# **1Q18 Regulation G Financial Reconciliations**



#### RECONCILIATION OF GAAP TO NON-GAAP

#### SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED) $^{\!(1)(2)}$

(in thousands, except percentages)

		Three Mo	nths End	led
	Marc	h 31, 2018	Apı	il 1, 2017
Research Models and Services				
Revenue	\$	133,958	\$	127,161
Operating income		38,527		37,690
Operating income as a % of revenue		28.8 %		29.6 %
Add back:				
Amortization related to acquisitions		409		436
Severance		523		_
Government billing adjustment and related expenses				93
Site consolidation costs, impairments and other items	_	515	_	
Total non-GAAP adjustments to operating income	<u>\$</u>	1,447	\$	529
Operating income, excluding non-GAAP adjustments	\$	39,974	\$	38,219
Non-GAAP operating income as a % of revenue		29.8 %		30.1 %
Depreciation and amortization	\$	4,853	\$	5,092
Capital expenditures	\$	4,625	\$	2,603
Discovery and Safety Assessment				
Revenue	\$	259,992	\$	227,758
Operating income		40,859		38,335
Operating income as a % of revenue		15.7 %		16.8 %
Add back:				
Amortization related to acquisitions		7,541		7,600
Severance		(254)		196
Acquisition related adjustments (3)		430		703
Site consolidation costs, impairments and other items		(143)		409
Total non-GAAP adjustments to operating income	\$	7,574	\$	8,908
Operating income, excluding non-GAAP adjustments	\$	48,433	\$	47,243
Non-GAAP operating income as a % of revenue		18.6 %		20.7 %
Depreciation and amortization	\$	20,787	\$	19,369
Capital expenditures	\$	12,802	\$	8,323
Manufacturing Support				
Revenue	\$	100.020	\$	90,844
Operating income	*	28,523	-	26,600
Operating income as a % of revenue		28.5 %		29.3 %
Add back:				
Amortization related to acquisitions		2,318		2,702
Severance		870		821
Acquisition related adjustments (3)		_		26
Site consolidation costs, impairments and other items		159		
Total non-GAAP adjustments to operating income	\$	3,347	\$	3,549
Operating income, excluding non-GAAP adjustments	\$	31,870	\$	30,149
Non-GAAP operating income as a % of revenue		31.9 %		33.2 %
Depreciation and amortization	\$	5,736	\$	5,962
Capital expenditures	\$	6,834	\$	2,292
• •		•		

CONTINUED ON NEXT SLIDE



#### RECONCILIATION OF GAAP TO NON-GAAP

#### SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED)(1)(2)

(in thousands, except percentages)

	Three Months Ended				
	Marc	ch 31, 2018	April 1, 2017		
CONTINUED FROM PREVIOUS SLIDE					
Unallocated Corporate Overhead	\$	(40,080)	\$	(32,919)	
Add back:					
Acquisition related adjustments (3)		2,864		21	
Total non-GAAP adjustments to operating expense	\$	2,864	\$	21	
Unallocated corporate overhead, excluding non-GAAP adjustments	\$	(37,216)	\$	(32,898)	
Total					
Revenue	\$	493,970	\$	445,763	
Operating income	\$	67,829	\$	69,706	
Operating income as a % of revenue		13.7 %		15.6 %	
Add back:					
Amortization related to acquisitions		10,268		10,738	
Severance		1,139		1,017	
Acquisition related adjustments (3)		3,294		750	
Government billing adjustment and related expenses		_		93	
Site consolidation costs, impairments and other items		531		409	
Total non-GAAP adjustments to operating income	\$	15,232	\$	13,007	
Operating income, excluding non-GAAP adjustments	\$	83,061	\$	82,713	
Non-GAAP operating income as a % of revenue		16.8 %		18.6 %	
Depreciation and amortization	\$	33,210	\$	32,411	
Capital expenditures	\$	27,726	\$	15,920	

- (1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often-one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
- (2) Effective in the first quarter of 2018, the Company adopted new accounting standard ASU 2017-07, "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost." Prior-year income statement amounts were recast to reflect the retrospective adoption of the new pension accounting standard.
- (3) These adjustments are related to the evaluation and integration of acquisitions, which primarily include transaction, third-party integration, and certain compensation costs, and fair value adjustments associated with contingent consideration.



