UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

August 5, 2020

Date of Report (Date of earliest event reported)

CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

(Exact Name of Registrant as Specified in Charter)

Delaware (State or Other Jurisdiction of Incorporation) 001-15943

(Commission File Number)

06-1397316 (IRS Employer Identification No.)

251 Ballardvale Street Wilmington, Massachusetts 01887

(Address of Principal Executive Offices) (Zip Code)

781-222-6000

(Registrant's Telephone Number, including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|---|--|--|
| Common stock, \$0.01 per share | CRL | New York Stock Exchange |
| Check the appropriate box below if the Form 8-K filing is i following provisions: | ntended to simultaneously satisfy the fi | iling obligation of the registrant under any of the |
| $\hfill \square$ Written communications pursuant to Rule 425 under the | Securities Act (17 CFR 230.425) | |
| \square Soliciting material pursuant to Rule 14a-12 under the Ex | schange Act (17 CFR 240.14a-12) | |
| \square Pre-commencement communications pursuant to Rule 1 | 4d-2(b) under the Exchange Act (17 CF | FR 240.14d-2(b)) |
| \square Pre-commencement communications pursuant to Rule 1 | 3e-4(c) under the Exchange Act (17 CF | FR 240.13e-4(c)) |
| Indicate by check mark whether the registrant is an emerging Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFI | | 405 of the Securities Act of 1933 (17 CFR §230.405) or |
| Emerging growth company $\ \Box$ | | |
| If an emerging growth company, indicate by check mark if or revised financial accounting standards provided pursuant | 0 | |

ITEM 2.02. Results of Operations and Financial Condition

The following information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

On August 5, 2020, Charles River Laboratories International, Inc. issued a press release providing financial results for the quarter ended June 27, 2020.

The press release, attached as an exhibit to this report, includes "safe harbor" language pursuant to the Private Securities Litigation Reform Act of 1995, as amended, indicating that certain statements contained in the press release are "forward-looking" rather than historic. The press release also states that these and other risks relating to Charles River are set forth in the documents filed by Charles River with the Securities and Exchange Commission.

ITEM 9.01. Financial Statements and Exhibits

- (a) Not applicable.
- (b) Not applicable.
- (c) Exhibits.
 - 99.1 Press release dated August 5, 2020.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

Date: August 5, 2020 By: /s/ Matthew L. Daniel

Matthew L. Daniel, Corporate Senior Vice President, Legal Compliance, Deputy General Counsel and Assistant Secretary

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EXHIBIT INDEX

Exhibit No. Description

99.1 Press release dated August 5, 2020.

Charles River Laboratories Announces Second-Quarter 2020 Results

- Second-Quarter Revenue of \$682.6 Million -

- Second-Quarter GAAP Earnings per Share of \$1.34 and Non-GAAP Earnings per Share of \$1.58 -

- Increases 2020 Guidance -

- Announces Proposed Acquisition of Cellero in the High-Growth Cell Therapy Market -

WILMINGTON, Mass.--(BUSINESS WIRE)--August 5, 2020--Charles River Laboratories International, Inc. (NYSE: CRL) today reported its results for the second quarter of 2020. For the quarter, revenue was \$682.6 million, an increase of 3.8% from \$657.6 million in the second quarter of 2019.

Acquisitions contributed 3.2% to consolidated second-quarter revenue growth. The impact of foreign currency translation reduced reported revenue growth by 0.8%. Excluding the effect of these items, organic revenue growth was 1.4%, driven by the Discovery and Safety Assessment and Manufacturing Support segments. Revenue growth in these segments was largely offset by a revenue decline in the Research Models and Services segment, due principally to the impact of the COVID-19 pandemic.

On a GAAP basis, second-quarter net income attributable to common shareholders was \$67.4 million, an increase of 54.2% from net income of \$43.7 million for the same period in 2019. Second-quarter diluted earnings per share on a GAAP basis were \$1.34, an increase of 52.3% from \$0.88 for the second quarter of 2019. The GAAP net income and earnings per share increases were primarily driven by a gain from the Company's venture capital and other strategic investments of \$0.38 per share in the second quarter of 2020, compared to a \$0.07 loss for the same period in 2019. The Company's venture capital and other strategic investment performance has been excluded from non-GAAP results.

On a non-GAAP basis, net income was \$79.6 million for the second quarter of 2020, a decrease of 1.9% from \$81.1 million for the same period in 2019. Second-quarter diluted earnings per share on a non-GAAP basis were \$1.58, a decrease of 3.1% from \$1.63 per share for the second quarter of 2019. The non-GAAP net income and earnings per share decreases were primarily related to lower revenue and operating income in the Research Models and Services segment, as a result of the impact of the COVID-19 pandemic.

James C. Foster, Chairman, President and Chief Executive Officer, said, "Charles River has never been as essential to our diverse and growing client base as we are today. As they increase their use of our flexible and efficient early-stage solutions, our clients are better able to navigate the evolving COVID-19 crisis. By partnering with us, clients have continued to move their life-saving programs forward across a wide range of therapeutic areas, as well as to develop therapeutics aimed at treating and ultimately preventing COVID-19."

