## NEWS RELEASE

## CHARLES RIVER LABORATORIES ANNOUNCES SECOND-QUARTER 2014 RESULTS FROM CONTINUING OPERATIONS

- Second-Quarter Revenue of \$341.2 Million -
- Second-Quarter GAAP Earnings per Share of \$0.75 and Non-GAAP Earnings per Share of \$0.97-
- Updates EPS Guidance for 2014 -
- Revises Financial Reporting into Three Segments -

WILMINGTON, MA, August 6, 2014 - Charles River Laboratories International, Inc. (NYSE: CRL) today reported its results for the second quarter of 2014. For the quarter, revenue from continuing operations was $\$ 341.2$ million, an increase of $16.5 \%$ from $\$ 292.9$ million in the second quarter of 2013. On a non-GAAP basis, second-quarter revenue increased 15.9\%. The acquisition of Argenta and BioFocus, which was completed on April 1, 2014, contributed $8.0 \%$ to second-quarter revenue, and foreign currency translation benefited reported revenue by $1.4 \%$.

On a GAAP basis, net income from continuing operations for the second quarter of 2014 was $\$ 36.5$ million, or $\$ 0.75$ per diluted share, compared to $\$ 28.6$ million, or $\$ 0.58$ per diluted share, for the second quarter of 2013.

On a non-GAAP basis, net income from continuing operations was $\$ 46.3$ million for the second quarter of 2014, an increase of $29.7 \%$ from $\$ 35.7$ million for the same period in 2013. Second-quarter diluted earnings per share on a non-GAAP basis were $\$ 0.97$, an increase of $32.9 \%$ compared to $\$ 0.73$ per share in the second quarter of 2013. Higher revenue and operating margin improvement were the primary drivers behind the earnings per share increase. A gain on the Company's limited partnership investments contributed $\$ 0.04$ per share.

James C. Foster, Chairman, President and Chief Executive Officer, said, "We are very pleased with the second-quarter performance, which is one of the strongest we have ever reported. Double-digit sales growth for the EMD, Biologics, and safety assessment businesses, and the acquisition of Argenta and BioFocus, drove mid-teens revenue growth in the quarter. Leverage from higher sales and our efficiency initiatives combined to generate a $33 \%$ increase
in non-GAAP earnings per share. As a result, we are increasing our 2014 non-GAAP earnings guidance to a range of $\$ 3.25$ to $\$ 3.35$."
"We are continuing our focus on targeted sales efforts, which have been particularly successful with the mid-tier clients. And now that we have broadened our early-stage portfolio with the addition of early discovery capabilities, we are engaging in expanded discussions with existing clients and reaching potential clients who are interested in outsourcing entire drug discovery and development programs to a single provider. We believe these discussions will result in expanded and new strategic relationships across our global, mid-tier, and academic clients," Mr. Foster concluded.

## Business Segment Revision

During the second quarter of 2014, following the acquisition of Argenta and BioFocus on April 1, 2014, Charles River revised its financial reporting segments to ensure alignment with its view of the business. The Company reviewed discrete financial information, the new and existing markets addressed by each business, and its recently revised go-to-market strategy. As a result of this review, the Company has determined that its financial results should be reported in three segments: Research Models and Services (RMS), Discovery and Safety Assessment (DSA), and Manufacturing Support (Manufacturing).

Management believes that the new business segments reflect results of operations and facilitate investors' understanding of the Company's business. The changes in segment presentation have no effect on consolidated revenue or net income. The business segment details discussed in this press release are based on the new business segments. Comparable prior periods have been recast based on the new business segments since the first quarter of 2012, and this quarterly financial information is provided in the schedules at the end of this press release.

The revised reportable segments are as follows:

| Research Models <br> and Services | Discovery and <br> Safety Assessment | Manufacturing <br> Support |
| :---: | :---: | :---: |
| Research Models | Discovery Services (2) | Endotoxin and Microbial |
| Research Model Services (1) | Safety Assessment | Detection |
| Avian Vaccine Services |  |  |
| Biologics Testing Solutions |  |  |

(1) The Research Models Services business currently includes Genetically Engineered Models and Services (GEMS), Research Animal Diagnostic Services (RADS), and Insourcing Solutions (IS).
(2) The Discovery Services business includes the legacy Discovery Research Services operations (formerly reported in the RMS segment), discovery services which were formerly reported in Preclinical Services, and Argenta and BioFocus.

Prior to recasting the reportable segments, the businesses were reported in two segments as follows:

| Research Models <br> and Services | Preclinical <br> Services |
| :---: | :---: |
| Research Models | Discovery Services |
| (including Avian Vaccine Services) | Safety Assessment |
| Research Model Services (1) | Biologics Testing Solutions |
| Endotoxin and Microbial Detection |  |

(1) The Research Models Services business previously included Genetically Engineered Models and Services (GEMS), Research Animal Diagnostic Services (RADS), Insourcing Solutions (IS), and Discovery Research Services.

## Second-Quarter Segment Results

## Research Models and Services (RMS)

Revenue for the RMS segment was $\$ 133.1$ million in the second quarter of 2014, an increase of $2.6 \%$ from $\$ 129.8$ million in the second quarter of 2013. On a non-GAAP basis, secondquarter RMS revenue increased $1.4 \%$. Foreign currency translation benefited reported revenue by $1.1 \%$. The RMS revenue increase was primarily driven by research model services.

In the second quarter of 2014, the RMS segment's GAAP operating margin was unchanged at $25.7 \%$ compared to the second quarter of 2013. On a non-GAAP basis, the operating margin increased to $29.0 \%$ from $27.5 \%$ in the second quarter of 2013. Benefits from the Company's global efficiency initiatives drove the operating margin improvement.

## Discovery and Safety Assessment (DSA)

Second-quarter 2014 revenue from continuing operations for the DSA segment was $\$ 142.6$ million, an increase of $32.7 \%$ from $\$ 107.5$ million in the second quarter of 2013. Foreign currency translation benefited reported revenue by $1.3 \%$. DSA revenue growth was driven by the acquisition of Argenta and BioFocus, which contributed 21.9\% to DSA revenue in the second quarter. Robust demand for the Company's safety assessment services from mid-tier clients also contributed to the second-quarter revenue increase.

In the second quarter of 2014, the DSA segment's GAAP operating margin was $12.5 \%$ compared to $10.5 \%$ in the second quarter of 2013. On a non-GAAP basis, the operating margin increased to $17.1 \%$ from $13.5 \%$ in the second quarter of 2013. The non-GAAP operating margin improvement was due primarily to leverage from higher sales of safety assessment services. In addition, a foreign exchange benefit from a weaker Canadian dollar and the U.K. tax law change adopted in the third quarter of 2013, which reclassified research and development tax credits, also contributed to the operating margin improvement.

## Manufacturing Support (Manufacturing)

Revenue for the Manufacturing segment was $\$ 65.4$ million in the second quarter of 2014, an increase of $17.5 \%$ from $\$ 55.7$ million in the second quarter of 2013. Foreign currency translation benefited reported revenue by $2.3 \%$. Manufacturing revenue was driven by broadbased growth across all businesses, including a double-digit growth rate for both the Endotoxin and Microbial Detection, and Biologics Testing Solutions businesses.

In the second quarter of 2014, the Manufacturing segment’s GAAP operating margin was $31.3 \%$ compared to $28.7 \%$ for the second quarter of 2013. On a non-GAAP basis, the operating margin increased to $33.4 \%$ from $31.1 \%$ in the second quarter of 2013. The operating margin improvement was primarily driven by improved utilization for the Biologics business.