#### RECONCILIATION OF GAAP EARNINGS TO NON-GAAP EARNINGS (UNAUDITED)<sup>(1)</sup>

(in thousands, except per share data)

	Three Months Ended				
	Marc	eh 31, 2018	Apr	ril 1, 2017	
Net income attributable to common shareholders	\$	52,631	\$	46,778	
Less: Loss from discontinued operations, net of income taxes		(23)		(4)	
Net income from continuing operations attributable to common shareholders Add back:		52,654		46,782	
Non-GAAP adjustments to operating income		15,232		13,007	
Write-off of deferred financing costs and fees related to debt refinancing		3,261			
Cain on divestiture of CDMO business		_		(10,577)	
Tax effect of non-GAAP adjustments:					
Tax effect from divestiture of CDMO business		_		18,005	
Tax effect of the remaining non-GAAP adjustments		(3,651)		(4,664)	
Net income from continuing operations attributable to common shareholders,					
excluding non-GAAP adjustments	\$	67,496	\$	62,553	
Weighted average shares outstanding - Basic		47,785		47,546	
Effect of dilutive securities:					
Stock options, restricted stock units, performance share units and restricted					
stock		1,043		875	
Weighted average shares outstanding - Diluted		48,828		48,421	
Earnings per share from continuing operations attributable to common					
shareholders					
Basic	\$	1.10	\$	0.98	
Diluted	\$	1.08	\$	0.97	
Basic, excluding non-GAAP adjustments	\$	1.41	\$	1.32	
Diluted, excluding non-GAAP adjustments	\$	1.38	\$	1.29	

<sup>(1)</sup> Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often-one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.



## CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP REVENUE GROWTH

TO NON-GAAP REVENUE GROWTH, ORGANIC (UNAUDITED) (1)

For the three months ended March 31, 2018	Total CRL	RMS Segment	DSA Segment	MS Segment
Revenue growth, reported	10.8 %	5.3 %	14.2 %	10.1 %
Increase due to foreign exchange	(4.6)%	(5.1)%	(4.0)%	(5.9)%
Contribution from acquisitions (2)	(1.0)%	%	(1.9)%	%
Impact of CDMO divestiture (3)	0.4 %	%	%	2.1 %
Non-GAAP revenue growth, organic (4)	5.6 %	0.2 %	8.3 %	6.3 %

- (1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often-one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
- (2) The contribution from acquisitions reflects only completed acquisitions.
- (3) The CDMO business, which was acquired as part of WIL Research on April 4, 2016, was divested on February 10, 2017. This adjustment represents the revenue from the CDMO business.
- (4) Organic revenue growth is defined as reported revenue growth adjusted for acquisitions, the divestiture of the CDMO business, and foreign exchange.



# CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP REVENUE AND EARNINGS PER SHARE (EPS) Guidance for the Twelve Months Ended December 29, 2018E

2018 GUIDANCE INCLUDING MPI RESEARCH (from continuing operations)	REVISED	PRIOR
Revenue growth, reported	18% - 20%	16% - 18%
Less: Contribution from acquisitions (1)	(9.5% - 10.5%)	(9.5% - 10.5%)
Less: Favorable impact of foreign exchange	(~3%)	(~1%)
Revenue growth, organic (2)	5.7% - 6.7%	5.7% - 6.7%
GAAP EPS estimate	\$4.22-\$4.37	
Amortization of intangible assets (3)	\$1.00-\$1.10	
Charges related to global efficiency initiatives (4)	\$0.09	
Acquisition-related adjustments (5)	\$0.41	
Non-GAAP EPS estimate	\$5.77 - \$5.92	\$5.67 - \$5.82

