# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

August 4, 2021

Date of Report (Date of earliest event reported)

## CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

(Exact Name of Registrant as Specified in Charter)

**Delaware** (State or Other Jurisdiction of Incorporation) 001-15943

(Commission File Number)

**06-1397316** (IRS Employer Identification No.)

251 Ballardvale Street
Wilmington, Massachusetts 01887
(Address of Principal Executive Offices) (Zip Code)

ess of Fillicipal Executive Offices) (Zip Code

781-222-6000

(Registrant's Telephone Number, including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, \$0.01 per share	CRL	New York Stock Exchange
Check the appropriate box below if the Form 8-K filing is following provisions:	intended to simultaneously satisfy the fil	ling obligation of the registrant under any of the
$\square$ Written communications pursuant to Rule 425 under the	e Securities Act (17 CFR 230.425)	
$\square$ Soliciting material pursuant to Rule 14a-12 under the Ex	xchange Act (17 CFR 240.14a-12)	
$\square$ Pre-commencement communications pursuant to Rule 1	14d-2(b) under the Exchange Act (17 CF	FR 240.14d-2(b))
$\square$ Pre-commencement communications pursuant to Rule 1	13e-4(c) under the Exchange Act (17 CF	FR 240.13e-4(c))
Indicate by check mark whether the registrant is an emergi Rule 12b-2 of the Securities Exchange Act of 1934 (17 CF	1 7	405 of the Securities Act of 1933 (17 CFR §230.405) or
Emerging growth company $\ \Box$		
If an emerging growth company, indicate by check mark if or revised financial accounting standards provided pursuan	9	, .

#### ITEM 2.02. Results of Operations and Financial Condition

The following information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

On August 4, 2021, Charles River Laboratories International, Inc. issued a press release providing financial results for the quarter ended June 26, 2021.

The press release, attached as an exhibit to this report, includes "safe harbor" language pursuant to the Private Securities Litigation Reform Act of 1995, as amended, indicating that certain statements contained in the press release are "forward-looking" rather than historic. The press release also states that these and other risks relating to Charles River are set forth in the documents filed by Charles River with the Securities and Exchange Commission.

#### ITEM 9.01. Financial Statements and Exhibits

- (a) Not applicable.
- (b) Not applicable.
- (c) Exhibits.
  - 99.1 Press release dated August 4, 2021.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

By: /s/ Matthew L. Daniel

Matthew L. Daniel, Corporate Senior Vice President, General Counsel, Corporate Secretary & Chief Compliance Officer

Date: August 4, 2021

#### EXHIBIT INDEX

Exhibit No. Description

99.1 Press release dated August 4, 2021.

#### **Charles River Laboratories Announces Second-Quarter 2021 Results**

#### **Second-Quarter Revenue of \$914.6 Million**

#### Second-Quarter GAAP Earnings per Share of \$1.72 and Non-GAAP Earnings per Share of \$2.61

#### **Increases 2021 Guidance**

WILMINGTON, Mass.--(BUSINESS WIRE)--August 4, 2021--Charles River Laboratories International, Inc. (NYSE: CRL) today reported its results for the second quarter of 2021. For the quarter, revenue was \$914.6 million, an increase of 34.0% from \$682.6 million in the second quarter of 2020.

Acquisitions contributed 6.0% to consolidated second-quarter revenue growth. The impact of foreign currency translation benefited reported revenue growth by 3.9%. Excluding the effect of these items, organic revenue growth was 24.1%, driven by contributions from all three business segments. The comparison to last year's COVID-19-related impact increased the reported and organic revenue growth rates in the second quarter of 2021 by 8.6% and 8.0%, respectively, with the greatest impact in the Research Models and Services segment.

On a GAAP basis, second-quarter net income attributable to common shareholders was \$88.4 million, an increase of 31.2% from net income of \$67.4 million for the same period in 2020. Second-quarter diluted earnings per share on a GAAP basis were \$1.72, an increase of 28.4% from \$1.34 for the second quarter of 2020. The GAAP net income and earnings per share increases were primarily driven by higher revenue and operating margin improvement, partially offset by higher acquisition-related costs and a higher tax rate. In addition, the gain from the Company's venture capital and other strategic investments totaled \$0.14 per share in the second quarter of 2021, compared to a gain of \$0.38 per share for the same period in 2020. The Company's venture capital and other strategic investment performance has been excluded from non-GAAP results.