## Stock Repurchase Update

During the second quarter of 2014, the Company repurchased approximately 1.5 million shares of its common stock for $\$ 80.5$ million. As of June 28, 2014, the Company had $\$ 48.8$ million remaining on its stock repurchase authorization.

## Six-Month Results

For the first six months of 2014, revenue increased by $9.7 \%$ to $\$ 640.5$ million from $\$ 584.2$ million in the same period in 2013. On a non-GAAP basis, first-half revenue increased 9.4\%. The acquisition of Argenta and BioFocus contributed $4.0 \%$ to first-half revenue, and foreign currency translation benefited reported revenue by $1.0 \%$.

On a GAAP basis, net income from continuing operations for the first half of 2014 was $\$ 69.1$ million, or $\$ 1.43$ per diluted share, compared to $\$ 54.6$ million, or $\$ 1.11$ per diluted share, for the same period in 2013.

On a non-GAAP basis, net income from continuing operations for the first half of 2014 was $\$ 85.5$ million, or $\$ 1.79$ per diluted share, compared to $\$ 68.9$ million, or $\$ 1.42$ per diluted share, for the same period in 2013.

## Research Models and Services (RMS)

For the first six months of 2014, RMS revenue was $\$ 265.6$ million, an increase of $0.4 \%$ from $\$ 264.6$ million in the same period in 2013. On a non-GAAP basis, first-half RMS revenue declined by $0.2 \%$. Foreign currency translation benefited reported revenue by $0.6 \%$. On a GAAP basis, the RMS segment operating margin was $26.2 \%$ in the first half of 2014, compared to $27.9 \%$ for the prior-year period. On a non-GAAP basis, the operating margin was $29.2 \%$ in the first half of 2014, compared to $29.1 \%$ for the same period in 2013.

## Discovery and Safety Assessment (DSA)

For the first six months of 2014, DSA revenue was $\$ 247.8$ million, an increase of $18.4 \%$ from $\$ 209.3$ million in the same period in 2013. The acquisition of Argenta and BioFocus contributed $11.2 \%$ to first-half revenue, and foreign currency translation benefited reported revenue by $0.9 \%$. On a GAAP basis, the DSA segment operating margin was $11.9 \%$ in the first half of 2014, compared to $9.4 \%$ for the prior-year period. On a non-GAAP basis, the operating margin was $15.7 \%$ in the first half of 2014 , compared to $12.7 \%$ for the same period in 2013.

## Manufacturing Support (Manufacturing)

For the first six months of 2014, Manufacturing revenue was $\$ 127.2$ million, an increase of $15.3 \%$ from $\$ 110.3$ million in the same period in 2013. Foreign currency translation benefited reported revenue by $1.9 \%$. On a GAAP basis, the Manufacturing segment operating margin was $30.6 \%$ in the first half of 2014 , compared to $27.6 \%$ for the prior-year period. On a non-GAAP basis, the operating margin was $32.8 \%$ in the first half of 2014, compared to $30.0 \%$ for the same period in 2013.

## 2014 Guidance

The Company is updating its 2014 forward-looking guidance based on continuing operations. Guidance for non-GAAP earnings per share has been increased to primarily reflect the strong second-quarter performance, including the gain from limited partnership investments. Primarily as a result of additional charges associated with the Company's global efficiency initiatives, GAAP earnings per share guidance has been reduced. The Company is maintaining its 2014 revenue guidance and continues to expect foreign currency translation to provide only a small benefit to reported revenue. The outlook for the remainder of the year assumes normal seasonality in the RMS segment.

| 2014 GUIDANCE (from continuing operations) | REVISED | PRIOR |
| :--- | :---: | :---: |
| Net revenue growth, reported | $9.0 \%-11.0 \%$ | $9.0 \%-11.0 \%$ |
| Impact of foreign exchange | $\mathrm{N} / \mathrm{M}$ | $\mathrm{N} / \mathrm{M}$ |
| Net revenue growth, constant currency | $9.0 \%-11.0 \%$ | $9.0 \%-11.0 \%$ |
| GAAP EPS estimate | $\$ 2.60-\$ 2.70$ | $\$ 2.64-\$ 2.74$ |
| Amortization of intangible assets | $\$ 0.36$ | $\$ 0.33$ |
| Operating losses and other items (1) | $\$ 0.06$ | $\$ 0.04$ |
| Charges related to global efficiency initiative (2) | $\$ 0.16-\$ 0.18$ | $\$ 0.08-\$ 0.10$ |
| Costs associated with evaluation and integration of | $\$ 0.06$ | $\$ 0.05$ |
| acquisitions | $\$ 3.25-\$ 3.35$ | $\$ 3.15-\$ 3.25$ |
| Non-GAAP EPS estimate |  |  |

(1) These costs relate primarily to the Company's Shrewsbury, Massachusetts, facility and a dispute with a large model supplier.
(2) These charges relate primarily to the consolidation of research model production operations and other efficiency initiatives. Other projects in support of the global efficiency initiative are expected, but these charges reflect only the decisions that have already been finalized.

## Webcast

Charles River Laboratories has scheduled a live webcast on Thursday, August 7, at 9:00 a.m. ET to discuss matters relating to this press release. To participate, please go to ir.criver.com and select the webcast link. You can also find the associated slide presentation and reconciliations of non-GAAP financial measures to comparable GAAP financial measures on the website.

## Non-GAAP Reconciliations/Discontinued Operations

The Company reports non-GAAP results in this press release, which exclude certain items that are outside of normal operations. A reconciliation of GAAP to non-GAAP results is provided in the schedules at the end of this press release. In addition, the Company reports results from continuing operations, which exclude results of the Phase I clinical business that was divested in 2011. The Phase I business is reported as a discontinued operation.

## Use of Non-GAAP Financial Measures

This press release contains non-GAAP financial measures, such as non-GAAP earnings per diluted share, which exclude the amortization of intangible assets and other charges related to our acquisitions; expenses associated with evaluating and integrating acquisitions; charges, gains and losses attributable to businesses or properties we plan to close, consolidate or divest; severance costs associated with our efficiency initiatives; accelerated depreciation charges related to the consolidation of research model production operations and Biologics Testing Solutions operations; a charge related to a dispute with a large model supplier; gains related to the sales of former research model facilities; an adjustment to prior-period accrued compensation expenses; and the additional interest recorded as a result of the adoption in 2009 of an accounting standard related to our convertible debt accounting which increased interest and depreciation expense. We exclude these items from the non-GAAP financial measures because they are outside our normal operations. This press release also refers to our revenue in both a GAAP and non-GAAP (constant currency) basis. There are limitations in using non-GAAP financial measures, as they are not prepared in accordance with generally accepted accounting principles, and may be different than non-GAAP financial measures used by other companies. In particular, we believe that the inclusion of supplementary non-GAAP financial measures in this press release helps investors to gain a meaningful understanding of our core operating results and future prospects without the effect of these often-one-time charges, and is consistent with how management measures and forecasts the Company's performance, especially when comparing such results to prior periods or forecasts. We believe that the financial impact of our acquisitions (and in certain cases, the evaluation of such acquisitions, whether or not ultimately consummated) is often large relative to our overall financial performance, which can adversely affect the comparability of our results on a period-to-period basis. In addition, certain activities, such as business acquisitions, happen infrequently and the underlying costs associated with such activities do not recur on a regular
basis. Presenting revenue on a constant currency basis allows investors to measure our revenue growth exclusive of foreign currency exchange fluctuations more clearly. NonGAAP results also allow investors to compare the Company's operations against the financial results of other companies in the industry who similarly provide non-GAAP results. The nonGAAP financial measures included in this press release are not meant to be considered superior to or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules and regulations. Reconciliations of the non-GAAP financial measures used in this press release to the most directly comparable GAAP financial measures are set forth in this press release, and can also be found on the Company's website at ir.criver.com.