#### Footnotes to Guidance Table:

- (1) The contribution from acquisitions reflects only those acquisition which have been completed.
- (2) Organic revenue growth is defined as reported revenue growth adjusted for acquisitions, the divestiture of the CDMO business, and foreign currency translation. Divestiture of the CDMO business did not have a material impact on the revenue growth rate in 2018.
- (3) Amortization of intangible assets includes an estimate of \$1.00-\$1.10 for the impact of the MPI Research acquisition because the preliminary purchase price allocation has not been completed.
- (4) These charges relate primarily to the Company's planned efficiency initiatives including the closure of the Maryland research model production site. These charges primarily include accelerated lease obligations and severance. Other projects in support of global productivity and efficiency initiatives are expected, but these charges reflect only the decisions that have already been finalized.
- (5) These adjustments are related to the evaluation and integration of acquisitions, and primarily include transaction, advisory, and certain third-party integration costs, as well as certain costs associated with acquisition-related efficiency initiatives, and the write-off of deferred financing costs and fees related to debt financing.



## CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF FREE CASH FLOW (NON-GAAP) (1)

(dollars in thousands)

		Three Mor	nths	Fiscal Year Ended			
		March 31,		I arch 31, April 1,		• ,	December 29,
		2018 2017		2017	2018E		
					including MPI		
Net cash provided by operating activities	\$	60,051	\$	34,029	\$360,000-\$370,000		
Addback: Tax impact of CDMO divestiture (2)				700			
Less: Capital expenditures		(27,726)		(15,920)	(~120,000)		
Free cash flow	\$	32,325	\$	18,809	\$240,000-\$250,000		

- (1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
- (2) Free cash flow has been adjusted to exclude the cash tax impact related to the divestiture of the CDMO business, which is recorded in Cash Flows relating to Operating Activities, because divestitures are outside of our normal operations, the corresponding cash proceeds from the divestiture are reflected in Cash Flows relating to Investing Activities, and the impact of the CDMO divestiture is large, which can adversely affect the comparability of our results on a period-to-period basis.



#### RECONCILIATION OF GAAP TAX RATE TO NON-GAAP TAX RATE (UNAUDITED)<sup>(1)</sup>

(in thousands)

		Three Mor	nths End	led
	Marc	h 31, 2018	Apr	il 1, 2017
Income from continuing operations before income taxes & noncontrolling interest	\$	63,040	\$	78,047
Add back:				
Amortization of intangible assets and inventory step-up related to acquisitions		10,268		10,738
Severance and executive transition costs		1,139		1,017
Acquisition related adjustments (2)		3,294		750
Government billing adjustment and related expenses		-		93
Site consolidation costs, impairments and other items		531		409
Write-off of deferred financing costs and fees related to debt refinancing		3,261		
Cain on CDMO divestiture				(10,577)
Income before income taxes & noncontrolling interest, excluding specified charges (Non-GAAP)	\$	81,533	\$	80,477
Provision for income taxes (GAAP)	\$	9,772	\$	31,084
Tax effect from CDMO divestiture		-		(18,005)
Tax effect of the remaining non-GAAP adjustments		3,651		4,664
Provision for income taxes (Non-GAAP)	\$	13,423	\$	17,743
Total rate (GAAP)		15.5%		39.8%
Total rate, excluding specified charges (Non-GAAP)		16.5%		22.0%

- (1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often-one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
- (2) These adjustments are related to the evaluation and integration of acquisitions, which primarily include transaction, third-party integration, and certain compensation costs, and fair value adjustments associated with contingent consideration.



### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP NET INTEREST EXPENSE

(dollars in thousands)

	Three M	Ionths Ended
		arch 31, 2018
GAAP Interest Expense, net	\$	10,909
Exclude:		
Write-off of deferred financing costs and fees related to debt refinancing		(3,261)
Non-GAAP Interest Expense, net	\$	7,648

Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.