On a non-GAAP basis, net income was \$133.8 million for the second quarter of 2021, an increase of 68.1% from \$79.6 million for the same period in 2020. Second-quarter diluted earnings per share on a non-GAAP basis were \$2.61, an increase of 65.2% from \$1.58 per share for the second quarter of 2020. The non-GAAP net income and earnings per share increases were primarily driven by higher revenue and operating margin improvement.

James C. Foster, Chairman, President and Chief Executive Officer, said, "The strength of our leading, non-clinical contract research and manufacturing portfolio was clearly demonstrated in our second-quarter financial performance. Robust industry fundamentals continue to drive unprecedented client demand across most of our businesses, and we are extremely well positioned to succeed in this environment."

"Due to the sustained demand, we are intensely focused on the execution of our strategy, including strengthening our portfolio and strategically adding staff and capacity to support our clients and provide exceptional service to them. We believe the success of this strategy will enable us to achieve our increased 2021 financial guidance, as well as our longer-term strategic and financial goals," Mr. Foster concluded.

#### **Second-Quarter Segment Results**

#### **Research Models and Services (RMS)**

Revenue for the RMS segment was \$176.7 million in the second quarter of 2021, an increase of 51.6% from \$116.5 million in the second quarter of 2020. The impact of foreign currency translation contributed 5.2%, and the acquisition of Cellero contributed 1.9% to second-quarter RMS revenue. Organic revenue growth of 44.5% was primarily driven by the year-over-year comparison to the COVID-19-related revenue impact in 2020, which contributed 35.0% on a reported basis and 33.4% on an organic basis to RMS revenue growth. Adjusted for the COVID-19 impact, RMS revenue growth was driven by robust demand for research models across all client segments and geographic regions, particularly in China, as well as higher revenue for research model services.

In the second quarter of 2021, the RMS segment's GAAP operating margin increased to 24.1% from 3.3% in the second quarter of 2020, and on a non-GAAP basis, the operating margin increased to 27.4% from 9.1%. The GAAP and non-GAAP operating margin increases were driven primarily by operating leverage from higher sales volume of research models, due in part to the favorable comparison to last year's COVID-19 impact.

#### Discovery and Safety Assessment (DSA)

Revenue for the DSA segment was \$540.1 million in the second quarter of 2021, an increase of 22.0% from \$442.6 million in the second quarter of 2020. The impact of foreign currency translation contributed 3.0%, and the acquisitions of Distributed Bio and Retrogenix contributed 0.9% to DSA revenue growth. Organic revenue growth of 18.1% was driven by strong demand in both the Discovery Services and Safety Assessment businesses from biotechnology and global biopharmaceutical clients, as well as a small benefit from the comparison to last year's COVID-19 impact.

In the second quarter of 2021, the DSA segment's GAAP operating margin increased to 19.4% from 16.3% in the second quarter of 2020, and on a non-GAAP basis, the operating margin increased to 23.5% from 23.2%. The GAAP and non-GAAP operating margin increases were driven primarily by operating leverage from higher revenue in both the Discovery Services and Safety Assessment businesses, partially offset by foreign currency translation. The impact of foreign currency translation reduced the DSA operating margin by approximately 150 basis points in the second quarter of 2021.

### **Manufacturing Solutions (Manufacturing)**

Revenue for the Manufacturing segment was \$197.8 million in the second quarter of 2021, an increase of 60.2% from \$123.5 million in the second quarter of 2020. The impact of foreign currency translation contributed 5.4%, and the acquisition of Cognate BioServices (Cognate) contributed 28.2% to second-quarter Manufacturing revenue. Organic revenue growth of 26.6%, was driven primarily by robust demand in the Biologics Testing Solutions and Microbial Solutions businesses.

In the second quarter of 2021, the Manufacturing segment's GAAP operating margin decreased to 28.7% from 34.8% in the second quarter of 2020, and on a non-GAAP basis, the operating margin decreased to 33.2% from 37.4%. The GAAP and non-GAAP operating margin decreases were driven primarily by the addition of Cognate, as well as higher production costs in the Microbial Solutions business. In addition, the GAAP operating margin declined due to higher amortization costs associated with Cognate.

#### **Increases 2021 Guidance**

The Company is increasing its 2021 financial guidance, which was previously provided on May 4, 2021, primarily as a result of the stronger-than-expected second-quarter financial performance and an expectation that robust client demand trends will continue for the remainder of the year.