Mr. Foster continued, "As anticipated, we experienced challenges related to COVID-19 in the second quarter, principally in the RMS segment; however, the resilience of our business model enabled us to weather these challenges extremely well. This resilience is demonstrated by our second-quarter financial performance, which widely exceeded our expectations. The outperformance was due in part to the tireless efforts of our dedicated staff; the effectiveness of our comprehensive business continuity plans that enabled us to keep our operating sites open and adequately staffed; and persistent client demand across most of our businesses, driven by robust biotech funding and continued innovation that is generating scientific breakthroughs. We were also pleased that clients of our research models business began to gradually resume activities at their research sites during the second quarter, which was earlier than anticipated."

"Based on our second-quarter performance and our current belief that the COVID-19-related headwinds will be more moderate than previously anticipated, we are increasing our revenue growth and earnings per share guidance for 2020. We believe the global scale, broad scientific capabilities, and flexible outsourcing solutions of our leading, early-stage portfolio continue to differentiate us in the marketplace and are enabling us to withstand the initial challenges of the COVID-19 pandemic," Mr. Foster concluded.

Second-Quarter Segment Results

Research Models and Services (RMS)

Revenue for the RMS segment was \$116.5 million in the second quarter of 2020, a decrease of 14.3% from \$136.1 million in the second quarter of 2019. The HemaCare acquisition, which was completed on January 3, 2020, contributed 4.7% to second-quarter RMS revenue. Organic revenue declined by 18.4%, principally due to the impact of the COVID-19 pandemic, which reduced total RMS revenue by approximately \$35 million in the second quarter. The COVID-19 pandemic had a meaningful impact on worldwide demand for research models due to closures and reduced on-site activities at the research sites of academic institutions and biopharmaceutical clients in North America, Europe, and Asia, as well as demand for HemaCare's cellular products. RMS clients in each region began to gradually resume activities at their research sites during the second quarter, particularly in Europe and Asia, which resulted in an improvement in client ordering trends in June. The RMS revenue decline was partially offset by higher revenue for research model services, particularly the Genetically Engineered Models and Services (GEMS) and the Insourcing Solutions (IS) businesses.

In the second quarter of 2020, the RMS segment's GAAP operating margin decreased to 3.3% from 23.2% in the second quarter of 2019. On a non-GAAP basis, the operating margin decreased to 9.1% from 25.5% in the second quarter of 2019. The GAAP and non-GAAP operating margin decreases were primarily the result of the lower sales volume in the research models and HemaCare businesses due to the impact of the COVID-19 pandemic. The GAAP operating margin also declined due to acquisition-related amortization costs associated with HemaCare.

Discovery and Safety Assessment (DSA)

Revenue for the DSA segment was \$442.6 million in the second quarter of 2020, an increase of 9.1% from \$405.5 million in the second quarter of 2019. The Citoxlab acquisition contributed 3.7% to DSA revenue growth. Organic revenue growth of 6.2% was driven by strong demand in both the Discovery Services and Safety Assessment businesses, partially offset by a small impact from study slippage related to the COVID-19 pandemic.

In the second quarter of 2020, the DSA segment's GAAP operating margin increased to 16.3% from 15.7% in the second quarter of 2019. On a non-GAAP basis, the operating margin increased to 23.2% from 21.1% in the second quarter of 2019. The GAAP and non-GAAP operating margin increases were driven primarily by operating leverage from higher revenue in both the Discovery Services and Safety Assessment businesses, as well as the benefit of operating efficiency initiatives, including temporary cost reductions associated with our COVID-19 response.

Manufacturing Support (Manufacturing)

Revenue for the Manufacturing segment was \$123.5 million in the second quarter of 2020, an increase of 6.4% from \$116.0 million in the second quarter of 2019. Organic revenue growth was 8.0%, driven primarily by strong demand in the Biologics Testing Solutions (Biologics) and Avian Vaccine businesses. Second-quarter revenue growth for the Microbial Solutions business was affected by reduced client activity and delayed instrument installations related to the COVID-19 pandemic.

In the second quarter of 2020, the Manufacturing segment's GAAP operating margin increased to 34.8% from 28.6% in the second quarter of 2019. On a non-GAAP basis, the operating margin increased to 37.4% from 30.9% in the second quarter of 2019. The GAAP and non-GAAP operating margin increases were driven primarily by enhanced operating efficiency in the Microbial Solutions businesses, and operating leverage from higher revenue in the Biologics and Avian Vaccine businesses.

Proposed Acquisition of Cellero

On August 4, Charles River Laboratories signed a definitive agreement to acquire Cellero, LLC, a premier provider of cellular products for cell therapy developers and manufacturers worldwide. Cellero will complement Charles River's recent acquisition of HemaCare by enhancing the supply of critical biomaterials, including a wide range of human-derived primary cell types to support the discovery, development, and manufacture of cell therapies.

The addition of Cellero will enhance Charles River's unique, comprehensive solutions for the high-growth cell therapy market, strengthening its ability to help accelerate clients' critical programs from basic research and proof-of-concept to regulatory approval and commercialization. It will also expand Charles River's access to high-quality, human-derived biomaterials with Cellero's donor sites in both the eastern and western United States. Following the acquisition of Cellero, the Company expects to generate revenue growth for human-derived cellular products, including HemaCare, of at least 30% annually over the next five years, beginning in 2021.

The proposed purchase price will be approximately \$38 million in cash, and the transaction is expected to close in August, subject to customary closing conditions. Cellero is expected to be reported as part of Charles River's RMS segment.

Increases 2020 Guidance

The Company is increasing its 2020 financial guidance, which was previously provided on May 7, 2020, as a result of the better-than-expected second quarter performance and its expectations that the revenue loss from the COVID-19 pandemic will be approximately \$100 million in 2020, which is favorable to its prior estimate of \$135 to \$215 million.