#### RECONCILIATION OF GROSS/NET LEVERAGE RATIO, INCLUDING GAAP NET INCOME TO ADJUSTED EBITDA (1)

(dollars in thousands, except for per share data)

		Pro forma for MPI Close												
		December 30,	1	December 30,	D	ecember 31,	D	ecember 26,	De	ecember 27,	D	ecember 28,	De	ecember 29,
		2017		2017		2016		2015		2014		2013		2012
<u>DEBT (2):</u>														
Total Debt & Capital Leases		1,975,104	\$	1,145,104	\$	1,235,009	\$	863,031	\$	777,863	\$	663,789	\$	666,520
Plus: Other adjustments per credit agreement		\$ 298	\$	298	\$	3,621	\$	1,370	\$	2,828	\$	9,787	\$	9,680
Total Indebtedness per credit agreement		1,975,402	\$	1,145,402	\$	1,238,630	\$	864,401	\$	780,691	\$	673,576	\$	676,200
Less: Cash and cash equivalents		(189,123	)	(163,794)		(117,626)		(117,947)		(160,023)		(155,927)		(109,685)
Net Debt	_	1.786.279	S	981.608	S	1.121.004	S	746.454	S	620.668	S	517.649	S	566.515

		Twelve Months Ended												
	December 30,		Decem	ber 30,	De	ecember 31,	De	cember 26,	Dec	ember 27,	December 28,		Dec	ember 29,
		2017	20	17		2016		2015		2014	2013		2012	
ADJUSTED EBITDA (2):														
Net income attributable to common shareholders	\$	123,355	\$	123,355	\$	154,765	\$	149,313	\$	126,698	\$	102,828	\$	97,295
Adjustments:														
Less: Aggregate non-cash amount of nonrecurring gains		_		_		(685)		(9,878)		(2,048)		_		_
Plus: Interest expense		29,777		29,777		27,709		15,072		11,950		20,969		33,342
Plus: Provision for income taxes		171,369		171,369		66,835		43,391		46,685		32,142		24,894
Plus: Depreciation and amortization		131,159		131,159		126,658		94,881		96,445		96,636		81,275
Plus: Non-cash nonrecurring losses		17,716		17,716		6,792		10,427		1,615		4,202		12,283
Plus: Non-cash stock-based compensation		44,003		44,003		43,642		40,122		31,035		24,542		21,855
Plus: Permitted acquisition-related costs		6,687		6,687		22,653		13,451		6,285		1,752		3,676
MPI)		690		690		18,573		9,199		10,787		_		253
Adjusted EBITDA (per the calculation defined in compliance certificates)	\$	524,756	\$	524,756	\$	466,942	\$	365,978	\$	329,452	\$	283,071	\$	274,873
Adjusted EBITDA related to MPI (3)		66,329												
Pro forma transaction Adjusted EBITDA (3)	S	591.085												

LEVERAGE RATIO:	Pro forma Leverage Ratio for MPI Close	December 30, 2017	December 31, 2016	December 26, 2015	December 27, 2014	December 28, 2013	December 29, 2012
Gross leverage ratio per credit agreement (total debt divided by adjusted							
EBITDA)	3.3x	2.2x	2.7x	2.4x	2.4x	2.4x	2.5x
Net leverage ratio (net debt divided by adjusted ERITDA)	3.0v	1 0v	2.4v	2.0v	1 0v	1 8v	2 lv

- (1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often-one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
- (2) Pursuant to the definition in its credit agreement dated March 26. 2018, the Company has defined its pro forma leverage ratio as total debt divided by adjusted EBITDA for the trailing-twelve-month period following the close of, and pro forma for, the acquisition of MPL Adjusted EBITDA represents net income, prepared in accordance with accounting principles generally accepted in the U.S. (GAAP), adjusted for interest, taxes, depreciation and amortization, and certain items that management believes are not reflective of the operational performance of the business. These adjustments include, but are not limited to, acquisition-related expenses including transaction and advisory costs; asset impairments; changes in fair value of contingent consideration obligations; employee stock compensation; historical EBITDA of companies acquired during the period; and other items identified by the company.
- (3) For fiscal year 2017, MPI Research is expected to have generated adjusted EBITDA between \$58 million and \$68 million. For purposes of this reconciliation, the Adjusted EBITDA related to MPI assumes the midpoint of this range. We are provided manges, rather than specific amounts, for the preliminary adjusted EBITDA as MPI Research's final results remain subject to the completion of its closing procedures, final adjustments, developments that may arise between Charles river now and the time the financial results are finalized. Accordingly, you should not place unduce reliance on this preliminary data, which may differ materially from final results.