The Company's increased guidance for revenue growth, earnings per share, and free cash flow is as follows:

2021 GUIDANCE	CURRENT	PRIOR
Revenue growth, reported	20.5% – 22.5%	19% – 21%
Less: Contribution from acquisitions (1)	~(5.0%)	(4.5%) - (5.0%)
Unfavorable/(favorable) impact of foreign exchange	~(2.5%)	~(2.5%)
Revenue growth, organic (2)	13% – 15%	12% – 14%
GAAP EPS estimate	\$6.55 – \$6.80	\$5.95 – \$6.20
Acquisition-related amortization (3)	\$1.90 - \$2.00	\$2.15 - \$2.40
Acquisition and integration-related adjustments (4)	\$0.70 - \$0.80	\$0.75 - \$0.80
Other items (5)	\$0.70 - \$0.75	~\$0.55
Venture capital and other strategic investment losses/(gains), net (6)	\$0.10	\$0.25
Non-GAAP EPS estimate	\$10.10 - \$10.35	\$9.75 – \$10.00
Free cash flow (7)	~\$500 million	~\$435 million

#### Footnotes to Guidance Table:

- (1) The contribution from acquisitions reflects only those acquisitions that have been completed.
- (2) Organic revenue growth is defined as reported revenue growth adjusted for acquisitions and foreign currency translation.
- (3) Acquisition-related amortization includes an estimate of \$0.05-\$0.10 for the impact of the Vigene acquisition because the preliminary purchase price allocation has not been completed.
- (4) These adjustments are related to the evaluation and integration of acquisitions, and primarily include transaction, advisory, and certain third-party integration costs, as well as certain costs associated with acquisition-related efficiency initiatives.
- (5) These items primarily relate to charges of a) approximately \$0.30 associated with U.S. and international tax legislation, and b) approximately \$0.40 associated with debt extinguishment costs and the write-off of deferred financing costs related to debt refinancing.
- (6) Venture capital and other strategic investment performance only includes recognized gains or losses. The Company does not forecast the future performance of these investments.
- (7) Reconciliation of the current 2021 free cash flow guidance is as follows: Cash flow from operating activities of approximately \$720 million, less capital expenditures of approximately \$220 million, equates to free cash flow of approximately \$500 million.

### **Webcast**

Charles River has scheduled a live webcast on Wednesday, August 4, at 9:30 a.m. ET to discuss matters relating to this press release. To participate, please go to ir.criver.com and select the webcast link. You can also find the associated slide presentation and reconciliations of GAAP financial measures to non-GAAP financial measures on the website.

#### **Non-GAAP Reconciliations**

The Company reports non-GAAP results in this press release, which exclude often-one-time charges and other items that are outside of normal operations. A reconciliation of GAAP to non-GAAP results is provided in the schedules at the end of this press release.

#### **Use of Non-GAAP Financial Measures**

This press release contains non-GAAP financial measures, such as non-GAAP earnings per diluted share, which exclude the amortization of intangible assets, and other charges related to our acquisitions; expenses associated with evaluating and integrating acquisitions and divestitures, as well as fair value adjustments associated with contingent consideration; charges, gains, and losses attributable to businesses or properties we plan to close, consolidate, or divest; severance and other costs associated with our efficiency initiatives; the impact of the termination of the Company's U.S. pension plan; the write-off of deferred financing costs and fees related to debt financing; third-party costs associated with the remediation of unauthorized access into our information systems detected in March 2019; investment gains or losses associated with our venture capital and other strategic equity investments; and adjustments related to the recognition of deferred tax assets expected to be utilized as a result of changes to the our international financing structure and the revaluation of deferred tax liabilities as a result of foreign tax legislation. This press release also refers to our revenue in both a GAAP and non-GAAP basis: "organic revenue growth," which we define as reported revenue growth adjusted for foreign currency translation, acquisitions, and divestitures. We exclude these items from the non-GAAP financial measures because they are outside our normal operations. There are limitations in using non-GAAP financial measures, as they are not presented in accordance with generally accepted accounting principles, and may be different than non-GAAP financial measures used by other companies. In particular, we believe that the inclusion of supplementary non-GAAP financial measures in this press release helps investors to gain a meaningful understanding of our core operating results and future prospects without the effect of these often-one-time charges, and is consistent with how management measures and forecasts the Company's performance, especially when comparing such results to prior periods or forecasts. We believe that the financial impact of our acquisitions and divestitures (and in certain cases, the evaluation of such acquisitions and divestitures, whether or not ultimately consummated) is often large relative to our overall financial performance, which can adversely affect the comparability of our results on a period-to-period basis. In addition, certain activities and their underlying associated costs, such as business acquisitions, generally occur periodically but on an unpredictable basis. We calculate non-GAAP integration costs to include third-party integration costs incurred post-acquisition. Presenting revenue on an organic basis allows investors to measure our revenue growth exclusive of acquisitions, divestitures, and foreign currency exchange fluctuations more clearly. Non-GAAP results also allow investors to compare the Company's operations against the financial results of other companies in the industry who similarly provide non-GAAP results. The non-GAAP financial measures included in this press release are not meant to be considered superior to or a substitute for results of operations presented in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules and regulations. Reconciliations of the non-GAAP financial measures used in this press release to the most directly comparable GAAP financial measures are set forth in this press release, and can also be found on the Company's website at ir.criver.com.

