# 2Q11 Results Regulation G Financial Reconciliations

## Charles River Laboratories International, Inc. August 2, 2011



#### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED) (1) idollars in thousands)

		Three Months Ended				Six Montl	ns Ended	
		June 25, 2011		une 26, 2010	J	June 25, 2011		une 26, 2010
Research Models and Services								
Net sales	\$	178,163	\$	167,140	\$	351,534	\$	339,345
Operating income		55,691		47,258		107,433		97,242
Operating income as a % of net sales		31.3%		28.3%		30.6%		28.7%
Add back:								
Amortization related to acquisitions		1,699		1,324		3,406		3,724
Severance related to cost-savings actions		213		-		442		-
Impairment and other charges (2)		478	_	-		941	_	-
Operating income, excluding specified charges (Non-GAAP) Non-GAAP operating income as a % of net sales	\$	58,081 32.6%	\$	48,582 29.1%	\$	112,222 31.9%	\$	100,966 29.8%
Preclinical Services								
Net sales	s	110,100	s	121.452	s	222.572	s	241.534
Operating income		7.875		6,509		17,181		6,938
Operating income as a % of net sales		7.2%		5.4%		7.7%		2.9%
Add back:								
Amortization related to acquisitions		4,098		4,216		7,771		8,495
Severance related to cost-savings actions		727		2,118		984		4,774
Impairment and other charges (2)		-		(41)		-		945
Operating losses for PCS China, PCS Massachusetts and PCS Arkansas		2,660	_	3,482		5,306	_	6,953
Operating income, excluding specified charges (Non-GAAP)	\$	15,360	\$	16,284	\$	31,242	\$	28,105
Non-GAAP operating income as a % of net sales		14.0%		13.4%		14.0%		11.6%
Unallocated Corporate Overhead	s	(10,252)	\$	(23,782)	\$	(29,049)	\$	(44,001)
Add back:								
Severance related to cost-savings actions		(40)		25		(34)		41
Impairment and other charges (2)				-				-
Adjustment of contingent consideration related to acquisitions		(1,206)		-		(1,206)		-
Costs related to PCS China		-		-		141		
Costs associated with the evaluation of acquisitions		-		7,280		-		7,397
Gain on settlement of life insurance policy Costs associated with corporate legal entity restructuring		(7,710) 983				(7,710) 983		-
Convertible debt accounting (3)		983 54		- 54		983		107
Unallocated corporate overhead, excluding specified charges (Non-GAAP)	\$	(18,171)	\$	(16,423)	\$		\$	(36,456)
Total								
Net sales	\$	288,263	s	288.592	s	574,106	s	580,879
Operating income	9	53,314	-	29,985	-	95,565	-	60,179
Operating income as a % of net sales		18.5%		10.4%		16.6%		10.4%
Add back:								
Amortization related to acquisitions		5,797		5,540		11,177		12,219
Severance related to cost-savings actions		900		2,143		1,392		4,815
Adjustment of contingent consideration related to acquisitions		(1,206)		-		(1,206)		-
Impairment and other charges (2)		478		(41)		941		945
Operating losses for PCS China, PCS Massachusetts and PCS Arkansas		2,660		3,482		5,306		6,953
Costs related to PCS China		-		-		141		-
Costs associated with the evaluation of acquisitions		-		7,280		-		7,397
Gain on settlement of life insurance policy		(7,710) 983		-		(7,710) 983		-
Costs associated with corporate legal entity restructuring Convertible debt accounting (3)		983 54		- 54		983 107		- 107
- (- )	~		-		-		~	
Operating income, excluding specified charges (Non-GAAP) Non-GAAP operating income as a % of net sales	\$	55,270 19.2%	\$	48,443 16.8%	\$	106,696 18.6%	\$	92,615 15.9%

(1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.

(2) The three and six months ended June 25, 2011 included items related primarily to an asset impairment associated with the Company's RMS large model operations and a gain related to the disposition of its RMS Discovery Services facility in Michigan. Additionally, the six months ended June 25, 2011 also included costs associated with exiting a defined benefit plan in RMS Japan. The six months ended June 26, 2010 included items related primarily to an asset impairment associated with the Company's planned disposition of its PCS facility in Arkansas.