#### RECONCILIATION OF GAAP TO NON-GAAP

#### SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED)(1)

(in thousands, except percentages)

	Three	Months Ended
	Decem	ber 30, 2017
Unallocated Corporate Overhead	\$	(33,399)
Add back: Acquisition related adjustments (2)		1,189
Total non-GAAP adjustments to operating expense	\$	1,189
Unallocated corporate overhead, excluding non-GAAP adjustments	\$	(32,210)

- (1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often-one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
- 2) These adjustments are related to the evaluation and integration of acquisitions, which primarily include transaction, third-party integration, and certain compensation costs, and fair value adjustments associated with contingent consideration.



#### RECONCILIATION OF GAAP TAX RATE TO NON-GAAP TAX RATE (UNAUDITED)(1)

(in thousands)

	Three !	Months Ended
	Decem	ber 30, 2017
Income from continuing operations before income taxes & noncontrolling interest	\$	69,053
Add back:		
Amortization related to acquisitions		10,457
Severance		1,302
Acquisition related adjustments (2)		1,819
Site consolidation costs, impairments and other items		17,810
Gain on Bargain Purchase (3)		(277)
Debt forgiveness associated with a prior acquisition (4)		(1,863)
Income before income taxes & noncontrolling interest, excluding specified charges (Non-GAAP)	\$	98,301
Provision for income taxes (GAAP)	\$	98,097
Tax effect from U.S. Tax Reform (5)	\$	(78,537)
Tax effect from CDMO divestiture	\$	300
Tax effect of the remaining non-GAAP adjustments	\$	9,482
Provision for income taxes (Non-GAAP)	\$	29,342
Total rate (GAAP)		142.1%
Total rate, excluding specified charges (Non-GAAP)		29.8%

- (1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often-one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with
- (2) These adjustments are related to the evaluation and integration of acquisitions, which primarily include transaction, third-party integration, and certain compensation costs, and fair value adjustments associated with contingent consideration.
- (3) The amounts in the current year relate to an immaterial acquisition that represents the excess of the estimated fair value of the net assets acquired over the purchase price.
- (4) The amount represents the forgiveness of a liability related to the acquisition of Vital River.

estimates the Company utilized to calculate the transition impact.

applicable rules, regulations and guidance.

(5) The amounts for 4Q17 and FY 2017 include a \$78.5 million estimate for the impact of the enactment of U.S. Tax Reform legislation. The estimated impact of U.S. Tax Reform consists of the one-time transition tax on unrepatriated earnings (also known as the toll tax), withholding and state taxes related to the Company's withdrawal of its indefinite reinvestment assertion regarding unremitted earnings, and the revaluation of U.S. federal net deferred tax liabilities. The final impact of U.S. Tax Reform may differ from these estimates, due to, among other things, changes in interpretations, analysis, and assumptions made by the Company, additional guidance that may be issued by regulatory agencies, and any updated or changes to



# **Supplemental Schedules**

**Prior Periods Recast for New Pension Accounting Standard (ASU 2017-07)** 



#### SUPPLEMENTAL SCHEDULE: PRIOR PERIODS RECAST FOR ASU 2017-07

#### RECONCILIATION OF GAAP TO NON-GAAP

#### SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED)(1)

(in thousands, except percentages)