## Caution Concerning Forward-Looking Statements

This press release includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of words such as "anticipate," "believe," "expect," "will," "may," "estimate," "plan," "outlook," and "project" and other similar expressions that predict or indicate future events or trends or that are not statements of historical matters. These statements also include statements regarding our projected future financial performance including revenue, operating margins, earnings per share, and the expected impact of foreign exchange rates; the future demand for drug discovery and development products and services, including our expectations for future revenue trends; the integration of Argenta and BioFocus, and our expectations with respect to their impact on the Company, our service offerings, strategic relationships, revenue, revenue growth rates, and earnings; the development and performance of our services and products, including the impact this can have on our clients' drug development models; market and industry conditions including the outsourcing of these services and spending trends by our clients; the potential outcome of and impact to our business and financial operations due to litigation and legal proceedings, including with respect to our ongoing investigation of inaccurate billing with respect to certain government contracts; and Charles River's future performance as delineated in our forward-looking guidance, and particularly our expectations with respect to revenue, the impact of foreign exchange, and enhanced efficiency initiatives. Forward-looking statements are based on Charles River's current expectations and beliefs, and involve a number of risks and uncertainties that are difficult to predict and that could cause actual results to differ materially from those stated or implied by the forward-looking statements. Those risks and uncertainties include, but are not limited to: the ability to successfully integrate businesses we acquire; the ability to execute our efficiency initiatives on an effective and timely basis (including divestitures and site closures); the timing and magnitude of our share repurchases; negative trends in research and development spending, negative trends in the level of outsourced services, or other cost reduction actions by our clients; the ability to convert backlog to revenue; special interest groups; contaminations; industry trends; new displacement technologies; USDA and FDA regulations; changes in law; continued availability of products and supplies; loss of key personnel; interest rate and foreign currency exchange rate fluctuations; changes in tax regulation and laws; changes in generally accepted accounting principles; and any changes in business, political, or economic conditions due to the threat of
future terrorist activity in the U.S. and other parts of the world, and related U.S. military action overseas. A further description of these risks, uncertainties, and other matters can be found in the Risk Factors detailed in Charles River's Annual Report on Form 10-K as filed on February 25, 2014, as well as other filings we make with the Securities and Exchange Commission. Because forward-looking statements involve risks and uncertainties, actual results and events may differ materially from results and events currently expected by Charles River, and Charles River assumes no obligation and expressly disclaims any duty to update information contained in this news release except as required by law.

## About Charles River

Charles River provides essential products and services to help pharmaceutical and biotechnology companies, government agencies and leading academic institutions around the globe accelerate their research and drug development efforts. Our dedicated employees are focused on providing clients with exactly what they need to improve and expedite the discovery, early-stage development and safe manufacture of new therapies for the patients who need them. To learn more about our unique portfolio and breadth of services, visit www.criver.com.

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# CHARLES RIVER LABORATORIES INTERNATIONAL, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) <br> (dollars in thousands, except for share and per share data) 

|  | Three Months Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June 28, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 29, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 28, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 29, } \\ 2013 \end{gathered}$ |  |
| Total revenue | \$ | 341,179 | \$ | 292,933 | \$ | 640,547 | \$ | 584,171 |
| Cost of products sold and services provided |  | 215,545 |  | 190,363 |  | 406,100 |  | 377,390 |
| Gross margin |  | 125,634 |  | 102,570 |  | 234,447 |  | 206,781 |
| Selling, general and administrative |  | 67,756 |  | 54,919 |  | 132,523 |  | 112,118 |
| Amortization of intangibles |  | 6,853 |  | 4,463 |  | 11,193 |  | 8,712 |
| Operating income |  | 51,025 |  | 43,188 |  | 90,731 |  | 85,951 |
| Interest income (expense) |  | $(3,151)$ |  | $(7,308)$ |  | $(5,747)$ |  | $(15,491)$ |
| Other income (expense) |  | 2,667 |  | 967 |  | 8,543 |  | 2,035 |
| Income from continuing operations before income taxes |  | 50,541 |  | 36,847 |  | 93,527 |  | 72,495 |
| Provision for income taxes |  | 14,081 |  | 8,219 |  | 24,439 |  | 17,941 |
| Income from continuing operations, net of tax Loss from discontinued operations, net of tax |  | $\begin{array}{r} 36,460 \\ (644) \end{array}$ |  | $\begin{array}{r} 28,628 \\ (915) \\ \hline \end{array}$ |  | $\begin{array}{r} 69,088 \\ (914) \end{array}$ |  | $\begin{aligned} & 54,554 \\ & (1,070) \end{aligned}$ |
| Net income |  | 35,816 |  | 27,713 |  | 68,174 |  | 53,484 |
| Income from noncontrolling interests |  | (552) |  | (429) |  | (678) |  | (622) |
| Net income attributable to common shareowners | \$ | 35,264 | \$ | 27,284 | \$ | 67,496 | \$ | 52,862 |
| Earnings per common share |  |  |  |  |  |  |  |  |
| Basic: |  |  |  |  |  |  |  |  |
| Continuing operations | \$ | 0.76 | \$ | 0.58 | \$ | 1.46 | \$ | 1.12 |
| Discontinued operations | \$ | (0.01) | \$ | (0.02) | \$ | (0.02) | \$ | (0.02) |
| Net | \$ | 0.75 | \$ | 0.57 | \$ | 1.44 | \$ | 1.10 |
| Diluted: |  |  |  |  |  |  |  |  |
| Continuing operations | \$ | 0.75 | \$ | 0.58 | \$ | 1.43 | \$ | 1.11 |
| Discontinued operations | \$ | (0.01) | \$ | (0.02) | \$ | (0.02) | \$ | (0.02) |
| Net | \$ | 0.74 | \$ | 0.56 | \$ | 1.41 | \$ | 1.09 |
| Weighted average number of common shares outstanding |  |  |  |  |  |  |  |  |
| Basic |  | 46,941,612 |  | 48,280,371 |  | 47,016,221 |  | 47,969,683 |
| Diluted |  | 47,684,096 |  | 48,835,453 |  | 47,909,233 |  | 48,647,942 |