#### **Caution Concerning Forward-Looking Statements**

This press release includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of words such as "anticipate," "believe," "expect," "intend," "will," "would," "may," "estimate," "plan," "outlook," and "project," and other similar expressions that predict or indicate future events or trends or that are not statements of historical matters. These statements also include statements regarding the impact of the COVID-19 pandemic; the projected future financial performance of Charles River and our specific businesses: the future demand for drug discovery and development products and services, including our expectations for future revenue trends; our expectations with respect to the impact of acquisitions completed in 2020 and 2021 on the Company, our service offerings, client perception, strategic relationships, revenue, revenue growth rates, and earnings; the development and performance of our services and products, including our investments in our portfolio; market and industry conditions including the outsourcing of services and spending trends by our clients; and Charles River's future performance as delineated in our revised forward-looking guidance, and particularly our expectations with respect to revenue, the impact of foreign exchange, enhanced efficiency initiatives, and the assumptions surrounding the COVID-19 pandemic that form the basis for our revised annual guidance. Forward-looking statements are based on Charles River's current expectations and beliefs, and involve a number of risks and uncertainties that are difficult to predict and that could cause actual results to differ materially from those stated or implied by the forward-looking statements. Those risks and uncertainties include, but are not limited to: the COVID-19 pandemic, its duration, its impact on our business, results of operations, financial condition, liquidity, business practices, operations, suppliers, third party service providers, clients, employees, industry, ability to meet future performance obligations, ability to efficiently implement advisable safety precautions, and internal controls over financial reporting; the COVID-19 pandemic's impact on client demand, the global economy and financial markets; the ability to successfully integrate businesses we acquire (including Cognate BioServices and Vigene Biosciences, and risks and uncertainties associated with Cognate's and Vigene's products and services, which are in areas that the Company did not previously operate); the timing and magnitude of our share repurchases; negative trends in research and development spending, negative trends in the level of outsourced services, or other cost reduction actions by our clients; the ability to convert backlog to revenue; special interest groups; contaminations; industry trends; new displacement technologies; USDA and FDA regulations; changes in law; the impact of Brexit; continued availability of products and supplies; loss of key personnel; interest rate and foreign currency exchange rate fluctuations; changes in tax regulation and laws; changes in generally accepted accounting principles; and any changes in business, political, or economic conditions due to the threat of future terrorist activity in the U.S. and other parts of the world, and related U.S. military action overseas. A further description of these risks, uncertainties, and other matters can be found in the Risk Factors detailed in Charles River's Annual Report on Form 10-K as filed on February 17, 2021 and the Quarterly Report on Form 10-Q as filed on May 4, 2021, as well as other filings we make with the Securities and Exchange Commission. Because forward-looking statements involve risks and uncertainties, actual results and events may differ materially from results and events currently expected by Charles River, and Charles River assumes no obligation and expressly disclaims any duty to update information contained in this press release except as required by law.