Includes the impact of convertible debt accounting adopted at the beginning of 2009, which increased depreciation expense



#### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP SELECTED BUSINESS SEGMENT INFORMATION (UNAUDITED) (1) (dollars in thousands)

		Months Ended arch 26, 2011
Research Models and Services		
Net sales	\$	173,371
Operating income		51,742
Operating income as a % of net sales Add back:		29.8%
Amortization related to acquisitions		1,707
Severance related to cost-savings actions Impairment and other charges (2)		229 463
Operating income, excluding specified charges (Non-GAAP) Non-GAAP operating income as a % of net sales	\$	54,141 31.2%
Preclinical Services Net sales	s	112.472
Operating income	φ	9,306
Operating income as a % of net sales Add back:		8.3%
Amortization related to acquisitions		3,673
Severance related to cost-savings actions		257
Impairment and other charges (2)		
Operating losses for PCS China, PCS Massachusetts and PCS Arkansas		2,646
Operating income, excluding specified charges (Non-GAAP) Non-GAAP operating income as a % of net sales	\$	15,882 14.1%
Unallocated Corporate Overhead Add back:	\$	(18,797)
Severance related to cost-savings actions		6
Costs related to PCS China		141
Costs associated with the evaluation of acquisitions Convertible debt accounting (3)		53
Unallocated corporate overhead, excluding specified charges (Non-GAAP)	S	(18,597)
Total		
Net sales	\$	285,843
Operating income		42,251
Operating income as a % of net sales		14.8%
Add back:		5 200
Amortization related to acquisitions		5,380
Severance related to cost-savings actions Impairment and other charges (2)		492 463
Operating losses for PCS China, PCS Massachusetts and PCS Arkansas		2.646
Costs related to PCS China		2,040
Costs associated with the evaluation of acquisitions Convertible debt accounting ( <b>3</b> )		- 53
Operating income, excluding specified charges (Non-GAAP)	\$	51.426
Non-GAAP operating income as a % of net sales	Ψ	18.0%
(1) Charles River management believes that supplementary non-GAAP financial	measures provide use	ful information

(1) Chains Kiver management betwees that supperimentary non-GyAP management measures provide each micromation to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.

(2) 2011 includes charges related to exiting a defined benefit plan in RMS Japan and asset impairment charges related to the consolidation of the Company's RMS Discovery Services operations.

(3) Includes the impact of convertible debt accounting adopted at the beginning of 2009, which increased depreciation expense.



#### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP EARNINGS TO NON-GAAP EARNINGS (1) (dollars in thousands, except for per share data)

	<u>Three Mont</u> June 25, 2011		Jı	<u>iths Ended</u> June 26, 2010		<u>Six Mont</u> June 25, 2011		anded une 26, 2010
Net income attributable to common shareholders	\$	32,318	\$	14,454	\$	63,653	\$	31,836
Less: Discontinued operations		1,732		1,139		5,677		1,477
Net income from continuing operations		34,050		15,593		69,330		33,313
Add back:								
Amortization related to acquisitions		5,797		5,540		11,177		12,219
Severance related to cost-savings actions		900		2,143		1,392		4,815
Impairment and other charges (2)		478		(41)		941		945
Adjustment of contingent consideration related to acquisitions		(1,206)		-		(1,206)		-
Operating losses for PCS China, PCS Massachusetts and PCS Arkansas		2,660		3,482		5,447		6,953
Costs associated with the evaluation of acquisitions		-		8,313		-		8,430
Gain on settlement of life insurance policy		(7,710)		-		(7,710)		-
Fees and tax costs associated with corporate subsidiary restructuring and repatriation		983		2,690		983		2,690
Convertible debt accounting, net (3)		3,387		3,166		6,720		6,282
Tax benefit from disposition of Phase 1 clinical business Tax effect		- (3,419)		- (7,994)		(11,111) (6,901)		- (13,399)
Net income, excluding specified charges (Non-GAAP)	\$	35,920	\$	32,892	\$	69,062	\$	62,248
Weighted average shares outstanding - Basic Effect of dilutive securities:	50	),991,731	6	5,289,617	52	2,464,839	6	5,381,634
Stock options and contingently issued restricted stock Warrants		689,006		584,667		687,166		635,484
Weighted average shares outstanding - Diluted	51	1,680,737	6	5,874,284	53	3,152,005	6	6,017,118
Basic earnings per share	\$	0.63	\$	0.22	\$	1.21	\$	0.49
Diluted earnings per share	\$	0.63	\$	0.22	\$	1.20	\$	0.48
Basic earnings per share, excluding specified charges (Non-GAAP)	\$	0.70	\$	0.50	\$	1.32	\$	0.95
Diluted earnings per share, excluding specified charges (Non-GAAP)	\$	0.70	\$	0.50	\$	1.30	\$	0.94