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED) (dollars in thousands) 

|  | $\begin{gathered} \text { June 28, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { December 28, } \\ 2013 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Current assets |  |  |  |  |
| Cash and cash equivalents | \$ | 117,012 | \$ | 155,927 |
| Trade receivables, net |  | 274,504 |  | 220,630 |
| Inventories |  | 92,621 |  | 89,396 |
| Other current assets |  | 107,709 |  | 85,847 |
| Current assets of discontinued businesses |  | 856 |  | 750 |
| Total current assets |  | 592,702 |  | 552,550 |
| Property, plant and equipment, net |  | 687,664 |  | 676,182 |
| Goodwill, net |  | 297,005 |  | 230,701 |
| Other intangibles, net |  | 181,269 |  | 84,537 |
| Deferred tax asset |  | 19,746 |  | 23,671 |
| Other assets |  | 81,815 |  | 61,964 |
| Long-term assets of discontinued businesses |  | 3,261 |  | 3,151 |
| Total assets | \$ | 1,863,462 | \$ | 1,632,756 |
| Liabilities and Equity |  |  |  |  |
| Current liabilities |  |  |  |  |
| Current portion of long-term debt and capital leases | \$ | 31,932 | \$ | 21,437 |
| Accounts payable |  | 35,218 |  | 31,770 |
| Accrued compensation |  | 59,224 |  | 58,461 |
| Deferred revenue |  | 61,870 |  | 54,177 |
| Accrued liabilities |  | 67,462 |  | 56,712 |
| Other current liabilities |  | 13,761 |  | 22,546 |
| Current liabilities of discontinued businesses |  | 2,181 |  | 1,931 |
| Total current liabilities |  | 271,648 |  | 247,034 |
| Long-term debt \& capital leases |  | 781,617 |  | 642,352 |
| Other long-term liabilities |  | 103,305 |  | 70,632 |
| Long-term liabilities of discontinued businesses |  | 8,271 |  | 8,080 |
| Total liabilities |  | 1,164,841 |  | 968,098 |
| Redeemable non-controlling interest |  | 23,483 |  | 20,581 |
| Total shareholders' equity |  | 671,815 |  | 640,984 |
| Non-controlling interest |  | 3,323 |  | 3,093 |
| Total liabilities and equity | \$ | 1,863,462 | \$ | 1,632,756 |

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC. <br> SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED) 

## (dollars in thousands)



Discovery and Safety Assessment
Revenue
Gross margin
Gross margin as a \% of revenue
Operating income
Operating income as a \% of revenue
Depreciation and amortization
Capital expenditures

Manufacturing Support
Revenue
Gross margin
Gross margin as a \% of revenue
Operating income
Operating income as a \% of revenue
Depreciation and amortization
Capital expenditures

Unallocated Corporate Overhead

Total
Revenue
Gross margin
Gross margin as a \% of revenue
Operating income
Operating income as a \% of revenue
Depreciation and amortization
Capital expenditures
\$

| 142,614 | $\$$ | 107,490 |
| :---: | :---: | :---: |
| 39,457 |  | 25,534 |
| $27.7 \%$ | $23.8 \%$ |  |
| 17,798 | 11,261 |  |
| $12.5 \%$ | $10.5 \%$ |  |
| 13,241 | 9,369 |  |
| 4,340 | 3,064 |  |

\$ 65,445 \$ 55,684
33,727 28,016
51.5\% 50.3\%

20,455 16,008
31.3\% 28.7\%

3,894 3,849
2,497 2,740
\$ $(21,462) \quad \$ \quad(17,377) \quad \$ \quad(47,329) \$$

| $\$ 341,179$ | $\$$ | 292,933 | $\$$ | 640,547 | $\$$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 125,634 | 102,570 |  | 234,447 |  | 206,171 |
| $36.8 \%$ | $35.0 \%$ |  | $36.6 \%$ |  | $35.4 \%$ |
| 51,025 | 43,188 |  | 90,731 | 85,951 |  |
| $15.0 \%$ | $14.7 \%$ |  | $14.2 \%$ | $14.7 \%$ |  |
| 24,300 | 20,410 |  | 44,351 | 40,420 |  |
| 9,315 | 9,795 |  | 20,505 | 16,223 |  |

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC. <br> RECONCILIATION OF GAAP TO NON-GAAP SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED) ${ }^{(1)}$ <br> (dollars in thousands) 

## Research Models and Services

Revenue
Add back government billing adjustment
Non-GAAP revenue
Operating income
Operating income as a \% of revenue
Add back:
Amortization of intangible assets related to acquisitions
Severance related to cost-savings actions
Government billing adjustment and related expenses
Impairment and other items ${ }^{(2)}$
Operating losses ${ }^{(3)}$
Operating income, excluding specified charges (Non-GAAP)
Non-GAAP operating income as a $\%$ of revenue
Discovery and Safety Assessment
Revenue
Operating income
Operating income as a \% of revenue
Add back:
Amortization of intangible assets related to acquisitions
Severance related to cost-savings actions
Operating losses ${ }^{(3)}$
Costs associated with the evaluation and integration of acquisitions
Operating income, excluding specified charges (Non-GAAP)
Non-GAAP operating income as a \% of revenue
Manufacturing Support
Revenue
Operating income
Operating income as a \% of revenue
Add back:
Amortization of intangible assets related to acquisitions
Severance related to cost-savings actions
Operating income, excluding specified charges (Non-GAAP)
Non-GAAP operating income as a \% of revenue
Unallocated Corporate Overhead
Add back:
Severance related to cost-savings actions
Costs associated with the evaluation and integration of acquisitions
Convertible debt accounting
Unallocated corporate overhead, excluding specified charges (Non-GAAP)

Total
Revenue
Add back government billing adjustment
Non-GAAP revenue
Operating income
Operating income as a \% of revenue
Add back:
Amortization of intangible assets related to acquisitions
Severance related to cost-savings actions
Government billing adjustment and related expenses
Impairment and other items ${ }^{(2)}$
Operating losses ${ }^{(3)}$
Costs associated with the evaluation and integration of acquisitions
Convertible debt accounting
Operating income, excluding specified charges (Non-GAAP)
Non-GAAP operating income as a \% of revenue

| Three Months Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { June 28, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 29, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 28, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 29, } \\ 2013 \end{gathered}$ |  |
| \$ | 133,120 | \$ | 129,759 | \$ | 265,615 | \$ | 264,632 |
|  | - |  | 1,495 |  | - |  | 1,495 |
| \$ | 133,120 | \$ | 131,254 | \$ | 265,615 | \$ | 266,127 |
|  | 34,234 |  | 33,296 |  | 69,678 |  | 73,773 |
|  | 25.7\% |  | 25.7\% |  | 26.2\% |  | 27.9\% |
|  | 608 |  | 754 |  | 1,545 |  | 1,245 |
|  | 2,011 |  | 183 |  | 3,595 |  | 269 |
|  | 13 |  | 1,855 |  | 80 |  | 1,855 |
|  | 1,725 |  | - |  | 2,705 |  | - |
|  | 15 |  | 51 |  | 27 |  | 209 |
| \$ | 38,606 | \$ | 36,139 | \$ | 77,630 | \$ | 77,351 |
|  | 29.0\% |  | 27.5\% |  | 29.2\% |  | 29.1\% |
| \$ | 142,614 | \$ | 107,490 | \$ | 247,752 | \$ | 209,281 |
|  | 17,798 |  | 11,261 |  | 29,511 |  | 19,704 |
|  | 12.5\% |  | 10.5\% |  | 11.9\% |  | 9.4\% |
|  | 4,891 |  | 2,393 |  | 6,863 |  | 4,809 |
|  | 854 |  | 102 |  | 1,049 |  | 313 |
|  | 704 |  | 787 |  | 1,375 |  | 1,735 |
|  | 203 |  | - |  | 203 |  | - |
| \$ | 24,450 | \$ | 14,543 | \$ | 39,001 | \$ | 26,561 |
|  | 17.1\% |  | 13.5\% |  | 15.7\% |  | 12.7\% |
| \$ | 65,445 | \$ | 55,684 | \$ | 127,180 | \$ | 110,258 |
|  | 20,455 |  | 16,008 |  | 38,871 |  | 30,451 |
|  | 31.3\% |  | 28.7\% |  | 30.6\% |  | 27.6\% |
|  | 1,355 |  | 1,317 |  | 2,785 |  | 2,658 |
|  | 24 |  | - |  | 24 |  | - |
| \$ | 21,834 | \$ | 17,325 | \$ | 41,680 | \$ | 33,109 |
|  | 33.4\% |  | 31.1\% |  | 32.8\% |  | 30.0\% |
| \$ | $(21,462)$ | \$ | $(17,377)$ | \$ | $(47,329)$ | \$ | $(37,977)$ |
|  | - |  | - |  | 121 |  | - |
|  | 1,371 |  | 194 |  | 4,676 |  | 680 |
|  | - |  | 54 |  | - |  | 107 |
| \$ | $(20,091)$ | \$ | $(17,129)$ | \$ | $(42,532)$ | \$ | $(37,190)$ |
| \$ | 341,179 | \$ | 292,933 | \$ | 640,547 | \$ | 584,171 |
|  | - |  | 1,495 |  | - |  | 1,495 |
| \$ | 341,179 | \$ | 294,428 | \$ | 640,547 | \$ | 585,666 |
|  | 51,025 |  | 43,188 |  | 90,731 |  | 85,951 |
|  | 15.0\% |  | 14.7\% |  | 14.2\% |  | 14.7\% |
|  | 6,854 |  | 4,464 |  | 11,193 |  | 8,712 |
|  | 2,889 |  | 285 |  | 4,789 |  | 582 |
|  | 13 |  | 1,855 |  | 80 |  | 1,855 |
|  | 1,725 |  | - |  | 2,705 |  | - |
|  | 719 |  | 838 |  | 1,402 |  | 1,944 |
|  | 1,574 |  | 194 |  | 4,879 |  | 680 |
|  | - |  | 54 |  | - |  | 107 |
| \$ | 64,799 | \$ | 50,878 | \$ | 115,779 | \$ | 99,831 |
|  | 19.0\% |  | 17.3\% |  | 18.1\% |  | 17.0\% |