#### **Assessment of COVID-19 Impact in 2020**

In this press release, the Company has provided its assessment for the impact from the COVID-19 pandemic in 2020, including on the Company's revenue. This assessment was determined using methodologies, assumptions, and estimates that vary depending on the specific reporting segment and situation. For the Research Models and Services segment, the assessment was primarily based on comparisons to daily historical research model sales volumes prior to the COVID-19 pandemic and the subsequent reduction in research model order activity associated with our clients' COVID-19 pandemic-related site closures and/or their reduced on-site activity, as well as our discussions with clients, particularly of our research model services and HemaCare businesses, with regard to revenue expectations and operational impacts from the COVID-19 pandemic. For the Discovery and Safety Assessment segment, the assessment was based on multiple factors including, but not limited to, discussions with clients with regard to the cause of delays to discovery projects and safety assessment studies, location-specific actions to ensure employee safety in our facilities, the impact of remote versus in-person activities and services, and supply chain delays and other resource constraints. For the Manufacturing Solutions segment, the assessment was based on multiple factors including, but not limited to, analysis of the sales impact due to the COVID-19 pandemic, assessments of idle instruments and the related revenue streams due to the inability to access clients' sites, as well as discussions with clients with regard to their revenue expectations and operations. The estimated revenue loss related to COVID-19 was also expected to be partially offset by incremental work on clients' COVID-19 programs. Because this assessment involves risks and uncertainties, actual events and results may differ materially from these estimates and assumptions, and Charles River assumes no obligation and expressly disclaims any duty to update them.

#### **About Charles River**

Charles River provides essential products and services to help pharmaceutical and biotechnology companies, government agencies and leading academic institutions around the globe accelerate their research and drug development efforts. Our dedicated employees are focused on providing clients with exactly what they need to improve and expedite the discovery, early-stage development and safe manufacture of new therapies for the patients who need them. To learn more about our unique portfolio and breadth of services, visit www.criver.com.

# SCHEDULE 1 CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) (in thousands, except for per share data)

	Three Months Ended					Six Months Ended			
	Jui	ne 26, 2021	June 27, 2020		June 26, 2021		Ju	ıne 27, 2020	
Service revenue	\$	715,320	\$	550,561	\$	1,341,901	\$	1,097,153	
Product revenue		199,287		132,023		397,272		292,490	
Total revenue		914,607		682,584		1,739,173		1,389,643	
Costs and expenses:									
Cost of services provided (excluding amortization of intangible assets)		476,762		374,938		900,737		747,762	
Cost of products sold (excluding amortization of intangible assets)		95,824		75,408		188,137		157,582	
Selling, general and administrative		171,501		127,712		327,234		257,613	
Amortization of intangible assets		32,970		27,758		61,812		55,637	
Operating income		137,550		76,768		261,253		171,049	
Other income (expense):									
Interest income		171		276		206		592	
Interest expense		(16,190)		(19,352)		(45,909)		(34,419)	
Other income (expense), net		5,965		26,260		(21,752)		2,189	
Income before income taxes		127,496		83,952		193,798		139,411	
Provision for income taxes		37,580		16,284		39,947		20,906	
Net income		89,916		67,668		153,851		118,505	
Less: Net income attributable to noncontrolling interests		1,468		233		3,873		301	
Net income attributable to common shareholders	\$	88,448	\$	67,435	\$	149,978	\$	118,204	
Earnings per common share									
Net income attributable to common shareholders:									
Basic	\$	1.76	\$	1.36	\$	2.99	\$	2.39	
Diluted	\$	1.72	\$	1.34	\$	2.93	\$	2.36	
Weighted-average number of common shares outstanding;									
Basic		50,297		49,553		50,138		49,371	
Diluted		51,334		50,246		51,225		50,118	