The Company's revised guidance for revenue growth, earnings per share, and free cash flow is as follows:

| 2020 GUIDANCE (1) | CURRENT | PRIOR |
|--|-----------------------|-----------------------|
| Revenue growth, reported | 7.5% – 9.0% | 4.5% – 8.0% |
| Less: Contribution from acquisitions (2) | ~(4.0%) | ~(4.0%) |
| Unfavorable/(favorable) impact of foreign exchange | ~0.5% | 0.5% - 1.0% |
| Revenue growth, organic (3) | 4.0% – 5.5% | 1.5% – 4.5% |
| GAAP EPS estimate | \$4.70 - \$5.00 | \$4.25 - \$4.60 |
| Acquisition-related amortization (4) | ~\$1.75 | \$1.75 - \$1.80 |
| Charges related to global efficiency initiatives (5) | \$0.25 - \$0.30 | ~\$0.05 |
| Acquisition-related adjustments (6) | \$0.20 - \$0.25 | ~\$0.20 |
| Other items (7) | \$0.25 - \$0.32 | \$0.25 - \$0.32 |
| Venture capital and other strategic | | |
| investment losses/(gains), net (8) | (\$0.20) | \$0.18 |
| Non-GAAP EPS estimate | \$7.05 - \$7.35 | \$6.75 - \$7.10 |
| Free cash flow (9) | \$350 – \$365 million | \$325 – \$350 million |

Footnotes to Guidance Table:

- (1) The proposed acquisition of Cellero has not been included in the Company's current financial guidance since the transaction has not yet been completed.
- (2) The contribution from acquisitions reflects only those acquisitions that have been completed.
- (3) Organic revenue growth is defined as reported revenue growth adjusted for acquisitions and foreign currency translation.
- (4) Acquisition-related amortization includes an estimate of approximately \$0.25 for the impact of the HemaCare acquisition as the purchase price allocation has not been finalized.
- (5) These charges, which primarily include severance and other costs, relate primarily to the Company's planned efficiency initiatives. Other projects in support of global productivity and efficiency initiatives are expected, but these charges reflect only the decisions that have already been finalized.
- (6) These adjustments are related to the evaluation and integration of acquisitions, and primarily include transaction, advisory, and certain third-party integration costs, as well as certain costs associated with acquisition-related efficiency initiatives.
- (7) These items primarily relate to charges of \$0.15-\$0.22 associated with the planned termination of the Company's U.S. pension plan in the second half of 2020, as well as charges of approximately \$0.10 primarily associated with U.S. and international tax legislation that necessitated changes to the Company's international financing structure.
- (8) Venture capital and other strategic investment performance only includes recognized gains or losses. The Company does not forecast the future performance of these investments.
- (9) The reconciliation of the current 2020 free cash flow guidance is as follows: Cash flow from operating activities of \$480-\$495 million, less capital expenditures of approximately \$130 million, results in free cash flow of \$350-\$365 million.

Webcast

Charles River has scheduled a live webcast on Wednesday, August 5, at 9:30 a.m. ET to discuss matters relating to this press release. To participate, please go to ir.criver.com and select the webcast link. You can also find the associated slide presentation and reconciliations of GAAP financial measures to non-GAAP financial measures on the website.

Estimates of COVID-19 Impact

In this press release, the Company has provided its estimates for the impact from the COVID-19 pandemic, including on the Company's revenue. These estimates were determined using methodologies and assumptions that vary depending on the specific reporting segment and situation. For the Research Models and Services segment, estimates were primarily based on comparisons to daily historical research model sales volumes prior to the COVID-19 pandemic and the subsequent reduction in research model order activity associated with our clients' COVID-19 pandemic-related site closures and/or their reduced on-site activity, as well as our discussions with clients, particularly of our research model services and HemaCare businesses, with regard to revenue expectations and operational impacts from the COVID-19 pandemic. For the Discovery and Safety Assessment segment, estimates were based on multiple factors including, but not limited to, discussions with clients with regard to the cause of delays to discovery projects and safety assessment studies, location-specific actions to ensure employee safety in our facilities, the impact of remote versus in-person activities and services, and supply chain delays and other resource constraints. For the Manufacturing Support segment, estimates were based on multiple factors including, but not limited to, analysis of the sales impact due to the COVID-19 pandemic, assessments of idle instruments and the related revenue stream due to the inability to access clients' sites, as well as discussions with clients with regard to their revenue expectations and operations. Further, we assumed for the purposes of formulating these estimates that (1) restrictions on economic activity, including stay-in-place orders and other similar government actions, will largely not be re-imposed for the remainder of the fiscal year; (2) the global economy, as it relates to demand for Charles River's products and services, will gradually improve through the remainder of 2020; and (3) most of the Company's essential personnel will be able to work on-site and that it will have the adequate supplies and resources to support its businesses. In addition, the estimated revenue loss related to COVID-19 is expected to be partially offset by incremental work on clients' COVID-19 programs. Because these estimates and assumptions involve risks and uncertainties, actual events and results may differ materially from these estimates and assumptions, and Charles River assumes no obligation and expressly disclaims any duty to update them.

Non-GAAP Reconciliations

The Company reports non-GAAP results in this press release, which exclude often-one-time charges and other items that are outside of normal operations. A reconciliation of GAAP to non-GAAP results is provided in the schedules at the end of this press release.