(1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
(2) For the three and six months ended June 28, 2014, impairment and other items primarily include $\$ 1.5$ million and $\$ 2.5$ million of asset impairments and accelerated depreciation related to the consolidation of research model production operations, respectively; a $\$ 1.3$ million charge related to a dispute with a large model supplier; and a $\$ 1.1$ million gain related to the sale of a former research model facility in France.
(3) This item includes operating losses related primarily to the Company's Shrewsbury, Massachusetts facility.

## CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

## RECONCILIATION OF GAAP EARNINGS TO NON-GAAP EARNINGS ${ }^{(1)}$

 (dollars in thousands, except for share and per share data)Net income attributable to common shareholders
Less: Discontinued operations
Net income from continuing operations
Add back:
Amortization of intangible assets related to acquisitions
Severance related to cost-savings actions
Impairment and other items ${ }^{(2)}$
Operating losses ${ }^{(3)}$
Costs associated with the evaluation and integration of acquisitions
Government billing adjustment and related expenses
Write-off of deferred financing costs and fees related to debt refinancing

(1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
(2) For the three and six months ended June 28, 2014, impairment and other items primarily include $\$ 1.5$ million and $\$ 2.5$ million of asset impairments and accelerated depreciation related to the consolidation of research model production operations, respectively; a $\$ 1.3$ million charge related to a dispute with a large model supplier; and a $\$ 1.1$ million gain related to the sale of a former research model facility in France.
(3) This item includes operating losses related primarily to the Company's Shrewsbury, Massachusetts facility.
(4) The three and six months ended June 29, 2013 include the impact of convertible debt accounting adopted at the beginning of 2009, which increased interest expense by $\$ 2.8$ million and $\$ 6.6$ million and depreciation expense by $\$ 0.1$ million and $\$ 0.1$ million, respectively.

CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP REVENUE GROWTH (YEAR-OVER-YEAR) EXCLUDING THE IMPACT OF FOREIGN EXCHANGE AND A GOVERNMENT BILLING ADJUSTMENT

For the Three and Six Months Ended June 28, 2014

| For the three months ended June 28, 2014: | Total CRL | RMS Segment | DSA Segment | MS Segment |
| :---: | :---: | :---: | :---: | :---: |
| Revenue growth, reported | 16.5\% | 2.6\% | 32.7\% | 17.5\% |
| Impact of foreign exchange | 1.4\% | 1.1\% | 1.3\% | 2.3\% |
| Impact of government billing adjustment | 0.6\% | 1.2\% | 0.0\% | 0.0\% |
| Non-GAAP revenue growth, constant currency | 14.5\% | 0.3\% | 31.4\% | 15.2\% |
| For the six months ended June 28, 2014: | Total CRL | RMS Segment | DSA Segment | MS Segment |
| Revenue growth, reported | 9.7\% | 0.4\% | 18.4\% | 15.3\% |
| Impact of foreign exchange | 1.0\% | 0.6\% | 0.9\% | 1.9\% |
| Impact of government billing adjustment | 0.3\% | 0.6\% | 0.0\% | 0.0\% |
| Non-GAAP revenue growth, constant currency | 8.4\% | (0.8\%) | 17.5\% | 13.4\% |

[^0]
# CHARLES RIVER LABORATORIES INTERNATIONAL, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (dollars in thousands) 

\left.|  | Six Months Ended |  |
| :--- | :---: | :---: | :---: |
| June 28, |  |  |
| June 29, |  |  |$\right)$

CHARLES RIVER LABORATORIES INTERNATIONAL, INC. SUPPLEMENTAL SCHEDULE: PRIOR PERIODS RECAST FOR BUSINESS SEGMENT REVISION SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED)