				Three Months En	ded				Twe	lve Months Ende
	Dece	mber 30, 2017	Se	eptember 30, 2017	Ju	ıly 1, 2017	Ap	oril 1, 2017	De	cember 30, 2017
Research Models and Services										
Revenue	\$	120,432	\$	122,020	\$	124,002	\$	127,161	\$	493,615
Operating income		12,639		30,665		33,594		37,690		114,588
Operating income as a % of revenue		10.5 %		25.1 %		27.1 %		29.6 %		23.2 9
Add back:										
Amortization related to acquisitions		438		433		369		436		1,676
Severance		429		_		_		_		429
Government billing adjustment and related expenses		_		_		57		93		150
Site consolidation costs, impairments and other items		17,716		_						17,716
Total non-GAAP adjustments to operating income	\$	18,583	\$	433	\$	426	\$	529	\$	19,971
Operating income, excluding non-GAAP adjustments	\$	31,222	\$	31,098	\$	34,020	\$	38,219	\$	134,559
Non-GAAP operating income as a % of revenue		25.9 %		25.5 %		27.4 %		30.1 %		27.3
Depreciation and amortization	\$	4,318	\$	5,272	\$	4,945	\$	5,092	\$	19,627
Capital expenditures	\$	7,110	\$	6,762	\$	4,404	\$	2,603	\$	20,879
Discovery and Safety Assessment										
Revenue	\$	253,226	\$	246,946	\$	252,092	\$	227,758	\$	980,022
Operating income		46,802		46,324		51,335		38,335		182,796
Operating income as a % of revenue		18.5 %		18.8 %		20.4 %		16.8 %		18.7
Add back:										
Amortization related to acquisitions		7,775		7,602		6,905		7,600		29,882
Severance		_		84		76		196		356
Acquisition related adjustments (2)		630		776		824		703		2,933
Site consolidation costs, impairments and other items		94		276		150		409		929
Total non-GAAP adjustments to operating income	\$	8,499	\$	8,738	\$	7,955	\$	8,908	\$	34,100
Operating income, excluding non-GAAP adjustments	\$	55,301	\$	55,062	\$	59,290	\$	47,243	\$	216,896
Non-GAAP operating income as a % of revenue		21.8 %		22.3 %		23.5 %		20.7 %		22.1
Depreciation and amortization	\$	20,688	\$	20,333	\$	18,965	\$	19,369	\$	79,355
Capital expenditures	\$	11,064	\$	10,127	\$	7,102	\$	8,323	\$	36,616
Manufacturing Support										
Revenue	\$	104,819	\$	95,266	\$	93,035	\$	90,844	\$	383,964
Operating income		36,335		31,920		29,043		26,600		123,898
Operating income as a % of revenue		34.7 %		33.5 %		31.2 %		29.3 %		32.3
Add back:										
Amortization related to acquisitions and inventory step-up										
related to acquisitions		2,244		2,322		2,544		2,702		9,812
Severance (3)		873		552		247		821		2,493
Acquisition related adjustments (2)		_		_		_		26		26
Site consolidation costs, impairments and other items						_				
Total non-GAAP adjustments to operating income	\$	3,117	\$	2,874	\$	2,791	\$	3,549	\$	12,331
Operating income, excluding non-GAAP adjustments	\$	39,452	\$	34,794	\$	31,834	\$	30,149	\$	136,229
Non-GAAP operating income as a % of revenue		37.6 %		36.5 %		34.2 %		33.2 %		35.5
Depreciation and amortization	\$	5,572	\$	5,572	\$	5,787	\$	5,962	\$	22,893
Capital expenditures	\$	8,077	\$	2,879	\$	1,939	\$	2,292	\$	15,187



CONTINUED ON NEXT SLIDE

### SUPPLEMENTAL SCHEDULE: PRIOR PERIODS RECAST FOR ASU 2017-07

#### RECONCILIATION OF GAAP TO NON-GAAP

#### SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED)(1)

(in thousands, except percentages)

			T	hree Months En	ded				Twe	ve Months Ended
	Decer	mber 30, 2017	Septe	ember 30, 2017	Ju	ly 1, 2017	ΑĮ	ril 1, 2017	Dec	ember 30, 2017
CONTINUED FROM PREVIOUS SLIDE										
Unallocated Corporate Overhead Add back:	\$	(32,948)	\$	(34,846)	\$	(32,287)	\$	(32,919)	\$	(133,000)
Acquisition related adjustments (2)		1,189		1,326	\$	1,192	\$	21	\$	3,728
Total non-GAAP adjustments to operating expense	\$	1,189	\$	1,326	\$	1,192	\$	21	\$	3,728
Unallocated corporate overhead, excluding non-GAAP										
adjustments	\$	(31,759)	\$	(33,520)	\$	(31,095)	\$	(32,898)	\$	(129,272)
Total										
Revenue	\$	478,477	\$	464,232	\$	469,129	\$	445,763	\$	1,857,601
Operating income	\$	62,827	\$	74,062	\$	81,686	\$	69,706	\$	288,281
Operating income as a % of revenue  Add back:		13.1 %		16.0 %		17.4 %		15.6 %		15.5 %
Amortization related to acquisitions and inventory step-up										
related to acquisitions		10,457		10,357		9,818		10,738		41,370
Severance		1,302		636		323		1,017		3,278
Acquisition related adjustments (2)		1,819		2,102		2,016		750		6,687
Government billing adjustment and related expenses		_		_		57		93		150
Site consolidation costs, impairments and other items		17,810		276		150		409		18,645
Total non-GAAP adjustments to operating income	\$	31,388	\$	13,371	\$	12,364	\$	13,007	\$	70,130
Operating income, excluding non-GAAP adjustments	\$	94,215	\$	87,433	\$	94,050	\$	82,713	\$	358,411
Non-GAAP operating income as a % of revenue		19.7 %		18.8 %		20.0 %		18.6 %		19.3 %
Depreciation and amortization	\$	33,484	\$	33,465	\$	31,799	\$	32,411	\$	131,159
Capital expenditures	\$	28,503	\$	22,011	\$	15,997	\$	15,920	\$	82,431