Use of Non-GAAP Financial Measures

This press release contains non-GAAP financial measures, such as non-GAAP earnings per diluted share, which exclude the amortization of intangible assets, and other charges related to our acquisitions; expenses associated with evaluating and integrating acquisitions and divestitures, as well as fair value adjustments associated with contingent consideration; charges, gains, and losses attributable to businesses or properties we plan to close, consolidate, or divest; severance and other costs associated with our efficiency initiatives; the write-off of deferred financing costs and fees related to debt financing; third-party costs associated with the remediation of unauthorized access into our information systems detected in March 2019; the non-cash tax benefit related to our international financing structure; charges related to the planned settlement of our U.S. pension plan; charges recorded in connection with the modification of our option to purchase equity in one of our joint ventures; and investment gains or losses associated with our venture capital and other strategic investments. This press release also refers to our revenue in both a GAAP and non-GAAP basis: "constant currency," which we define as reported revenue growth adjusted for the impact of foreign currency translation, and "organic revenue growth," which we define as reported revenue growth adjusted for foreign currency translation, acquisitions, and divestitures. We exclude these items from the non-GAAP financial measures because they are outside our normal operations. Commencing in the first quarter of 2019, we exclude the performance of our venture capital and other strategic investments due to the determination that such investment gains or losses are not core to our overall operations. There are limitations in using non-GAAP financial measures, as they are not presented in accordance with generally accepted accounting principles, and may be different than non-GAAP financial measures used by other companies. In particular, we believe that the inclusion of supplementary non-GAAP financial measures in this press release helps investors to gain a meaningful understanding of our core operating results and future prospects without the effect of these often-one-time charges, and is consistent with how management measures and forecasts the Company's performance, especially when comparing such results to prior periods or forecasts. We believe that the financial impact of our acquisitions and divestitures (and in certain cases, the evaluation of such acquisitions and divestitures, whether or not ultimately consummated) is often large relative to our overall financial performance, which can adversely affect the comparability of our results on a period-to-period basis. In addition, certain activities and their underlying associated costs, such as business acquisitions, generally occur periodically but on an unpredictable basis. We calculate non-GAAP integration costs to include third-party integration costs incurred post-acquisition. Presenting revenue on an organic basis allows investors to measure our revenue growth exclusive of acquisitions, divestitures, and foreign currency exchange fluctuations more clearly. Non-GAAP results also allow investors to compare the Company's operations against the financial results of other companies in the industry who similarly provide non-GAAP results. The non-GAAP financial measures included in this press release are not meant to be considered superior to or a substitute for results of operations presented in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules and regulations. Reconciliations of the non-GAAP financial measures used in this press release to the most directly comparable GAAP financial measures are set forth in this press release, and can also be found on the Company's website at ir.criver.com.

Caution Concerning Forward-Looking Statements

This press release includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of words such as "anticipate," "believe," "expect," "intend," "will," "would," "may," "estimate," "plan," "outlook," and "project," and other similar expressions that predict or indicate future events or trends or that are not statements of historical matters. These statements also include statements regarding the impact of the COVID-19 pandemic; the projected future financial performance of Charles River and our specific businesses: the future demand for drug discovery and development products and services, including our expectations for future revenue trends; our expectations with respect to the impact of acquisitions, including the acquisition of HemaCare and Cellero, on the Company, our service offerings, client perception, strategic relationships, revenue, revenue growth rates, and earnings; the development and performance of our services and products, including our investments in our portfolio; market and industry conditions including the outsourcing of services and spending trends by our clients; and Charles River's future performance as delineated in our revised forward-looking guidance, and particularly our expectations with respect to revenue, the impact of foreign exchange, enhanced efficiency initiatives, and the assumptions surrounding the COVID-19 pandemic that form the basis for our revised annual guidance. Forward-looking statements are based on Charles River's current expectations and beliefs, and involve a number of risks and uncertainties that are difficult to predict and that could cause actual results to differ materially from those stated or implied by the forward-looking statements. Those risks and uncertainties include, but are not limited to: the COVID-19 pandemic, its duration, its impact on our business, results of operations, financial condition, liquidity, business practices, operations, suppliers, third party service providers, clients, employees, industry, ability to meet future performance obligations, ability to efficiently implement advisable safety precautions, and internal controls over financial reporting; the COVID-19 pandemic's impact on client demand, the global economy and financial markets; the ability to successfully integrate businesses we acquire; the timing and magnitude of our share repurchases; negative trends in research and development spending, negative trends in the level of outsourced services, or other cost reduction actions by our clients; the ability to convert backlog to revenue; special interest groups; contaminations; industry trends; new displacement technologies; USDA and FDA regulations; changes in law; the impact of Brexit; continued availability of products and supplies; loss of key personnel; interest rate and foreign currency exchange rate fluctuations; changes in tax regulation and laws; changes in generally accepted accounting principles; and any changes in business, political, or economic conditions due to the threat of future terrorist activity in the U.S. and other parts of the world, and related U.S. military action overseas. A further description of these risks, uncertainties, and other matters can be found in the Risk Factors detailed in Charles River's Annual Report on Form 10-K as filed on February 11, 2020 and the Quarterly Report on Form 10-Q as filed on May 7, 2020, as well as other filings we make with the Securities and Exchange Commission. Because forward-looking statements involve risks and uncertainties, actual results and events may differ materially from results and events currently expected by Charles River, and Charles River assumes no obligation and expressly disclaims any duty to update information contained in this press release except as required by law.