|  | Three Months Ended |  |  |  |  |  |  |  | Twelve Months <br> Ended <br> December 28, <br> 2013 |  | Three Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 29, } \\ 2013 \end{gathered}$ |  | September 28, 2013 |  | $\begin{gathered} \hline \text { December 28, } \\ 2013 \end{gathered}$ |  |  |  | $\begin{gathered} \text { March 29, } \\ 2014 \end{gathered}$ |  |
| Research Models and Services |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue | \$ | 134,873 | \$ | 129,759 | \$ | 124,236 | \$ | 122,482 | \$ | 511,350 | \$ | 132,495 |
| Gross margin |  | 55,456 |  | 49,020 |  | 39,127 |  | 35,889 |  | 179,492 |  | 51,647 |
| Gross margin as a \% of revenue |  | 41.1\% |  | 37.8\% |  | 31.5\% |  | 29.3\% |  | 35.1\% |  | 39.0\% |
| Operating income |  | 40,477 |  | 33,296 |  | 23,803 |  | 19,161 |  | 116,737 |  | 35,444 |
| Operating income as a \% of revenue |  | 30.0\% |  | 25.7\% |  | 19.2\% |  | 15.6\% |  | 22.8\% |  | 26.8\% |
| Depreciation and amortization |  | 6,902 |  | 7,192 |  | 13,548 |  | 14,195 |  | 41,837 |  | 7,199 |
| Capital expenditures |  | 2,218 |  | 3,991 |  | 4,208 |  | 6,300 |  | 16,717 |  | 5,233 |
| Discovery and Safety Assessment |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue | \$ | 101,791 | \$ | 107,490 | \$ | 112,627 | \$ | 110,470 | \$ | 432,378 | \$ | 105,138 |
| Gross margin |  | 22,517 |  | 25,534 |  | 33,061 |  | 25,654 |  | 106,766 |  | 25,659 |
| Gross margin as a \% of revenue |  | 22.1\% |  | 23.8\% |  | 29.4\% |  | 23.2\% |  | 24.7\% |  | 24.4\% |
| Operating income |  | 8,443 |  | 11,261 |  | 18,968 |  | 8,741 |  | 47,413 |  | 11,713 |
| Operating income as a \% of revenue |  | 8.3\% |  | 10.5\% |  | 16.8\% |  | 7.9\% |  | 11.0\% |  | 11.1\% |
| Depreciation and amortization |  | 9,414 |  | 9,369 |  | 9,486 |  | 9,451 |  | 37,720 |  | 8,771 |
| Capital expenditures |  | 1,792 |  | 3,064 |  | 2,459 |  | 5,246 |  | 12,561 |  | 3,711 |
| Manufacturing Support |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue | \$ | 54,574 | \$ | 55,684 | \$ | 55,266 | \$ | 56,276 | \$ | 221,800 | \$ | 61,735 |
| Gross margin |  | 26,238 |  | 28,016 |  | 27,738 |  | 26,651 |  | 108,643 |  | 31,507 |
| Gross margin as a \% of revenue |  | 48.1\% |  | 50.3\% |  | 50.2\% |  | 47.4\% |  | 49.0\% |  | 51.0\% |
| Operating income |  | 14,443 |  | 16,008 |  | 16,125 |  | 14,651 |  | 61,227 |  | 18,416 |
| Operating income as a \% of revenue |  | 26.5\% |  | 28.7\% |  | 29.2\% |  | 26.0\% |  | 27.6\% |  | 29.8\% |
| Depreciation and amortization |  | 3,694 |  | 3,849 |  | 3,881 |  | 5,655 |  | 17,079 |  | 4,081 |
| Capital expenditures |  | 2,418 |  | 2,740 |  | 2,429 |  | 2,289 |  | 9,876 |  | 2,246 |
| Unallocated Corporate Overhead | \$ | $(20,600)$ | \$ | $(17,377)$ | \$ | $(18,053)$ | \$ | $(17,946)$ | \$ | $(73,976)$ | \$ | $(25,867)$ |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue | \$ | 291,238 | \$ | 292,933 | \$ | 292,129 | \$ | 289,228 | \$ | 1,165,528 | \$ | 299,368 |
| Gross margin |  | 104,211 |  | 102,570 |  | 99,926 |  | 88,194 |  | 394,901 |  | 108,813 |
| Gross margin as a \% of revenue |  | 35.8\% |  | 35.0\% |  | 34.2\% |  | 30.5\% |  | 33.9\% |  | 36.3\% |
| Operating income |  | 42,763 |  | 43,188 |  | 40,843 |  | 24,607 |  | 151,401 |  | 39,706 |
| Operating income as a \% of revenue |  | 14.7\% |  | 14.7\% |  | 14.0\% |  | 8.5\% |  | 13.0\% |  | 13.3\% |
| Depreciation and amortization |  | 20,010 |  | 20,410 |  | 26,915 |  | 29,301 |  | 96,636 |  | 20,051 |
| Capital expenditures |  | 6,428 |  | 9,795 |  | 9,096 |  | 13,835 |  | 39,154 |  | 11,190 |

## CHARLES RIVER LABORATORIES INTERNATIONAL, INC. SUPPLEMENTAL SCHEDULE: PRIOR PERIODS RECAST FOR BUSINESS SEGMENT REVISION SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED) <br> (dollars in thousands)

|  | Three Months Ended |  |  |  |  |  |  |  | Twelve Months <br> Ended <br> December 29, <br> 2012 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 29, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 29, } \\ 2012 \end{gathered}$ |  |  |  |
| Research Models and Services |  |  |  |  |  |  |  |  |  |  |
| Revenue | \$ | 140,875 | \$ | 132,428 | \$ | 124,541 | \$ | 123,789 | \$ | 521,633 |
| Gross margin |  | 59,154 |  | 53,900 |  | 44,364 |  | 40,873 |  | 198,291 |
| Gross margin as a \% of revenue |  | 42.0\% |  | 40.7\% |  | 35.6\% |  | 33.0\% |  | 38.0\% |
| Operating income |  | 44,523 |  | 41,131 |  | 29,418 |  | 28,711 |  | 143,783 |
| Operating income as a \% of revenue |  | 31.6\% |  | 31.1\% |  | 23.6\% |  | 23.2\% |  | 27.6\% |
| Depreciation and amortization |  | 6,597 |  | 6,618 |  | 6,792 |  | 6,718 |  | 26,725 |
| Capital expenditures |  | 8,039 |  | 5,378 |  | 5,834 |  | 7,826 |  | 27,077 |
| Discovery and Safety Assessment |  |  |  |  |  |  |  |  |  |  |
| Revenue | \$ | 98,840 | \$ | 103,787 | \$ | 105,080 | \$ | 101,201 | \$ | 408,908 |
| Gross margin |  | 23,165 |  | 25,384 |  | 24,961 |  | 24,398 |  | 97,908 |
| Gross margin as a \% of revenue |  | 23.4\% |  | 24.5\% |  | 23.8\% |  | 24.1\% |  | 23.9\% |
| Operating income |  | 6,344 |  | 10,314 |  | 10,333 |  | 8,697 |  | 35,688 |
| Operating income as a \% of revenue |  | 6.4\% |  | 9.9\% |  | 9.8\% |  | 8.6\% |  | 8.7\% |
| Depreciation and amortization |  | 10,286 |  | 10,270 |  | 10,375 |  | 10,070 |  | 41,001 |
| Capital expenditures |  | 2,984 |  | 1,996 |  | 2,166 |  | 2,905 |  | 10,051 |
| Manufacturing Support |  |  |  |  |  |  |  |  |  |  |
| Revenue | \$ | 46,266 | \$ | 48,508 | \$ | 49,065 | \$ | 55,150 | \$ | 198,989 |
| Gross margin |  | 21,893 |  | 24,301 |  | 23,935 |  | 25,753 |  | 95,882 |
| Gross margin as a \% of revenue |  | 47.3\% |  | 50.1\% |  | 48.8\% |  | 46.7\% |  | 48.2\% |
| Operating income |  | 12,774 |  | 14,906 |  | 14,613 |  | 15,226 |  | 57,519 |
| Operating income as a \% of revenue |  | 27.6\% |  | 30.7\% |  | 29.8\% |  | 27.6\% |  | 28.9\% |
| Depreciation and amortization |  | 3,119 |  | 3,177 |  | 3,383 |  | 3,870 |  | 13,549 |
| Capital expenditures |  | 3,089 |  | 2,067 |  | 2,242 |  | 3,009 |  | 10,407 |
| Unallocated Corporate Overhead | \$ | $(19,901)$ | \$ | $(17,077)$ | \$ | $(16,682)$ | \$ | $(17,565)$ | \$ | $(71,225)$ |
| Total |  |  |  |  |  |  |  |  |  |  |
| Revenue | \$ | 285,981 | \$ | 284,723 | \$ | 278,686 | \$ | 280,140 | \$ | 1,129,530 |
| Gross margin |  | 104,212 |  | 103,585 |  | 93,260 |  | 91,024 |  | 392,081 |
| Gross margin as a \% of revenue |  | 36.4\% |  | 36.4\% |  | 33.5\% |  | 32.5\% |  | 34.7\% |
| Operating income |  | 43,740 |  | 49,274 |  | 37,682 |  | 35,069 |  | 165,765 |
| Operating income as a \% of revenue |  | 15.3\% |  | 17.3\% |  | 13.5\% |  | 12.5\% |  | 14.7\% |
| Depreciation and amortization |  | 20,002 |  | 20,065 |  | 20,550 |  | 20,658 |  | 81,275 |
| Capital expenditures |  | 14,112 |  | 9,441 |  | 10,242 |  | 13,740 |  | 47,535 |

CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

## SUPPLEMENTAL SCHEDULE: PRIOR PERIODS RECAST FOR BUSINESS SEGMENT REVISION RECONCILIATION OF GAAP TO NON-GAAP <br> SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED) ${ }^{(1)}$

(dollars in thousands)

## Research Models and Services

Revenue
Add back government billing adjustment
Non-GAAP revenue
Operating income
Operating income as a \% of revenue
Add back:
Amortization of intangible assets related to acquisitions
Severance related to cost-savings actions
Government billing adjustment and related expenses
Impairment and other items ${ }^{(2)}$
Operating losses ${ }^{(3)}$
Operating income, excluding specified charges (Non-GAAP)
Non-GAAP operating income as a \% of revenue

Discovery and Safety Assessment
Revenue
Operating income
Operating income as a \% of revenue
Add back:
Amortization of intangible assets related to acquisitions
Severance related to cost-savings actions
Impairment and other items ${ }^{(2)}$
Operating losses ${ }^{(3)}$
Costs associated with the evaluation and integration of acquisitions
Operating income, excluding specified charges (Non-GAAP)
Non-GAAP operating income as a \% of revenue

Manufacturing Support
Revenue
Operating income
Operating income as a \% of revenue
Add back:
Amortization of intangible assets related to acquisitions
Severance related to cost-savings actions
Impairment and other items ${ }^{(2)}$
Operating income, excluding specified charges (Non-GAAP)
Non-GAAP operating income as a \% of revenue

Unallocated Corporate Overhead
Add back:
Severance related to cost-savings actions
Costs associated with the evaluation and integration of acquisitions
Convertible debt accounting
Unallocated corporate overhead, excluding specified charges (Non-GAAP)

Total
Revenue
Add back government billing adjustment
Non-GAAP revenue
Operating income
Operating income as a \% of revenue
Add back:
Amortization of intangible assets related to acquisitions
Severance related to cost-savings actions
Government billing adjustment and related expenses
Impairment and other items ${ }^{(2)}$
Operating losses ${ }^{(3)}$
Costs associated with the evaluation and integration of acquisitions Convertible debt accounting
Operating income, excluding specified charges (Non-GAAP)
Non-GAAP operating income as a $\%$ of revenue

1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
 operations. For the year ended December 28, 2013, impairment and other items primarily include: (i) accelerated depreciation of $\$ 13.5$ million and $\$ 1.9$ million related to the consolidation of research model production operations and our Biologics Testing Solutions operations, respectively; (ii) an impairment charge of $\$ 3.8$ million related to our Shrewsbury, Massachusetts facility; (iii) an adjustment to prior-period accrued compensated absences of $\$ 1.6$ million; and (iv) $\$ 0.6$ million for the impairment of assets at certain European facilities.
(3) This item includes operating losses related primarily to the Company's Shrewsbury, Massachusetts facility.

CHARLES RIVER LABORATORIES INTERNATIONAL, INC.
SUPPLEMENTAL SCHEDULE: PRIOR PERIODS RECAST FOR BUSINESS SEGMENT REVISION
RECONCILIATION OF GAAP TO NON-GAAP
SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED) ${ }^{(1)}$
(dollars in thousands)

Research Models and Services
Revenue
Add back government billing adjustment
Non-GAAP revenue
Operating income
Operating income as a \% of revenue
Add back:
Amortization of intangible assets related to acquisitions
Severance related to cost-savings actions
Impairment and other items ${ }^{(2)}$
Operating income, excluding specified charges (Non-GAAP)
Non-GAAP operating income as a \% of revenue

Discovery and Safety Assessment
Revenue
Operating income
Operating income as a \% of revenue
Add back:
Amortization of intangible assets related to acquisitions
Severance related to cost-savings actions
Impairment and other items ${ }^{(2)}$
Operating losses ${ }^{(3)}$
Operating income, excluding specified charges (Non-GAAP)
Non-GAAP operating income as a \% of revenue

## Manufacturing Support

Revenue
Operating income
Operating income as a \% of revenue
Add back:
Amortization of intangible assets related to acquisitions
Severance related to cost-savings actions
Operating income, excluding specified charges (Non-GAAP)
Non-GAAP operating income as a \% of revenue

Unallocated Corporate Overhead
Add back:
Costs associated with the evaluation and integration of acquisitions
Convertible debt accounting
Unallocated corporate overhead, excluding specified charges (Non-GAAP)

Total
Revenue
Add back government billing adjustment
Non-GAAP revenue
Operating income
Operating income as a \% of revenue
Add back:
Amortization of intangible assets related to acquisitions
Severance related to cost-savings actions
Impairment and other items ${ }^{(2)}$
Operating losses ${ }^{(3)}$
Costs associated with the evaluation and integration of acquisitions
Convertible debt accounting
Operating income, excluding specified charges (Non-GAAP) Non-GAAP operating income as a \% of revenue

| Three Months Ended |  |  |  |  |  |  |  | Twelve Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { March 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2012 \end{gathered}$ |  | September 29, 2012 |  | December 29, 2012 |  | $\begin{gathered} \hline \text { December 29, } \\ 2012 \end{gathered}$ |  |
| \$ | 140,875 | \$ | 132,428 | \$ | 124,541 | \$ | 123,789 | \$ | 521,633 |
|  | - |  | - |  | - |  | - |  | - |
| \$ | 140,875 | \$ | 132,428 | \$ | 124,541 | \$ | 123,789 | \$ | 521,633 |
|  | 44,523 |  | 41,131 |  | 29,418 |  | 28,711 |  | 143,783 |
|  | 31.6\% |  | 31.1\% |  | 23.6\% |  | 23.2\% |  | 27.6\% |
|  | 218 |  | 219 |  | 237 |  | 241 |  | 915 |
|  | - |  | - |  | 867 |  | 148 |  | 1,015 |
|  | - |  | - |  | 2,927 |  | 883 |  | 3,810 |
| \$ | $44,741$ | \$ | $41,350$ | \$ | $33,449$ | \$ | 29,983 | \$ | 149,523 |
| \$ | 98,840 | \$ | 103,787 | \$ | 105,080 | \$ | 101,201 | \$ | 408,908 |
|  | 6,344 |  | 10,314 |  | 10,333 |  | 8,697 |  | 35,688 |
|  | 6.4\% |  | 9.9\% |  | 9.8\% |  | 8.6\% |  | 8.7\% |
|  | 3,180 |  | 3,141 |  | 3,112 |  | 2,945 |  | 12,378 |
|  | 911 |  | - |  | 22 |  | 561 |  | 1,494 |
|  |  |  | - |  | (233) |  | 199 |  | (34) |
|  | 1,054 |  | 809 |  | 837 |  | 941 |  | 3,641 |
| \$ | 11,489 | \$ | 14,264 | \$ | 14,071 | \$ | 13,343 | \$ | 53,167 |
|  | 11.6\% |  | 13.7\% |  | 13.4\% |  | 13.2\% |  | 13.0\% |
| \$ | 46,266 | \$ | 48,508 | \$ | 49,065 | \$ | 55,150 | \$ | 198,989 |
|  | 12,774 |  | 14,906 |  | 14,613 |  | 15,226 |  | 57,519 |
|  | 27.6\% |  | 30.7\% |  | 29.8\% |  | 27.6\% |  | 28.9\% |
|  | 1,098 |  | 1,050 |  | 1,179 |  | 1,447 |  | 4,774 |
|  | - |  | - |  | 82 |  | (11) |  | 71 |
| \$ | 13,872 | \$ | 15,956 | \$ | 15,874 | \$ | 16,662 | \$ | 62,364 |
|  | 30.0\% |  | 32.9\% |  | 32.4\% |  | 30.2\% |  | 31.3\% |
| \$ | $(19,901)$ | \$ | $(17,077)$ | \$ | $(16,682)$ | \$ | $(17,565)$ | \$ | $(71,225)$ |
|  | 232 |  | 744 |  | 658 |  | 2,140 |  | 3,774 |
|  | 53 |  | 54 |  | 53 |  | 53 |  | 213 |
| \$ | $(19,616)$ | \$ | $(16,279)$ | \$ | $(15,971)$ | \$ | $(15,372)$ | \$ | $(67,238)$ |
| \$ | 285,981 | \$ | 284,723 | \$ | 278,686 | \$ | 280,140 | \$ | 1,129,530 |
|  | - |  | - |  | - |  | - |  | - |
| \$ | 285,981 | \$ | 284,723 | \$ | 278,686 | \$ | 280,140 | \$ | 1,129,530 |
|  | 43,740 |  | 49,274 |  | 37,682 |  | 35,069 |  | 165,765 |
|  | 15.3\% |  | 17.3\% |  | 13.5\% |  | 12.5\% |  | 14.7\% |
|  | 4,496 |  | 4,410 |  | 4,528 |  | 4,633 |  | 18,067 |
|  | 911 |  | - |  | 971 |  | 698 |  | 2,580 |
|  | - |  | - |  | 2,694 |  | 1,082 |  | 3,776 |
|  | 1,054 |  | 809 |  | 837 |  | 941 |  | 3,641 |
|  | 232 |  | 744 |  | 658 |  | 2,140 |  | 3,774 |
|  | 53 |  | 54 |  | 53 |  | 53 |  | 213 |
| \$ | 50,486 | \$ | 55,291 | \$ | 47,423 | \$ | 44,616 | \$ | 197,816 |
|  | 17.7\% |  | 19.4\% |  | 17.0\% |  | 15.9\% |  | 17.5\% |