- (1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often-one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.
- (2) These adjustments are related to the evaluation and integration of acquisitions, which primarily include transaction, third-party integration, and certain compensation costs, and fair value adjustments associated with contingent consideration.



15

#### SUPPLEMENTAL SCHEDULE: PRIOR PERIODS RECAST FOR ASU 2017-07

#### RECONCILIATION OF GAAP TO NON-GAAP

#### SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED) $^{(1)}$

(in thousands, except percentages)

				Three Months	Ende	d			Twelve M	Ionths Ended
	Dece	mber 31, 2016	Sep	tember 24, 2016	Ju	ne 25, 2016	Mar	ch 26, 2016	Deceml	ber 31, 2016
Research Models and Services										
Revenue	\$	124,712	\$	120,928	\$	125,058	\$	123,339	\$	494,037
Operating income		33,236		31,602		35,287		36,293		136,418
Operating income as a % of revenue		26.7 %		26.1 %		28.2 %		29.4 %		27.6 %
Add back:										
Amortization related to acquisitions		577		592		596		588		2,353
Severance		139		618		_		_		757
Government billing adjustment and related expenses		_		505		69		60		634
Site consolidation costs, impairments and other items				69	_	69		69		207
Total non-GAAP adjustments to operating income	\$	716	\$	1,784	\$	734	\$	717	\$	3,951
Operating income, excluding non-GAAP adjustments	\$	33,952	\$	33,386	\$	36,021	\$	37,010	\$	140,369
Non-GAAP operating income as a % of revenue		27.2 %		27.6 %		28.8 %		30.0 %		28.4 %
Depreciation and amortization	\$	5,240	\$	5,245	\$	5,118	\$	5,250	\$	20,853
Capital expenditures	\$	5,676	\$	2,532	\$	2,381	\$	1,053	\$	11,642
Discovery and Safety Assessment										
Revenue	\$	241,734	\$	215,817	\$	221,059	\$	157,983	\$	836,593
Operating income		43,150		29,764		32,082		30,383		135,379
Operating income as a % of revenue Add back:		17.9 %		13.8 %		14.5 %		19.2 %		16.2 %
Amortization related to acquisitions		8,675		8,583		7,390		3,095		27,743
Severance		197		3,367		4,099		21		7,684
Acquisition related adjustments (2)		872		677		2.838		802		5.189
Site consolidation costs, impairments and other items		4,062		5,125		121		2,033		11,341
Total non-GAAP adjustments to operating income	\$	13,806	\$	17,752	\$	14,448	\$	5,951	\$	51,957
Operating income, excluding non-GAAP adjustments	\$	56,956	\$	47,516	\$	46,530	\$	36,334	\$	187,336
Non-GAAP operating income as a % of revenue		23.6 %		22.0 %		21.0 %		23.0 %		22.4 %
Depreciation and amortization	s	20,588	\$	20,671	s	18,600	\$	11,957	\$	71,816
Capital expenditures	\$	13,633	\$	4,509	\$	4,644	\$	4,707	\$	27,493
Manufacturing Support										
Revenue	S	100,343	S	88,975	s	87,938	\$	73,546	s	350,802
Operating income		31,094		26,745		27,112		19,611		104,561
Operating income as a % of revenue		31.0 %		30.1 %		30.8 %		26.7 %		29.8 %
Add back:										
Amortization related to acquisitions and inventory step-up										
related to acquisitions		3,283		2,888		3,475		3,004		12,650
Severance		_		31		_		_		31
Acquisition related adjustments (2)		(55)		468		490		187		1,090
Site consolidation costs, impairments and other items		_		_		72		229		301
Total non-GAAP adjustments to operating income	\$	3,228	\$	3,387	\$	4,037	\$	3,420	\$	14,072
Operating income, excluding non-GAAP adjustments	\$	34,322	\$	30,132	\$	31,149	\$	23,031	\$	118,633
Non-GAAP operating income as a % of revenue		34.2 %		33.9 %		35.4 %		31.3 %		33.8 %
Depreciation and amortization	\$	6,884	\$	6,181	\$	6,525	\$	5,976	\$	25,566
Capital expenditures	\$	4,000	\$	1,862	\$	4,256	\$	2,129	\$	12,247
									l	