About Charles River

Charles River provides essential products and services to help pharmaceutical and biotechnology companies, government agencies and leading academic institutions around the globe accelerate their research and drug development efforts. Our dedicated employees are focused on providing clients with exactly what they need to improve and expedite the discovery, early-stage development and safe manufacture of new therapies for the patients who need them. To learn more about our unique portfolio and breadth of services, visit www.criver.com.

SCHEDULE 1 CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) (in thousands, except for per share data)

| | | Three Mo | nths | Ended | | Six Month | ıs Ended |
|---|-----|-------------|------|-------------|----|----------------|---------------|
| | Jui | ne 27, 2020 | Jui | ıe 29, 2019 | Ju | ine 27, 2020 I | June 29, 2019 |
| Continue | ф | FF0 FC1 | ф | F0F 000 | ф | 1.007.153 | ф ОБС 022 |
| Service revenue | \$ | 550,561 | \$ | | \$ | 1,097,153 | |
| Product revenue | | 132,023 | | 151,688 | | 292,490 | 305,315 |
| Total revenue | | 682,584 | | 657,568 | | 1,389,643 | 1,262,137 |
| Costs and expenses: | | | | D 4 = D 00 | | | |
| Cost of services provided (excluding amortization of intangible assets) |) | 374,938 | | 345,369 | | 747,762 | 662,169 |
| Cost of products sold (excluding amortization of intangible assets) | | 75,408 | | 74,095 | | 157,582 | 150,087 |
| Selling, general and administrative | | 127,712 | | 135,941 | | 257,613 | 258,515 |
| Amortization of intangible assets | | 27,758 | | 22,395 | | 55,637 | 41,806 |
| Operating income | | 76,768 | | 79,768 | | 171,049 | 149,560 |
| Other income (expense): | | | | | | | |
| Interest income | | 276 | | 274 | | 592 | 453 |
| Interest expense | | (19,352) | | (20,835) | | (34,419) | (30,822) |
| Other income (expense), net | | 26,260 | | (213) | | 2,189 | 6,093 |
| Income from operations, before income taxes | | 83,952 | | 58,994 | | 139,411 | 125,284 |
| Provision for income taxes | | 16,284 | | 14,685 | | 20,906 | 25,287 |
| Net income | | 67,668 | | 44,309 | | 118,505 | 99,997 |
| Less: Net income attributable to noncontrolling interests | | 233 | | 581 | | 301 | 1,136 |
| Net income attributable to common shareholders | \$ | 67,435 | \$ | 43,728 | \$ | 118,204 | \$ 98,861 |
| Earnings per common share | | | | | | | |
| Net income attributable to common shareholders: | | | | | | | |
| Basic | \$ | 1.36 | \$ | 0.90 | \$ | 2.39 | \$ 2.03 |
| Diluted | \$ | 1.34 | \$ | 0.88 | \$ | 2.36 | \$ 1.99 |
| Weighted-average number of common shares outstanding; | | | | | | | |
| Basic | | 49,553 | | 48,772 | | 49,371 | 48,615 |
| Diluted | | 50,246 | | 49,662 | | 50,118 | 49,599 |
| | | | | | | | |

SCHEDULE 2 CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED) (in thousands, except per share amounts)

| | June 27, | December |
|--|-------------------------|----------------------|
| | 2020 | 28, 2019 |
| Assets | <u> </u> | |
| Current assets: | | |
| Cash and cash equivalents | \$ 402,020 | \$ 238,014 |
| Trade receivables, net | 532,531 | 514,033 |
| Inventories | 168,366 | 160,660 |
| Prepaid assets | 66,746 | 52,588 |
| Other current assets | 65,062 | 56,030 |
| Total current assets | 1,234,725 | 1,021,325 |
| Property, plant and equipment, net | 1,028,005 | 1,044,128 |
| Operating lease right-of-use assets, net | 169,192 | 140,085 |
| Goodwill | 1,735,641 | 1,540,565 |
| Client relationships, net | 732,221 | 613,573 |
| Other intangible assets, net | 73,970 | 75,840 |
| Deferred tax assets | 42,759 | 44,659 |
| Other assets | 224,371 | 212,615 |
| Total assets | \$5,240,884 | \$4,692,790 |
| Liabilities, Redeemable Noncontrolling Interests and Equity | | |
| Current liabilities: | | |
| Current portion of long-term debt and finance leases | \$ 53,713 | \$ 38,545 |
| Accounts payable | 82,978 | 111,498 |
| Accrued compensation | 167,957 | 158,617 |
| Deferred revenue | 170,410 | 171,805 |
| Accrued liabilities | 144,239 | 139,118 |
| Other current liabilities | 108,639 | 90,598 |
| Total current liabilities | 727,936 | 710,181 |
| Long-term debt, net and finance leases | 2,207,157 | 1,849,666 |
| Operating lease right-of-use liabilities | 147,348 | 116,252 |
| Deferred tax liabilities | 201,792 | 167,283 |
| Other long-term liabilities | 176,042 | 182,933 |
| Total liabilities | 3,460,275 | 3,026,315 |
| Redeemable noncontrolling interests | 23,884 | 28,647 |
| Equity: | -, | -,- |
| Preferred stock, \$0.01 par value; 20,000 shares authorized; no shares issued and outstanding | _ | _ |
| Common stock, \$0.01 par value; 120,000 shares authorized; 49,804 shares issued and 49,659 shares outstanding as of June 27, | | |
| 2020, and 48,936 shares issued and 48,936 shares outstanding as of December 28, 2019 | 498 | 489 |
| Additional paid-in capital | 1,590,117 | 1,531,785 |
| Retained earnings | 398,533 | 280,329 |
| Treasury stock, at cost, 145 and 0 shares, as of June 27, 2020 and December 28, 2019, respectively | (23,793) | |
| Accumulated other comprehensive loss | (212,714) | |
| Total equity attributable to common shareholders | 1,752,641 | 1,634,584 |
| Noncontrolling interest | 4,084 | 3,244 |
| Total equity | 1,756,725 | 1,637,828 |
| Total liabilities, redeemable noncontrolling interests and equity | | \$4,692,790 |
| rotar naomities, redeemable noncontrolling interests and equity | #5,2 F0,00 1 | Ţ 1,00 2 ,700 |

