682)		—	
Total Research Model Sales at prior year rates	\$	60,445	\$	56,899	6.2%
12					

43

May 5, 2003

#### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP EBITDA (dollars in thousands)

		Three Months Ended rch 29, 2003 March 30, 2002				
	Mar	rch 29, 2003	Ma	rch 30, 2002		
EBITDA						
Operating Earning	\$	33,848	\$	28,410		
Depreciation and amortization		6,925		5,434		
EBITDA	\$	40,773	\$	33,844		
Total Net Sales	\$	152,125	\$	133,820		
EBITDA as a percent of net sales		26.8%	1	25.3%		

44

CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP EPS TO NON-GAAP EPS

#### (dollars in thousands, except for per share data)

	Three Months Ended															
	Marc	ch 31, 2001	J	une 30, 2001	Se	ptember 29, 2001	D	ecember 29, 2001	N	farch 30, 2002	Ju	ne 29, 2002	Sej	otember 28, 2002	1	December 28, 2002
Net Income (loss)	\$	6,951	\$	9,018	\$	10,521	\$	8,917		(2,232)		16,328		18,531		17,505
Add Back:																
Loss on debt retirement		365		2,435		1,975		3,291		27,479		1,790		613		_
Non-GAAP impact on provision for income taxes		(128)		(852)		(691)		(1,152)		(10,717)		(698)		(236)		_
Non-GAAP net income	\$	7,188	\$	10,601	\$	11,805	\$	11,056	\$	14,530	\$	17,420	\$	18,908	\$	17,505
After tax equivalent Interest Expense		28		27	_	27	_	27	\$	714	\$	996	\$	995	\$	996
Non-GAAP net income for calculation of					-		-		-		÷				÷	
fully diluted earnings per share	\$	7,216	\$	10,628	\$	11,832	\$	11,083	\$	15,244	\$	18,416	\$	19,903	\$	18,501
Non-GAAP Earnings per common share																
Basic	\$	0.20	\$	0.26	\$	0.27	\$	0.25	\$	0.33	\$	0.39	\$	0.42	\$	0.39
Diluted	\$	0.18	\$	0.24	\$	0.26	\$	0.24	\$	0.31	\$	0.36	\$	0.39	\$	0.36
Non-GAAP Weighted average number of common shares outstanding																
Basic		36,582,532		40,175,630		43,054,478		44,133,268		44,254,895		44,557,027		44,836,974		45,077,506
3.5% senior convertible debentures										3,401,024		4,759,455		4,759,455		4,759,455
Stock options		985,782		1,036,294		1,089,075		1,101,873		990,494		1,076,211		1,242,543		1,198,628
Warrants		2,718,731		2,711,927		1,407,259		1,034,810		855,707		659,682		523,291		483,054
2% Convertible notes				128,315	_	128,315		128,315	_	35,251						_
Non-GAAP Diluted		40,287,045		44,052,166		45,679,127		46,398,266	_	49,537,371	-	51,052,375		51,362,263		51,518,643
							4									

45