# SCHEDULE 2 CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED) (in thousands, except per share amounts)

	Ju	ne 26, 2021	December 26, 2020			
Assets						
Current assets:						
Cash and cash equivalents	\$	222,969	\$	228,424		
Trade receivables and contract assets, net of allowances for doubtful accounts of \$7,538 and \$6,702,						
respectively		644,027		617,740		
Inventories		194,341		185,695		
Prepaid assets		84,610		96,712		
Other current assets		121,966		72,560		
Total current assets		1,267,913		1,201,131		
Property, plant and equipment, net		1,189,120		1,124,358		
Operating lease right-of-use assets, net		276,820		178,220		
Goodwill		2,540,067		1,809,168		
Client relationships, net		964,324		721,505		
Other intangible assets, net		92,451		66,094		
Deferred tax assets		31,863		37,729		
Other assets		357,794		352,626		
Total assets	\$	6,720,352	\$	5,490,831		
Liabilities, Redeemable Noncontrolling Interests and Equity Current liabilities:						
Current portion of long-term debt and finance leases	\$	3,021	\$	50,214		
Accounts payable		110,926		122,475		
Accrued compensation		223,063		206,823		
Deferred revenue		231,329		207,942		
Accrued liabilities		228,972		149,820		
Other current liabilities		132,299		102,477		
Total current liabilities		929,610		839,751		
Long-term debt, net and finance leases		2,727,240		1,929,571		
Operating lease right-of-use liabilities		239,484		155,595		
Deferred tax liabilities		262,562		217,031		
Other long-term liabilities		207,377		205,215		
Total liabilities		4,366,273		3,347,163		
Redeemable noncontrolling interests		30,799		25,499		
		30,733		23,433		
Equity:  Preferred stock, \$0.01 par value; 20,000 shares authorized; no shares issued and outstanding						
·		-		-		
Common stock, \$0.01 par value; 120,000 shares authorized; 50,538 shares issued and 50,391 shares outstanding as of June 26, 2021, and 49,767 shares issued and outstanding as of December 26, 2020		505		498		
Additional paid-in capital		1,690,861		1,627,564		
Retained earnings		775,392		625,414		
Treasury stock, at cost, 147 and 0 shares, as of June 26, 2021 and December 26, 2020, respectively				023,414		
		(40,297)		(120.074)		
Accumulated other comprehensive loss		(108,021)		(138,874)		
Total equity attributable to common shareholders		2,318,440		2,114,602		
Noncontrolling interest		4,840		3,567		
Total equity		2,323,280		2,118,169		
Total liabilities, redeemable noncontrolling interests and equity	\$	6,720,352	\$	5,490,831		

# SCHEDULE 3 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (in thousands)

	Six Months Ended				
	Ju	ne 26, 2021	J	June 27, 2020	
Cash flows relating to operating activities		_			
Net income	\$	153,851	\$	118,505	
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization		129,613		114,468	
Stock-based compensation		30,266		24,103	
Debt extinguishment and financing costs		27,980		-	
Deferred income taxes		8,891		148	
Loss (gain) on venture capital and strategic equity investments, net		6,910		(11,876)	
Other, net		(475)		10,487	
Changes in assets and liabilities:					
Trade receivables and contract assets, net		(5,224)		(19,371)	
Inventories		(7,107)		(1,901)	
Accounts payable		(13,383)		(25,619)	
Accrued compensation		13,932		8,728	
Deferred revenue		502		(3,273)	
Customer contract deposits		(2,032)		8,276	
Other assets and liabilities, net		13,095		8,221	
Net cash provided by operating activities		356,819		230,896	
Cash flows relating to investing activities	-				
Acquisition of businesses and assets, net of cash acquired		(1,000,505)		(382,250)	
Capital expenditures		(74,461)		(52,521)	
Purchases of investments and contributions to venture capital investments		(23,266)		(12,064)	
Proceeds from sale of investments		5,204		5,681	
Other, net		839		(1,157)	
Net cash used in investing activities		(1,092,189)		(442,311)	
Cash flows relating to financing activities					
Proceeds from long-term debt and revolving credit facility		4,999,942		1,411,953	
Proceeds from exercises of stock options		35,298		36,608	
Payments on long-term debt, revolving credit facility, and finance lease obligations		(4,241,772)		(1,045,235)	
Purchase of treasury stock		(40,297)		(23,793)	
Payment of debt extinguishment and financing costs		(38,166)		-	
Other, net		(2,330)		(4,417)	
Net cash provided by financing activities		712,675		375,116	
Effect of exchange rate changes on cash, cash equivalents, and restricted cash		17,066		295	
Net change in cash, cash equivalents, and restricted cash		(5,629)		163,996	
Cash, cash equivalents, and restricted cash, beginning of period		233,119		240,046	
Cash, cash equivalents, and restricted cash, end of period	\$	227,490	\$	404,042	
Supplemental cash flow information:					
Cash and cash equivalents	\$	222,969	\$	402,020	
Restricted cash included in Other current assets	Ψ	3,118	-	465	
Restricted cash included in Other assets		1,403		1,557	
	\$	227,490	\$	404,042	
Cash, cash equivalents, and restricted cash, end of period	<del>-</del>		=		

#### **SCHEDULE 4**

# RECONCILIATION OF GAAP TO NON-GAAP SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED) $^{(1)}$

(in thousands, except percentages)