(1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
(2) For the year ended December 29, 2012, impairment and other items primarily include: (i) an impairment charge of \$3.5 million for long-lived assets at certain RMS Europe facilities; (ii) $\$ 0.6$ million for the gain on the sale of land at an RMS facility; and (iii) $\$ 0.9$ million for the write-off of large model inventory held at a vendor.
(3) This item includes operating losses related primarily to the Company's Shrewsbury, Massachusetts facility.

CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

## SUPPLEMENTAL SCHEDULE: PRESENTATION OF FORMER BUSINESS SEGMENT RESULTS RECONCILIATION OF GAAP TO NON-GAAP SELECTED FORMER BUSINESS SEGMENT INFORMATION (UNAUDITED) ${ }^{(1)}$ <br> (dollars in thousands)

|  | Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June 28, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 29, } \\ 2013 \end{gathered}$ |  |
| Research Models and Services (former segment) |  |  |  |  |
| Revenue | \$ | 189,157 | \$ | 178,973 |
| Add back government billing adjustment |  | - |  | 1,495 |
| Non-GAAP revenue | \$ | 189,157 | \$ | 180,468 |
| Operating income |  | 52,547 |  | 49,630 |
| Operating income as a \% of revenue |  | 27.8\% |  | 27.7\% |
| Add back: |  |  |  |  |
| Amortization of intangible assets related to acquisitions |  | 2,035 |  | 2,228 |
| Severance related to cost-savings actions |  | 2,031 |  | 295 |
| Government billing adjustment and related expenses |  | 13 |  | 1,855 |
| Impairment and other items ${ }^{(2)}$ |  | 1,725 |  | - |
| Operating losses ${ }^{(3)}$ |  | 15 |  | 51 |
| Operating income, excluding specified charges (Non-GAAP) | \$ | 58,366 | \$ | 54,059 |
| Non-GAAP operating income as a \% of revenue |  | 30.9\% |  | 30.0\% |
| Preclinical Services (former segment) |  |  |  |  |
| Revenue | \$ | 128,509 | \$ | 113,960 |
| Operating income |  | 19,901 |  | 10,935 |
| Operating income as a \% of revenue |  | 15.5\% |  | 9.6\% |
| Add back: |  |  |  |  |
| Amortization of intangible assets related to acquisitions |  | 1,917 |  | 2,236 |
| Severance related to cost-savings actions |  | 858 |  | (10) |
| Operating losses ${ }^{(3)}$ |  | 704 |  | 787 |
| Operating income, excluding specified charges (Non-GAAP) | \$ | 23,380 | \$ | 13,948 |
| Non-GAAP operating income as a \% of revenue |  | 18.2\% |  | 12.2\% |
| Acquisition of Argenta and BioFocus |  |  |  |  |
| Revenue | \$ | 23,513 | \$ | - |
| Operating income |  | 39 |  | - |
| Operating income as a \% of revenue |  | 0.2\% |  | - |
| Add back: |  |  |  |  |
| Amortization of intangible assets related to acquisitions |  | 2,902 |  | - |
| Costs associated with the evaluation and integration of acquisitions |  | 203 |  | - |
| Operating income, excluding specified charges (Non-GAAP) | \$ | 3,144 | \$ | - |
| Non-GAAP operating income as a \% of revenue |  | 13.4\% |  | - |
| Unallocated Corporate Overhead | \$ | $(21,462)$ | \$ | $(17,377)$ |
| Add back: |  |  |  |  |
| Severance related to cost-savings actions |  | - |  | - |
| Costs associated with the evaluation and integration of acquisitions |  | 1,371 |  | 194 |
| Convertible debt accounting |  | - |  | 54 |
| Unallocated corporate overhead, excluding specified charges (Non-GAAP) | \$ | $(20,091)$ | \$ | $(17,129)$ |
| Total |  |  |  |  |
| Revenue | \$ | 341,179 | \$ | 292,933 |
| Add back government billing adjustment |  | - |  | 1,495 |
| Non-GAAP revenue | \$ | 341,179 | \$ | 294,428 |
| Operating income |  | 51,025 |  | 43,188 |
| Operating income as a \% of revenue |  | 15.0\% |  | 14.7\% |
| Add back: |  |  |  |  |
| Amortization of intangible assets related to acquisitions |  | 6,854 |  | 4,464 |
| Severance related to cost-savings actions |  | 2,889 |  | 285 |
| Government billing adjustment and related expenses |  | 13 |  | 1,855 |
| Impairment and other items ${ }^{(2)}$ |  | 1,725 |  | - |
| Operating losses ${ }^{(3)}$ |  | 719 |  | 838 |
| Costs associated with the evaluation and integration of acquisitions |  | 1,574 |  | 194 |
| Convertible debt accounting |  | - |  | 54 |
| Operating income, excluding specified charges (Non-GAAP) | \$ | 64,799 | \$ | 50,878 |
| Non-GAAP operating income as a \% of revenue |  | 19.0\% |  | 17.3\% |

(1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
(2) For the three months ended June 28, 2014, impairment and other items primarily include $\$ 1.5$ million of asset impairments and accelerated depreciation related to the consolidation of research model production operations, a $\$ 1.3$ million charge related to a dispute with a large model supplier, and a $\$ 1.1$ million gain related to the sale of a former research model facility in France.
(3) This item includes operating losses related primarily to the Company's Shrewsbury, Massachusetts facility.


[^0]:    Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules and regulations.