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- (2) The three and six months ended June 25, 2011 included items related primarily to an asset impairment associated with the Company's RMS large model operations and a gain related to the disposition of its RMS Discovery Services facility in Michigan. Additionally, the six months ended June 25, 2011 also included costs associated with exiting a defined benefit plan in RMS Japan. The six months ended June 26, 2010 included items related primarily to an asset impairment associated with the Company's planned disposition of its PCS facility in Arkansas.
- (3) The three and six months ended June 25, 2011 include the impact of convertible debt accounting adopted at the beginning of 2009, which increased interest expense by \$3,333 and \$6,613 and depreciation expense by \$53 and \$107, respectively. The three and six months ended June 26, 2010 include the impact of convertible debt accounting which increased interest expense by \$3,113 and \$6,175 and depreciation expense by \$53 and \$107, respectively.



#### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP EARNINGS TO NON-GAAP EARNINGS (1) (dollars in thousands, except for per share data)

	<u>Three Months Ended</u> March 26, 2011				
Net income attributable to common shareholders	\$	31,335			
Less: Discontinued operations		3,945			
Net income from continuing operations		35,280			
Add back:					
Amortization related to acquisitions		5,380			
Severance related to cost-savings actions		492			
Impairment and other charges (2)		463			
Operating losses for PCS China, PCS Massachusetts and PCS Arkansas		2,787			
Costs associated with the evaluation of acquisitions		-			
Convertible debt accounting, net (3)		3,333			
Tax benefit from disposition of Phase I Clinical business Tax effect		(11,111) (3,482)			
Net income, excluding specified charges (Non-GAAP)	\$	33,142			
Weighted average shares outstanding - Basic Effect of dilutive securities:		53,937,948			
Stock options and contingently issued restricted stock Warrants		659,792			
Weighted average shares outstanding - Diluted		54,597,740			
Basic earnings per share	\$	0.58			
Diluted earnings per share	\$	0.57			
Basic earnings per share, excluding specified charges (Non-GAAP)	\$	0.61			
Diluted earnings per share, excluding specified charges (Non-GAAP)	\$	0.61			

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- (2) 2011 includes charges related to exiting a defined benefit plan in RMS Japan and asset impairment charges related to the consolidation of the Company's RMS Discovery Services operations.
- (3) Includes the impact of convertible debt accounting adopted at the beginning of 2009, which increased interest expense by \$3,280 and depreciation expense by \$53 for the three months ended March 26, 2011.



## CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP EARNINGS PER SHARE (EPS) Guidance for the Twelve Months Ended December 31, 2011E

	2011E Guidance				
	REVISED	PRIOR			
GAAP EPS Estimate	\$2.11 - \$2.21	\$1.81 - \$2.01			
Add back:					
Amortization of intangible assets	\$0.29	\$0.27			
Severance costs and operating losses (1)	\$0.13	\$0.12			
Impairment and other charges (2)	\$0.02	\$0.03			
Convertible debt accounting	\$0.18	\$0.18			
Gain on settlement of life insurance policy	(\$0.14)	-			
Tax benefit related to disposition of Phase I clinical business	(\$0.21)	(\$0.21)			
Non-GAAP EPS Estimate	\$2.38 - \$2.48	\$2.20-\$2.40			

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(1) These items include severance costs associated with the Company's fourth-quarter 2010 actions, as well as operating losses primarily attributable to the suspension of operations at its PCS facility in Massachusetts and the closure of its PCS facility in China.

(2) These items were related primarily to: (i) an asset impairment associated with the Company's RMS large model operations; (ii) costs associated with corporate legal entity restructuring; (iii) exiting a defined benefit plan in RMS Japan; (iv) an adjustment of contingent consideration related to acquisitions; and (v) a gain related to the disposition of its RMS Discovery Services facility in Michigan.



## CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP UNALLOCATED CORPORATE OVERHEAD GUIDANCE

	<u>Fiscal Year Ended</u>
	December 31,
	<b>2011E</b>
GAAP Unallocated Corporate Overhead	~6.0%
Gain on settlement of life insurance policy and other charges	~0.5%
Non-GAAP Unallocated Corporate Overhead	~6.5%

Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.



## CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP NET INTEREST EXPENSE (1) (dollars in thousands)

	<b>Three Months Ended</b>							
	ne 25, 2011		une 26, 2010		arch 26, 2011			
GAAP Interest Expense, net	\$ 10,101	\$	6,843	\$	9,652			
Exclude: Convertible debt accounting, net	(3,333)		(3,112)		(3,280)			
Costs associated with the evaluation of acquisitions	 -		(1,033)					
Non-GAAP Interest Expense, net	\$ 6,768	\$	2,698	\$	6,372			

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## CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP NET INTEREST EXPENSE (1) (dollars in thousands)

**Fiscal Year Ended** 

	<u>December 31,</u> <u>2011</u>
GAAP Interest Expense, net	\$40,000-\$42,000
Exclude:	(11.000)
Convertible debt accounting, net	~(14,000)
Non-GAAP Interest Expense, net	\$26,000-\$28,000

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#### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TAX RATE TO NON-GAAP TAX RATE (1) (dollars in thousands)

	<u>Three Mon</u> June 25, 2011		Jı	<u>nded</u> me 26, 2010	Six Months June 25, 2011		<u>ded</u> June 26, 2010
Net income (loss) from continuing operations before income taxes & noncontrolling interest	\$	42,805	\$	22,404	\$ 75,467	\$	46,479
Add back:							
Amortization related to acquisitions		5,797		5,540	11,177		12,219
Severance related to cost-savings actions		900		2,143	1,392		4,815
Impairment and other charges (2)		478		(41)	941		945
Adjustment of contingent consideration related to acquisitions		(1,206)		-	(1,206)		-
Operating losses for PCS China, PCS Massachusetts and PCS Arkansas		2,660		3,482	5,447		6,953
Costs associated with the evaluation of acquisitions		-		8,313	-		8,430
Gain on settlement of life insurance policy		(7,710)		-	(7,710)		-
Fees associated with corporate subsidiary restructuring		983		-	983		-
Convertible debt accounting, net (3)		3,387		3,166	 6,720	—	6,282
Net income, excluding specified charges (Non-GAAP)	<u>\$</u>	48,094	<u>\$</u>	45,007	\$ 93,211	\$	86,123
Provision for income taxes (GAAP)	\$	8.649	\$	7.170	\$ 5.934	\$	13,907
Tax effect on amortization, severance, impairment and other charges		3,419		7,994	6,901		13,399
Tax costs associated with corporate subsidiary repatriation		-		(2,690)	-		(2,690)
Tax benefit from disposition of Phase 1 clinical business		-		-	11,111		-
Provision for income taxes (Non-GAAP)	\$	12,068	\$	12,474	\$ 23,946	\$	24,616
Tax rate (GAAP)		20.2%		32.0%	7.9%		29.9%
Tax rate, excluding specified charges (Non-GAAP)		25.1%		27.7%	25.7%		28.6%

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- (3) The three and six months ended June 25, 2011 include the impact of convertible debt accounting adopted at the beginning of 2009, which increased interest expense by \$3,333 and \$6,613 and depreciation expense by \$53 and \$107, respectively. The three and six months ended June 26, 2010 include the impact of convertible debt accounting which increased interest expense by \$3,113 and \$6,175 and depreciation expense by \$53 and \$107, respectively.



### CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TAX RATE TO NON-GAAP TAX RATE (1) (dollars in thousands)

		<u>Ionths Ended</u> arch 26, 2011
Net income (loss) from continuing operations before income taxes & noncontrolling interest	\$	32,662
Add back:		
Amortization related to acquisitions		5,380
Severance related to cost-savings actions		492
Impairment and other charges (2)		463
Operating losses for PCS China, PCS Massachusetts and PCS Arkansas		2,787
Costs associated with the evaluation of acquisitions		-
Convertible debt accounting, net (3)		3,333
Net income, excluding specified charges (Non-GAAP)	<u>\$</u>	45,117
Provision for income taxes (GAAP)	\$	(2,715)
Tax effect on amortization, severance, impairment and other charges		3,482
Tax benefit from worthless stock deduction		11,111
Provision for income taxes (Non-GAAP)	\$	11,878
Tax rate (GAAP)		(8.3)%
Tax rate, excluding specified charges (Non-GAAP)		26.3%

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- (2) 2011 includes charges related to exiting a defined benefit plan in RMS Japan and asset impairment charges related to the consolidation of the Company's RMS Discovery Services operations.
- (3) Includes the impact of convertible debt accounting adopted at the beginning of 2009, which increased interest expense by \$3,280 and depreciation expense by \$53 for the three months ended March 26, 2011.



## CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF GAAP TO NON-GAAP TAX RATE GUIDANCE

	<u>Fiscal Year Ended</u> December 31, 2011E
GAAP Tax Rate	14.5%-15.5%
Amortization of intangible assets, severance costs and operating losses, impairment and other charges, convertible debt accounting, tax benefit related to Phase I clinical disposition, and tax-free gain on settlement of	~11%
life insurance policy Non-GAAP Tax Rate	25.5%-26.5%

Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.



CHARLES RIVER LABORATORIES INTERNATIONAL, INC. RECONCILIATION OF FREE CASH FLOW (NON-GAAP) (1) (dollars in thousands)											
	-	<u> Three Mor</u>				<u>Six Mont</u>			Fiscal Year Ended		
		,		.me 26,	, , , , ,		,		,		December 31,
		2011		2010	2011		2011 2010		2011 2010		2011E
Net cash provided by operating activities	\$	65,304	\$	56,006	\$	86,697	\$	83,942	\$215,000-\$225,000		
Less: Capital expenditures		(6,660)		(8,432)		(13,450)		(17,725)	~(50,000)		
Free cash flow	\$	58,644	\$	47,574	\$	73,247	<u>\$</u>	66,217	\$165,000-\$175,000		

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## CHARLES RIVER LABORATORIES INTERNATIONAL, INC. NON-GAAP RECONCILIATION OF LEVERAGE RATIO (TOTAL DEBT-TO-EBITDA LEVERAGE RATIO) (1) (dollars in thousands)

Total Debt (2)	June 25, 2011	
Long-term debt and capital leases (3)	\$731,418	
Add: Current portion of long-term debt and capital leases	57,994	
Total Debt	\$789,412	

Non-GAAP EBITDA for Last Twelve Months ended June 25, 2011	LTM <sup>(4)</sup> period ended June 25, 2011	Six Months Ended June 25, 2011	Six Months Ended June 26, 2010	Fiscal Year ended Dec. 25, 2010
Net income attributable to common shareowners	(304,852)	\$ 63,653	\$ 31,836	\$ (336,669)
Less: Income from discontinued operations	12,212	5,677	1,477	8,012
Add: Provision for income taxes	(7,950)	5,934	13,907	23
Add: Interest expense, net	41,348	19,753	12,498	34,093
Add: Other expense (income)	620	345	1,202	1,477
Add: Depreciation	66,862	31,904	34,286	69,244
Non-GAAP items:				
Amortization related to acquisitions	23,363	11,177	12,219	24,405
Severance related to cost-savings actions	13,081	1,392	4,815	16,504
Impairment and other charges	392,092	941	945	392,096
Adjustment of contingent consideration related to acquisitions	(5,541)	(1,206)	0	(4,335)
Operating losses for PCS China, PCS Massachusetts and PCS Arkansas	11,881	5,447	6,953	13,387
Costs associated with the evaluation of acquisitions	(628)	0	7,397	6,769
Gain on settlement of life insurance policy	(7,710)	(7,710)	0	0
Fees associated with corporate subsidiary restructuring and repatriation	1,376	983	0	393
WuXi PharmaTech termination fee	30,000	0_	0_	30,000
Non-GAAP EBITDA (Earnings Before Interest, Tax, Depreciation & Amortization)	\$ 266,154	\$ 138,290	\$ 127,535	\$ 255,399

TOTAL DEBT-TO-EBITDA RATIO (= Total Debt ÷ LTM Non-GAAP EBITDA)

3.0 x

(1) Charles River management believes that supplementary non-GAAP financial measures provide useful information to allow investors to gain a meaningful understanding of our core operating results and future prospects, without the effect of one-time charges and other items which are outside our normal operations, consistent with the manner in which management measures and forecasts the Company's performance. The supplementary non-GAAP financial measures included are not meant to be considered superior to, or a substitute for results of operations prepared in accordance with GAAP. The Company intends to continue to assess the potential value of reporting non-GAAP results consistent with applicable rules, regulations and guidance.

(2) Includes capital lease obligations.

(3) Includes the impact of convertible debt accounting which reduced long-term debt by \$28,831.

(4) LTM (Last Twelves Months) period calculated by taking Fiscal Year Ended Dec. 25, 2010, adding Six Months Ended June 25, 2011, and substracting Six Months Ended June 26, 2010.







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