	Three Months Ended				Six Months Ended				
	Ju	ne 26, 2021	Ju	ne 27, 2020	Jı	une 26, 2021	Jı	ıne 27, 2020	
Research Models and Services						· · · · · · · · · · · · · · · · · · ·		·	
Revenue	\$	176,694	\$	116,549	\$	353,604	\$	262,545	
Operating income		42,580		3,844		87,515		31,217	
Operating income as a % of revenue		24.1%		3.3%		24.7%		11.9%	
Add back:									
Amortization related to acquisitions		5,346		5,919		10,685		11,571	
Severance		-		509		7		500	
Acquisition related adjustments (2)		520		292		976		577	
Site consolidation costs, impairments and other items		-		30		-		259	
Total non-GAAP adjustments to operating income	\$	5,866	\$	6,750	\$	11,668	\$	12,907	
Operating income, excluding non-GAAP adjustments	\$	48,446	\$	10,594	\$	99,183	\$	44,124	
Non-GAAP operating income as a % of revenue		27.4%		9.1%		28.0%		16.8%	
Depreciation and amortization	\$	9,844	\$	9,126	\$	19,523	\$	17,878	
Capital expenditures	\$	8,512	\$	6,621	\$	11,495	\$	12,033	
Discovery and Safety Assessment									
Revenue	\$	540,094	\$	442,564	\$	1,041,272	\$	881,247	
Operating income		104,514		72,241		195,463		144,524	
Operating income as a % of revenue  Add back:		19.4%		16.3%		18.8%		16.4%	
Amortization related to acquisitions		21,176		23,128		43,824		46,135	
Severance		928		3,481		1,340		3,564	
Acquisition related adjustments (2)		404		1,095		5,674		2,384	
Site consolidation costs, impairments and other items		146		2,934		293		2,934	
Total non-GAAP adjustments to operating income	\$	22,654	\$	30,638	\$	51,131	\$	55,017	
Operating income, excluding non-GAAP adjustments	\$	127,168	\$	102,879	\$	246,594	\$	199,541	
Non-GAAP operating income as a % of revenue		23.5%		23.2%		23.7%		22.6%	
Depreciation and amortization Capital expenditures	\$ \$	43,588	\$	41,101	\$	88,196	\$	82,431	
Capital expenditures	Э	20,473	\$	16,175	\$	37,513	\$	30,904	
Manufacturing Solutions									
Revenue	\$	197,819	\$	123,471	\$	344,297	\$	245,851	
Operating income		56,717		42,930		106,154		84,042	
Operating income as a % of revenue		28.7%		34.8%		30.8%		34.2%	
Add back:									
Amortization related to acquisitions		7,812		2,217		10,026		4,464	
Severance (2)		535		1,396		829		1,652	
Acquisition related adjustments (2)		686		(423)		728		(421)	
Site consolidation costs, impairments and other items	<del>.</del>	-			_	40	_		
Total non-GAAP adjustments to operating income	\$	9,033	\$	3,190	\$	11,623	\$	5,695	
Operating income, excluding non-GAAP adjustments	\$	65,750	\$	46,120	\$	117,777	\$	89,737	
Non-GAAP operating income as a % of revenue		33.2%		37.4%		34.2%		36.5%	
Depreciation and amortization	\$	13,952	\$	6,236	\$	20,521	\$	12,602	
Capital expenditures	\$	13,602	\$	3,037	\$	20,712	\$	8,198	
Unallocated Corporate Overhead Add back:	\$	(66,261)	\$	(42,247)	\$	(127,879)	\$	(88,734)	
Severance		-		-		(151)		-	
Acquisition related adjustments (2)		15,064		869		25,624		7,852	
Other items (3)	_			(463)	_		_	(750)	
Total non-GAAP adjustments to operating expense	\$	15,064	\$	406	\$	25,473	\$	7,102	
Unallocated corporate overhead, excluding non-GAAP adjustments	\$	(51,197)	\$	(41,841)	\$	(102,406)	\$	(81,632)	
Total									
Revenue	\$	914,607	\$	682,584	\$	1,739,173	\$	1,389,643	

Operating income Operating income as a % of revenue	137,550 15.0%		76,768 11.2%		261,253 15.0%		171,049 12.3%				
Add back:											
Amortization related to acquisitions		34,334		31,264		64,535		62,170			
Severance	1,463			5,386		2,025	5,716				
Acquisition related adjustments (2)	16,674			1,833		33,002		10,392			
Site consolidation costs, impairments and other items (3)		146		2,501		333		2,443			
Total non-GAAP adjustments to operating income	\$	52,617	\$	40,984	\$	99,895	\$	80,721			
Operating income, excluding non-GAAP adjustments	\$	190,167	\$	117,752	\$	361,148	\$	251,770			
Non-GAAP operating income as a % of revenue	20.8%		ı	17.3%		17.3%		20.8%	ı	18.1%	
Depreciation and amortization	\$	68,106	\$	57,208	\$	129,613	\$	114,468			
Capital expenditures	\$	46,431	\$	26,800	\$	74,461	\$	52,521			