SCHEDULE 3 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (in thousands)

| | Six Months Ended | | | | | | | |
|--|-----------------------------|--------------|--------------|--|--|--|--|--|
| | June 27, 2020 June 29, 2019 | | | | | | | |
| Cash flows relating to operating activities | _ | | | | | | | |
| Net income | \$ | 118,505 \$ | 99,997 | | | | | |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | | | | | | |
| Depreciation and amortization | | 114,468 | 94,504 | | | | | |
| Stock-based compensation | | 24,103 | 29,404 | | | | | |
| Deferred income taxes | | 148 | (1,347) | | | | | |
| Gain on venture capital and strategic equity investments, net | | (11,876) | (6,321) | | | | | |
| Other, net | | 10,487 | 3,312 | | | | | |
| Changes in assets and liabilities: | | | | | | | | |
| Trade receivables, net | | (19,371) | (36,538) | | | | | |
| Inventories | | (1,901) | (2,565) | | | | | |
| Accounts payable | | (25,619) | 18,195 | | | | | |
| Accrued compensation | | 8,728 | (25,421) | | | | | |
| Deferred revenue | | (3,273) | (241) | | | | | |
| Customer contract deposits | | 8,276 | (10,918) | | | | | |
| Other assets and liabilities, net | | 8,221 | (17,649) | | | | | |
| Net cash provided by operating activities | | 230,896 | 144,412 | | | | | |
| Cash flows relating to investing activities | _ | | - | | | | | |
| Acquisition of businesses and assets, net of cash acquired | | (382,250) | (492,381) | | | | | |
| Capital expenditures | | (52,521) | (41,512) | | | | | |
| Purchases of investments and contributions to venture capital investments | | (12,064) | (14,753) | | | | | |
| Proceeds from sale of investments | | 5,681 | 15 | | | | | |
| Other, net | | (1,157) | (607) | | | | | |
| Net cash used in investing activities | _ | (442,311) | (549,238) | | | | | |
| Cash flows relating to financing activities | | | | | | | | |
| Proceeds from long-term debt and revolving credit facility | | 1,411,953 | 1,485,731 | | | | | |
| Proceeds from exercises of stock options | | 36,608 | 23,853 | | | | | |
| Payments on long-term debt, revolving credit facility, and finance lease obligations | | (1,045,235) | (1,076,761) | | | | | |
| Purchase of treasury stock | | (23,793) | (17,883) | | | | | |
| Other, net | | (4,417) | (10,516) | | | | | |
| Net cash provided by financing activities | _ | 375,116 | 404,424 | | | | | |
| Effect of exchange rate changes on cash, cash equivalents, and restricted cash | | 295 | 5,670 | | | | | |
| Net change in cash, cash equivalents, and restricted cash | | 163,996 | 5,268 | | | | | |
| Cash, cash equivalents, and restricted cash, beginning of period | | 240,046 | 197,318 | | | | | |
| Cash, cash equivalents, and restricted cash, end of period | \$ | 404,042 \$ | 202,586 | | | | | |
| Cash, cash equivalents, and restricted cash, end of period | = | _ | | | | | | |
| Supplemental cash flow information: | | | | | | | | |
| Cash and cash equivalents | \$ | 402,020 \$ | 200,589 | | | | | |
| Restricted cash included in Other current assets | | 465 | 498 | | | | | |
| Restricted cash included in Other assets | _ | 1,557 | 1,499 | | | | | |
| Cash, cash equivalents, and restricted cash, end of period | \$ | 404,042 \$ | 202,586 | | | | | |

SCHEDULE 4 RECONCILIATION OF GAAP TO NON-GAAP SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED)⁽¹⁾ (in thousands, except percentages)