CONTINUED ON NEXT SLIDE

### SUPPLEMENTAL SCHEDULE: PRIOR PERIODS RECAST FOR ASU 2017-07

#### RECONCILIATION OF GAAP TO NON-GAAP

#### SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED)<sup>(1)</sup>

 $(in\ thousands, except\ percentages)$ 

				Three Months						
				Twelve Months Ended						
	Decei	mber 31, 2016	Septe	mber 24, 2016	Ju	ne 25, 2016	Mar	ch 26, 2016	Dece	mber 31, 2016
CONTINUED FROM PREVIOUS SLIDE										
Unallocated Corporate Overhead Add back:	\$	(38,565)	\$	(28,403)	\$	(36,800)	\$	(35,038)	\$	(138,806)
Acquisition related adjustments (2)	\$	2,552	\$	2,033	\$	7,260	\$	3,763	\$	15,608
Total non-GAAP adjustments to operating expense	\$	2,552	\$	2,033	\$	7,260	\$	3,763	\$	15,608
Unallocated corporate overhead, excluding non-GAAP										
adjustments	\$	(36,013)	\$	(26,370)	\$	(29,540)	\$	(31,275)	\$	(123,198)
Total										
Revenue	\$	466,789	\$	425,720	\$	434,055	\$	354,868	\$	1,681,432
Operating income	\$	68,915	\$	59,708	\$	57,682	\$	51,248	\$	237,552
Operating income as a % of revenue		14.8 %		14.0 %		13.3 %		14.4 %		14.1 %
Add back:										
Amortization related to acquisitions and inventory step-up related to acquisitions		12,535		12.063		11.461		6.687		42,746
Severance		336		4.016		4.099		21		8,472
				,		,				
Acquisition related adjustments (2)		3,369		3,178 505		10,588 69		4,752 60		21,887 634
Government billing adjustment and related expenses		4.062		5.194		69 262		2,331		
Site consolidation costs, impairments and other items	ф.	4,062	•	-,-	•		<u>e</u>	,	¢.	11,849
Total non-GAAP adjustments to operating income Operating income, excluding non-GAAP adjustments	\$	20,302 89,217	\$	24,956 84,664	<u>\$</u>	26,479 84,161	<u>\$</u>	13,851 65,099	\$	85,588 323,140
	Ф	89,217 19.1 %	Ф	84,004 19.9 %	Þ	19.4 %	Ф	18.3 %	Ф	323,140 19.2 %
Non-GAAP operating income as a % of revenue		19.1 %		19.9 %		19.4 %		18.5 %		19.2 %
Depreciation and amortization	\$	35,542	\$	34,108	\$	32,353	\$	24,655	\$	126,658
Capital expenditures	\$	25,679	\$	9,568	\$	11,791	\$	8,250	\$	55,288

<sup>(1)</sup> Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of often-one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with U.S. GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.

These adjustments are related to the evaluation and integration of acquisitions, which primarily include transaction, third-party integration, and certain compensation Charles river costs, and fair value adjustments associated with contingent consideration.