- (1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often-one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
- (2) These adjustments are related to the evaluation and integration of acquisitions, which primarily include transaction, third-party integration, and certain compensation costs, and fair value adjustments associated with contingent consideration.
- (3) Other items relate to third-party costs, net of insurance reimbursements, incurred during the three and six months ended June 27, 2020 associated with the remediation of the unauthorized access into the Company's information systems which was detected in March 2019.

# SCHEDULE 5 RECONCILIATION OF GAAP EARNINGS TO NON-GAAP EARNINGS (UNAUDITED)<sup>(1)</sup> (in thousands, except per share data)

	Three Months Ended			Six Months Ended				
	Jui	ne 26, 2021	Jur	ne 27, 2020	Ju	ne 26, 2021	Jui	ne 27, 2020
Net income attributable to common shareholders Add back:	\$	88,448	\$	67,435	\$	149,978	\$	118,204
Non-GAAP adjustments to operating income (Refer to previous schedule)		52,617		40,984		99,895		80,721
Write-off of deferred financing costs and fees related to debt financing		110		-		26,089		-
Venture capital and strategic equity investment (gains) losses, net		(9,809)		(23,911)		6,910		(11,876)
Other (2)		(572)		-		(2,942)		-
Tax effect of non-GAAP adjustments:								
Non-cash tax provision related to international financing structure (3)		1,285		1,113		2,320		2,186
Enacted tax law changes		10,036		-		10,036		-
Tax effect of the remaining non-GAAP adjustments		(8,316)		(6,020)		(29,329)		(17,824)
Net income attributable to common shareholders, excluding non-GAAP adjustments	\$	133,799	\$	79,601	\$	262,957	\$	171,411
Weighted average shares outstanding - Basic		50,297		49,553		50,138		49,371
Effect of dilutive securities:								
Stock options, restricted stock units and performance share units		1,037		693		1,087		747
Weighted average shares outstanding - Diluted	_	51,334		50,246		51,225	_	50,118
Earnings per share attributable to common shareholders:								
Basic	\$	1.76	\$	1.36	\$	2.99	\$	2.39
Diluted	\$	1.72	\$	1.34	\$	2.93	\$	2.36
Basic, excluding non-GAAP adjustments	\$	2.66	\$	1.61	\$	5.24	\$	3.47
Diluted, excluding non-GAAP adjustments	\$	2.61	\$	1.58	\$	5.13	\$	3.42

- (1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often-one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
- (2) Includes adjustments related to the gain on an immaterial divestiture and the finalization of the annuity purchase related to the termination of the Company's U.S. pension plan.
- (3) This adjustment relates to the recognition of deferred tax assets expected to be utilized as a result of changes to the Company's international financing structure.

# SCHEDULE 6 RECONCILIATION OF GAAP REVENUE GROWTH TO NON-GAAP REVENUE GROWTH, ORGANIC (UNAUDITED) (1)

Three Months Ended June 26, 2021	Total CRL	RMS Segment	DSA Segment	MS Segment
Revenue growth, reported	34.0%	51.6%	22.0%	60.2%
Decrease (increase) due to foreign exchange	(3.9)%	(5.2)%	(3.0)%	(5.4)%
Contribution from acquisitions (2)	(6.0)%	(1.9)%	(0.9)%	(28.2)%
Non-GAAP revenue growth, organic (3)	24.1%	44.5%	18.1%	26.6%
Six Months Ended June 26, 2021	Total CRL	RMS Segment	DSA Segment	MS Segment
Revenue growth, reported	25.2%	34.7%	18.2%	40.0%
Decrease (increase) due to foreign exchange	(3.4)%	(4.6)%	(2.7)%	(4.7)%
Contribution from acquisitions (2)	(3.3)%	(2.1)%	(0.6)%	(14.2)%
Non-GAAP revenue growth, organic (3)	18.5%	28.0%	14.9%	21.1%

- (1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often-one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
- (2) The contribution from acquisitions reflects only completed acquisitions.
- (3) Organic revenue growth is defined as reported revenue growth adjusted for acquisitions and foreign exchange.

#### **Contacts**

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