| | Three Months Ended Six Months Ended | | | | | | | | |
|---|-------------------------------------|-----------------|------|-----------------|---------|-----------------|---------|-----------------|--|
| | Ju | ne 27, 2020 |) Ju | ne 29, 201 | 9 Ju | ne 27, 202 | 0 Ju | ne 29, 2019 | |
| Research Models and Services | | | | | | | | | |
| Revenue | \$ | 116,549 | \$ | 136,054 | \$ | 262,545 | \$ | 273,226 | |
| Operating income | | 3,844 | | 31,512 | | 31,217 | | 69,344 | |
| Operating income as a % of revenue Add back: | | 3.3% | | 23.2% | Ó | 11.9% | ó | 25.4% | |
| Amortization related to acquisitions | | 5,919 | | 349 | | 11,571 | | 701 | |
| Severance | | 509 | | 565 | | 500 | | 725 | |
| Acquisition related adjustments (2)(3) | | 292 | | 2,201 | | 577 | | 2,201 | |
| Site consolidation costs, impairments and other items | | 30 | | 76 | | 259 | | 257 | |
| Total non-GAAP adjustments to operating income | \$ | 6,750 | \$ | 3,191 | \$ | 12,907 | \$ | 3,884 | |
| Operating income, excluding non-GAAP adjustments | \$ | 10,594 | \$ | 34,703 | \$ | 44,124 | \$ | 73,228 | |
| Non-GAAP operating income as a % of revenue | | 9.1% | | 25.5% | Ó | 16.8% | ó | 26.8% | |
| Depreciation and amortization | \$ | 9,126 | \$ | 4,981 | \$ | 17,878 | \$ | 9,303 | |
| Capital expenditures | \$ | 6,621 | \$ | 5,049 | \$ | 12,033 | \$ | 9,161 | |
| Discovery and Safety Assessment | | | | | | | | | |
| Revenue | \$ | 442,564 | \$ | 405,517 | \$ | 881,247 | \$ | 759,714 | |
| Operating income | | 72,241 | | 63,514 | | 144,524 | | 110,219 | |
| Operating income as a % of revenue Add back: | | 16.3% | | 15.7% | ó | 16.4% | ó | 14.5% | |
| Amortization related to acquisitions | | 23,128 | | 19,772 | | 46,135 | | 36,507 | |
| Severance | | 3,481 | | 672 | | 3,564 | | 685 | |
| Acquisition related adjustments (3) | | 1,095 | | 1,738 | | 2,384 | | 3,992 | |
| Site consolidation costs, impairments and other items | | 2,934 | | - | | 2,934 | | - | |
| Total non-GAAP adjustments to operating income | \$ | 30,638 | \$ | 22,182 | \$ | 55,017 | \$ | 41,184 | |
| Operating income, excluding non-GAAP adjustments | \$ | 102,879 | \$ | 85,696 | \$ | 199,541 | \$ | 151,403 | |
| Non-GAAP operating income as a % of revenue | | 23.2% | | 21.1% | ó | 22.6% | ó | 19.9% | |
| Depreciation and amortization | \$ | 41,101 | \$ | 37,549 | \$ | 82,431 | \$ | 71,333 | |
| Capital expenditures | \$ | 16,175 | \$ | 15,141 | \$ | 30,904 | \$ | 23,989 | |
| Manufacturing Support | | | | | | | | | |
| Revenue | \$ | 123,471 | \$ | 115,997 | \$ | 245,851 | \$ | 229,197 | |
| Operating income | | 42,930 | | 33,141 | | 84,042 | | 64,640 | |
| Operating income as a % of revenue Add back: | | 34.8% | | 28.6% | ó | 34.2% | ó | 28.2% | |
| Amortization related to acquisitions | | 2,217 | | 2,274 | | 4,464 | | 4,598 | |
| Severance | | 1,396 | | 74 | | 1,652 | | 301 | |
| Acquisition related adjustments (3) | | (423) | | 106 | | (421) | | 156 | |
| Site consolidation costs, impairments and other items | _ | - | | 297 | | - | | 1,305 | |
| Total non-GAAP adjustments to operating income | \$ | 3,190 | \$ | 2,751 | \$ | 5,695 | \$ | 6,360 | |
| Operating income, excluding non-GAAP adjustments Non-GAAP operating income as a % of revenue | \$ | 46,120 37.4% | \$ | 35,892 30.9% | \$ 6 | 89,737 36.5% | \$ 6 | 71,000 31.0% | |
| Depreciation and amortization | \$ | 6,236 | \$ | 5,782 | \$ | 12,602 | \$ | 11,587 | |
| Capital expenditures | \$ | 3,037 | \$ | 4,272 | \$ | 8,198 | \$ | 7,878 | |
| Unallocated Corporate Overhead | \$ | (42,247) | \$ | (48,399) | \$ | (88,734) | \$ | (94,643) | |
| Add back: Acquisition related adjustments (3) | | 869 | | 12,470 | | 7,852 | | 17,892 | |
| Other items (4) | | (463) | | 1,029 | | (750) | | 1,029 | |
| Total non-GAAP adjustments to operating expense | \$ | 406 | \$ | 13,499 | \$ | 7,102 | \$ | 18,921 | |
| Unallocated corporate overhead, excluding non-GAAP adjustments | | (41,841) | \$ | (34,900) | \$ | (81,632) | | (75,722) | |
| Total | - Ψ | (.1,0 11) | Ψ | (5 1,500) | ¥ | (31,002) | Ψ | (, 0,, 22) | |

\$ 682,584 \$ 657,568 \$ 1,389,643 \$ 1,262,137

Total

Revenue

| Operating income | 76,768 | | 79,768 | | 171,049 | | 149,560 | |
|---|---------------|----|---------|----|---------|----|---------|--|
| Operating income as a % of revenue | 11.2% | | 12.1% | | 12.3% | | 11.8% | |
| Add back: | | | | | | | | |
| Amortization related to acquisitions | 31,264 | | 22,395 | | 62,170 | | 41,806 | |
| Severance | 5,386 | | 1,311 | | 5,716 | | 1,711 | |
| Acquisition related adjustments (2)(3) | 1,833 | | 16,515 | | 10,392 | | 24,241 | |
| Site consolidation costs, impairments and other items (4) | 2,501 | | 1,402 | | 2,443 | | 2,591 | |
| Total non-GAAP adjustments to operating income | \$ 40,984 | \$ | 41,623 | \$ | 80,721 | \$ | 70,349 | |
| Operating income, excluding non-GAAP adjustments | \$ 117,752 | \$ | 121,391 | \$ | 251,770 | \$ | 219,909 | |
| Non-GAAP operating income as a % of revenue | 17.3% | | 18.5% | | 18.1% | | 17.4% | |
| | | | | | | | | |
| Depreciation and amortization | \$ 57,208 | \$ | 49,146 | \$ | 114,468 | \$ | 94,504 | |
| Capital expenditures | \$ 26,800 | \$ | 24,781 | \$ | 52,521 | \$ | 41,512 | |

- (1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often-one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
- (2) This amount represents a \$2.2 million charge recorded in connection with the modification of the option to purchase the remaining 8% equity interest in Vital River in the three and six months ended June 29, 2019.
- (3)These adjustments are related to the evaluation and integration of acquisitions, which primarily include transaction, third-party integration, and certain compensation costs, and fair value adjustments associated with contingent consideration.
- (4)This amount relates to third-party costs, net of insurance reimbursements, associated with the remediation of the unauthorized access into the Company's information systems which was detected in March 2019.

SCHEDULE 5 RECONCILIATION OF GAAP EARNINGS TO NON-GAAP EARNINGS (UNAUDITED)⁽¹⁾ (in thousands, except per share data)

| | | Three Moi | iths l | Ended | | Six Months Ended | | | |
|--|----------|--------------|----------|--------------|----------|------------------|------|--------------|--|
| | Jun | e 27, 2020 | June | 29, 2019 | Jun | e 27, 2020 . | June | 29, 2019 | |
| Net income attributable to common shareholders Add back: | \$ | 67,435 | \$ | 43,728 | \$ | 118,204 | \$ | 98,861 | |
| Non-GAAP adjustments to operating income (Refer to Schedule 4) | | 40,984 | | 41,623 | | 80,721 | | 70,349 | |
| Venture capital and strategic equity investment (gains) losses, net | | (23,911) | | 4,254 | | (11,876) | | (6,321) | |
| Tax effect of non-GAAP adjustments: | | | | | | | | | |
| Non-cash tax benefit related to international financing structure (2) | | 1,113 | | - | | 2,186 | | - | |
| Tax effect of the remaining non-GAAP adjustments | | (6,020) | | (8,491) | | (17,824) | | (12,371) | |
| Net income attributable to common shareholders, excluding non-GAAP adjustments | \$ | 79,601 | \$ | 81,114 | \$ | 171,411 | \$ | 150,518 | |
| Weighted average shares outstanding - Basic Effect of dilutive securities: | | 49,553 | | 48,772 | | 49,371 | | 48,615 | |
| Stock options, restricted stock units and performance share units | | 693 | | 890 | | 747 | | 984 | |
| Weighted average shares outstanding - Diluted | | 50,246 | | 49,662 | | 50,118 | | 49,599 | |
| Earnings per share attributable to common shareholders: Basic | \$ | 1.36 | | 0.90 | \$ | 2.39 | | 2.03 | |
| Diluted | \$ | 1.34 | \$ | 0.88 | \$ | 2.36 | \$ | 1.99 | |
| Basic, excluding non-GAAP adjustments Diluted, excluding non-GAAP adjustments | \$ \$ | 1.61 1.58 | \$ \$ | 1.66 1.63 | \$ \$ | 3.47 3.42 | | 3.10 3.03 | |

⁽¹⁾ Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often-one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.

⁽²⁾This adjustment relates to the recognition of deferred tax assets expected to be utilized as a result of changes to the Company's international financing structure.

SCHEDULE 6 RECONCILIATION OF GAAP REVENUE GROWTH TO NON-GAAP REVENUE GROWTH, ORGANIC (UNAUDITED) (1)

| Three Months Ended June 27, 2020 | Total CRL | RMS Segment DS | SA Segment MS | S Segment |
|--------------------------------------|-----------|----------------|---------------|-----------|
| Revenue growth, reported | 3.8 % | (14.3)% | 9.1 % | 6.4 % |
| Decrease due to foreign exchange | 0.8 % | 0.6 % | 0.8 % | 1.6 % |
| Contribution from acquisitions (2) | (3.2)% | (4.7)% | (3.7)% | - % |
| Non-GAAP revenue growth, organic (3) | 1.4 % | (18.4)% | 6.2 % | 8.0 % |
| Six Months Ended June 27, 2020 | Total CRL | RMS Segment DS | SA Segment MS | S Segment |
| Revenue growth, reported | 10.1 % | (3.9)% | 16.0 % | 7.3 % |
| Decrease due to foreign exchange | 0.8 % | 0.7 % | 0.6 % | 1.5 % |
| Contribution from acquisitions (2) | (6.2)% | (6.8)% | (7.9)% | - % |
| Non-GAAP revenue growth, organic (3) | 4.7 % | (10.0)% | 8.7 % | 8.8 % |

⁽¹⁾ Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often-one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.

- (2) The contribution from acquisitions reflects only completed acquisitions.
- (3)Organic revenue growth is defined as reported revenue growth adjusted for acquisitions and foreign exchange.

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